

# **Gorbachev:** A Conservative Note

### Softening of Positions Attributed to Domestic Tensions

Weinberger Expected to Quit

By Gary Lee

Washington Post Service MOSCOW -- Mikhail S. Gorbachev, reflecting new inition toward opponents within the Communist Parby who have slowed his quest for urgent changes, ected a striking tone of conservatism into his familappeal for political and economic change in the Soviet Union.

In a speech Monday marking the 70th anniversary of the Soviet Union that was billed as a major policy address he spent weeks writing this summer, the Soviet ender weakened the impact of nearly each new position he took with a nod toward conservative states we would be the states of the states ensitivities.

The speech, which came amid signals of hardened **Hopposition** to Mr. Corbachev's reforms within the Communist Party leadership, buttressed a widely held New among Western diplomats and some Soviets that the Soviet leader is caught in a quagmire of domestic bedrices I search

belitical tensions. Mr. Gorbachev even rebuked his protégé, Boris Veltin, the Moscow party chief and outspoken advo-cate of glaunost, or openness, who is under fire from party conservatives for criticizing the slow progress of he reforms. By the time Mr. Gorbachev finished the three-hour

speech, some Western and Soviet observers were struck by the softened image of himself that Mr. Gorbachev presented. "There was nothing bold there," one Western diplomat said. For example, Mr. Gorbachev coupled an attack

against Stalin for committing "real crimes" with an endorsement of Stalin's brutal, widespread collectivization of agriculture. After calling for closer coopera-

#### NEWS ANALYSIS

tion between Socialist countries and the capitalist West - unusual for a Communist leader - Mr. Gorbachev issued the standard prediction of the slow

demise of capitalism. Mr. Gorbachev, who just months ago complained that his calls for perestroika, or restructuring, were not being enforced quickly enough, also used the speech to criticize Soviets too eager about the changes and to appeal to them for "revolutionary self-restraint." He warned against succumbing to the pressure of over-zealous supporters of reform and "those who voice their disappointment with what they regard as a slow

rate of change." Western and Soviet analysts regarded the speech as See SOVIET, Page 2



#### 2 Policemen Killed by Frankfurt Demonstrators

West German riot policemen gathered near a barricade set up by protesters during clashes at Frankfurt International Airport. Two policemen were shot and killed and six were injured by the demonstrators, who were protesting an airport runway that was inaugurated in 1984. Page 2.

### U.S. Kills a Fisherman in Gulf

Iran Bids to Guard

sailors who make their living there

buildup that includes about 40 forfishing host was killed Sunday, when a U.S. Navy frigate fired on three Arab fishing boats apparent-

> cign warships and hundreds of Iranian gunboats and armed dhows.

# **Dollar Slides To Postwar Low** As Bonn Accepts Weaker Level

#### By Ferdinand Protzman al Herald Tribane

FRANKFURT - The dollar touched postwar lows against the Deutsche mark and Japanese yen on Tuesday before recovering slightly, and foreign-exchange traders said central banks appeared to be letting the market determine a stable level for the U.S. currency.

Analysts said that views expressed in New York on Monday by the Bundesbank's president, Karl Otto Pohl, and the West German central bank's decision on Tuesday not to offer fresh liquidity to the money market showed that the bank would now offer only slight resistance to a further weakening of the

### dollar. In Frankfurt, the dollar was fixed at midday at a record low of 1.7050 DM, more than 1.5 pfennigs down from 1.7204 on Monday. Later in New York, the dollar 50.56 Poin traded briefly below 1.70 DM. But short-covering helped to push it back up and it closed at 1.7170, up a bit from 1.7105 at Monday's close. The dollar also touched a post-

war low against the Japanese yen of 136.03 yen in Europe before recovring somewhat and closing mar-ginally higher in New York. The dollar has dropped by 46 percent since a peak in early 1985,

values plunged.

11 yen

and the slide has accelerated since Oct. 19, when Wall Street share

In the past week alone the dollar has slumped about 15 pfennigs and Mr. Pohl, referring to last Febru-

ary's Louvre accord among major industrialized nations on currency stabilization, warned Monday that stable exchange rates should not be a goal in themselves. "Overambitions commitments to

peg certain exchange rate levels or target zones run the risk not only of clashing with domestic monetary than an hour before the close, objectives but of collapsing when which again was at 2:30 P.M. inthe markets test them," he said. stead of the usual 4 P.M. "What we are really aiming for is

The major exchanges closed carly in a continuation of the short-ened trading hours instituted on Oct. 23.

A 68

The Bandesbank reiterated its opposition to stimulatory measures Broader market indexes also fell. on Tuesday when Claus Köhler, a The New York Stock Exchange in-dex was down 2.70 points at 140.04 member of the bank's board, said the bank was supplying ample shortly before the close, while the funds to the domestic money marprice of an average share was \$1.10 ower. Issues declining in value led advancing ones by about a 3-1 ratio, and volume rose to 229.38 million The central banker's remarks shares from 176 million traded on Monday. Prices fell in active trading on the American Stock Exchange and on the over-the-counter market. Traders said the dollar's lower value and the apparent lack of pro-See DOLLAR, Page 13

### His Wife's Illness Is Cited as Cause By David Hoffman and Molly Moore Washington Post Service WASHINGTON — Defense Secretary Caspar W. Weinberger has decided to resign because of the deteriorating health of his wife, Jane, according to Reagan administration sources. President Ronald Reagan is expected to name the national securi-ty adviser, Frank C. Carlucci, as defense secretary, officials said late

Monday. [Mrs. Weinberger confirmed re-ports Tuesday that her husband would resign later this week, but she said her ill health was not the reason, The New York Times reported.

[She said the Weinbergers had been planning the move since Merchant Ships

["All the stories you hear about my general health are not true," she said in a telephone interview from a hotel in Monterey, California, where she is with her husband, who is attending a NATO meeting. "I don't know what they are thinking"

ibout. The president is also considering appointing Lieutenant General

believing the Arab vessels were Iranian, port officials and witnessbin L. Powell, the deputy nationes said Tuesday. al security adviser, to succeed Mr. The incident prompted Iran to said Before coming to the White House, Gener-al Powell served as military assistant to Mr. Weinberger. Administration sources said Tuesday that an official announcement was expected Thursday. Mrs. Weinberger is suffering from cancer and severe arthritis. Mr. Weinberger, 70, has held a powerful seat in Mr. Reagan's cabinet, enhanced in part by his long See DEFENSE, Page 2 ships.

The incident seemed to confirm fears that the increasingly crowded Galf was becoming dangerous for navigation - not only for belligerents in the Iran-Iraq war and their allies, but also for the thousands of By Loren Jenkins

Washington Post Service SHARJAH, United Arab Emirby shipping and fishing. The waterway has had a naval ates - A 24-year-old Indian fisher-man on a United Arab Emirates

A Soviet effort to mediate an end to the Guff War has failed, diplomats say. Page 6.

**China on Missiles** 

**Armacost Warns** 

By Daniel Southerland Witshington Post Service BELIING - A U.S. official said

Tuesday he had warned China that sales of Silkworm missiles to Iran could crode U.S. domestic support for U.S.-China relations, including a coordinated process of noninflationary growth." sales of high technology.

But Michael H. Armacost, undersecretary of state for political affairs, gave no indication that Chi50.56 Points. **Ending Rally** Computed by Our Staff From Disparche

NEW YORK - U.S. share prices dropped sharply Tuesday, snapping the market's five-session rally as investors sold to take prof-

The Dow Jones industrial average, which ended last week's trading with a 20.56-point gain, closed 50.56 points lower at 1,963.53 on

Tuesday. Dealers blamed a weak London stock market and discomfort with U.S. government efforts to reduce the large budget and trade deficits. The lack of government progress undermined the dollar, further de-

pressing stock prices, they said. However, the market trimmed its worst losses just before the close of trading. The Dow Jones average of 30 major U.S. stocks had been off by as much as 113 points little more

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lamenting Nixoo's recent der to build the \$25-million prese tial library in Yorba Linda

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FAREN into problems. -ofit

Nigel Lawson predicted that Britam's economy would grow 4 percent this year and 2.5 per-cent in 1988. Page 9. cent in 1988. Texas Soureme Court upheld the \$10.3 billion judgment against Texaco.

Dow close: DOWN 50.56 The dollar in New York: SOUTHAR £ Yen FF ĎM 1.717 1.742 137.50 5.843 Superpowers Might Hold 4th Summit

United Press Internationa

Defense Secretary Caspar W. Weinberger

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Paris to Charge

Irish Crewmen

BREST, France (Reuters) -

Part of the 150 tons of arms

discovered on a cargo ship off

France over the weekend was destined for the Irish Republi-

can Army, a French prosecutor, Michel Briard, said Tuesday.

He said five Irishmen arrest-ed on the coaster Eksund would

be charged Wednesday in Paris

with illegally transporting arms

for "disturbing public order by

intimidation or terror." Cus-toms sources said SAM-7 mis-

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siles were among the cargo.

MOSCOW - President Ronald Reagan has agreed to the possibility of a fourth summit meeting with Mikhail S. Gorbachev oext May or June at which an accord slashing strategic nuclear arsenals by 50 percent could be signed, a Soviet official said Tucsday.

The 1988 Moscow summit meeting is part of a package proposal that includes Mr. Gorbachev's visit this December to Washington. Mr. Reagan is said to have agreed to the package Friday during a visit to Washington by Eduard A. She-vardnadze, the foreign minister.

Viktor Karpov, head of the Sovi-et Foreign Ministry's Arms Control Department, told the official Tass news agency that the proposal for the linked summits was con-tained in a letter Mr. Gorbachev sent to Mr. Reagan via Mr. Shevardnazde.

The two leaders are scheduled to meet in the United States, most likely in Washington, Dec. 7 for their third summit meeting in three years. There they are expected to sign a treaty eliminating mediumand shorter-range nuclear missiles and lay the groundwork for next spring's summit meeting and agreement on long-range strategic arsenals

The last U.S. president to visit the Soviet Union for a summit meeting was Gerald Ford, who met Leonid I. Brezhnev in Vladivostok in 1974.

Tass quoted Mr. Karpov as say-ing that "an understanding was reached" that the Moscow meeting would conclude with a strategic

Page 3. Hisly's coalition government faces strikes, inflation and a growing trade deficit. Page 2. weapons agreement. Pretoria has proposed a ma-

for reversal over race policy for school sports. Page 2. Regotiations to reduce the U.S. budget deficit have run Page 3.

#### BUSINESS/FINANCE.

Page 9. tion with life.

Whether it reflects increased consciousdeveloping intimacy.

Therapists are seeking a better under-

offer Tuesday night to defend "all The incident seemed sure to renu merchant ships and tankers, into el unease at the dangers that have spective of their flags if they are come with the growing U.S. and made targets by U.S. forces and if European uaval presence in the they put out an SOS." The Iranian promise, made by Kamal Kharazi, the head of the

Iranian War Information Headquarters, seemed intended to taunt the United States, which has restricted its defense of free navigation in the Gulf to U.S.-flagged

Gulf since July, when the United States agreed to reflag 11 Kawaiti tankers and protect them.

Separately, in Kuwait, a bomb exploded under a police van Tuesday near the Interior Ministry near where the commander of U.S. forces in the region was holding secret talks with Kuwaiti officials.

oese officials have changed their stand that China is not selling liquidity in the future. weapons to Iran.

At a press conference, Mr. Ar- came shortly after the Bundesbank macost said that when weapons of announced it would not call for Chinese origin "hit American flag-ships and injure Americans and new securities repurchase tenders this week to replace about 7.3 billion DM of such agreements that expire on Wednesday. Securities also are directed against friendly nations in the Gulf, this has political impact in the United States and repurchase agreements add liquidpotentially crodes support for the ity to the money supply, putting

See MISSILES, Page 2

See MARKETS, Page 8

It was not clear if Major Mir-

anda had maintained any relationship with the United States or any

other foreign power before he fled.

Officials with access to Western

intelligence reports said they be-lieved that he had taken a flight to

Mexico, where he had lived before

for several years, and reportedly

for the CIA all these years, he is

still a gold mine for them," said a

foreign military officer who studies

the Nicarsguan Army. "He knows a great deal. He was in a very sensi-

Associates said that Major Mir-

anda supervised the defense minis-

ter's personal staff and directed the

public-relations effort of the mili-

"Even if he has not been working

from there to the United States.

### **Senior Sandinist Officer** Is Said to Defect to U.S.

By Stephen Kinzer New York Times Sernce MANAGUA — A senior Nica-raguan military officer apparently defected to the United States last politicians.

week, according to diplomats and They said oo Monday that the apparent defection was a serious blow to the Sandinist government and a possible intelligence coup for

the United States. The officer, Major Roger Miranda Bengoechea, abruptly left Nicaragua on Oct, 25, according to terse Nicaraguan government communique issued over the weekend. The communique said he had left "in an aboormal way" with at least \$15,000 in government funds.

Major Miranda was the chief personal assistant to Defense Minister Humberto Ortega Saavedra, associates said Monday. He was also one of about 105 members of the Sandinista Assembly, the top consultative body of the principal ruling party, the Sandinista Na-tional Liberation Front.

"He was Humberto Ortega's right-hand man," one of the ma-Major Rosa Pasas, the Defense

Ministry spokeswoman, described Major Miranda as "a member of the secretariat in the minister's office." She said she had no information beyond what was in the communiqué.

At the U.S. Embassy in Managua, a spokesman, Alfred Laun, said he knew nothing about Major Miranda's background or present whereshouts.

(In Washington, the U.S. State Department had no comment on the matter.)

A Sandinist military officer who asked not to be named described the matter as "a very high-level case."

"We are aware that this happens dinist fighter, then gave up fighting and is oow living in Costa Rica. and is going to continue to happen," the officer said.

hover over a bundle of dynamite sticks found inside a a summit conference of six Asian heads of state. Page 2.

# Intimacy: A Psychotherapy Grail for the Late '80s

#### By Daniel Goleman New York Times Service

NEW YORK - Intimacy, that combination of self-disclosure and emotional closeness, is carrying more of a premium than ever. Since the 1950s, surveys show, more people have come to see intimacy in friendship, at work and at home as increasingly important to their sense of satisfac-

ness or a genuine change in circumstances or needs, psychotherapists report seeing more patients who say they have trouble

"Problems with intimacy are relatively common these days," said Joseph Newirth, a psychoanalyst trainer at Adelphi University in Garden City, Long Island. "You see marriages in which both partners have the sense of not being known by the other, of not being noticed."

from them.

Therapists are finding, however, that the very resistance to intimacy that plagues personal relationships is a powerful tool in psychotherapy.

"A person's obstacles to being open be-come obvious in therapy," said Ernest Wolf, a psychiatrist and training analyst at

standing of why some people more readily the Chicago Institute for Psychoanalysis. develop deep attachments and others recoil "For the first time in his life, the patient becomes aware of what he has been doing in his relationships all through life."

The resistance to intimacy shows in therapy when patients are unreasonably hostile toward therapists, when patients distort what therapists have said or done, or when

patients remain silent. These forms of resistance become a major focus of psychotherapy because they illuminate how the patient acts in other relationships. Such insights can greatly help patients become more intimate, thera-

For some people, the prospect of intima-

"To be intimate means being willing to be affected by someone else's feelings, to be aware of the nuances of their inner meanings and their moods," Dr. Newirth said. People who need to insulate themselves from the emotional demands of others fear this

Such people often adopt patterns in relationships that ensure a safe emotional distance. Some people alternate between involvement and distance, breaking up and making up over and over, or ending relationships as they become too intimate. Others tend to become involved with partners who have some flaw that guarantees

#### See INTIMACY, Page 2

They said he took the official notes at meetings of the military general staff, and was often present at private interviews at which Mr. Ortega discussed tactics, strategy and intelligence with subordinates and foreign military advisers. The government communique said that Major Miranda had been

tive position."

under investigation for "various anomalies." It said his extradition would be sought when he surfaced. The pro-Sandinist newspaper Nuevo Diario reported Sunday that news of Major Miranda's flight "exploded like a bomh in government circles, causing shock and surprise."

Major Miranda, 34. joined the Sandinist Front in the 1970s. As a guerrilla, he fought in crucial hattles in southwestern Nicaragua. He became a close aide to Mr. Ortega soon after the Sandinists came to power in 1979.

The highest-ranking Sandinist to quit the movement was Edén Pastora Gómez, who at the time of his resignation in 1981 was deputy defense minister and chief of the militia. He later became an anti-San-

jor's friends said Monday.



EASY DOES IT - In Manila, bomb disposal experts meeting hall that is scheduled to be used next month for

### **2** Policemen Are Killed by **Protesters** In Frankfurt

By Robert J. McCartney Washington Post Service

BONN - Interior Minister Friedrich Zimmermann said Tuesday that the shooting deaths of two policemen by demonstrators at Frankfurt International Airport represented "a acw phase and acw quality of violence" in West Germany.

The policemen were shot and killed Monday evening when they and their colleagues sought to break up a march called to protest a long-completed expansion of the airport.

It was the worst outbreak of violence during a poliocal demonstraoon since the country was founded in 1949. The incident also marked the first time that a policeman had been killed during a demonstration in West Germany.

The shootings were particularly alarming because they could mark the beginning of an increase in the use of violence by militant anarchists, who are known as "the an-tonomous" and who regularly fight with the police but had aot previously killed anyone, government officials and private experts said.

It was suspected that the shots were fired by someone in "autonomous circles," security sources said. Many of the demonstrators wore masks, apparently to hide their identities.

Six policemen were hospitalized with injuries, including two who were hit by gunfire after about 200 police officers clashed with 150 in 200 demonstrainrs ontside the airport, according to the police and **DEFENSE:** Weinberger to Resign West German media reports.

The demonstration was called to mark the sixth anniversary of a police sweep that dismantled a "hut village" erected by protesters **Oval Office**. seeking to block construction of a third runway at the airport. berger served as a strong advocate agree to flexibility in plans to de-for Mr. Reagan's ambitious \$2 tril-ploy under his space-based missile

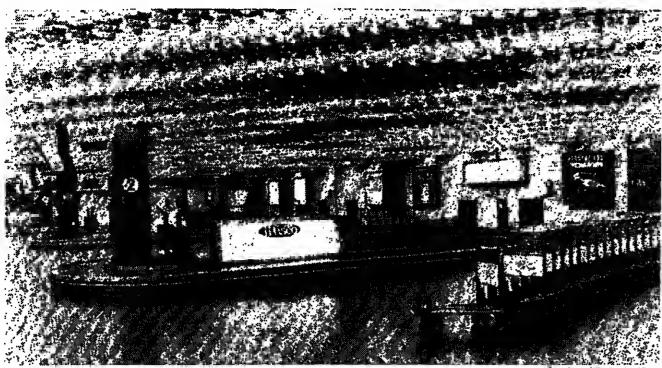
the expansion would increase acise pollution. The runway was inaugu-rated in April 1984 rated in April 1984.

The police used water cannon on Tuesday to break up the demoastrators, who did not have a permit. The protesters tossed gasoline bombs and rocks and fired tracer bullets as well as live ammunition.

The police detained an unidentified man on Tuesday after a search of his apartment yielded a 9mm Defense Initiative. pistol that fired the bullet that While officials said Mr. Wein-killed one of the policemen, a berger's departure is not the result spokesman for the federal prosecutor's office, Alexander Prechtel, year of Mr. Reagan's presidency. Mr. Carlucci, who previously served as deputy defense secretary

said Tuesday evening. Tests showed that the pistol fired the shot that killed Klaus Eicboefer, a 43-year-old police squadron leader, Mr. Prechtel said. The pistol had been stolen from a within the administration as a more policeman during an anti-nuclear pragmatic and flexible policy makdemoostratioo in Hanau oear er than Mr. Weinberger on arms Frankfurt on Nov. 8, 1986, he said. coatrol issues.

The incident was expected to lead to increased pressure from as Mr. Reagan makes final prepaconservatives for the government rations for signing a treaty next to adopt cootroversial proposals to month with the Soviet leader, Mik-



Leonardi da Vinci Airport in Rome stood deserted during a recent series of strikes by ground crew.

### **Economic Woes Threaten Italy Coalition**

the coalition of Christian Demo-crais, Socialists, Social Democrats, Republicans and Liberals. In the past week, the national statistics bureau has reported that ROME - The coalition government, led by Giovanni Goria, faces a winter of discontent, with resurg-ing inflation, a growing trade deficit and a series of strikes that so far inflation rose to an annual rate of have affected transport and the fu-5.3 percent in October and could

neral industry. The latest sector to warn of job action is Italian diplomats, who have threatened a worldwide strike starting Nov. 30 to protest employment conditions that the governod in 1986. ment wants to impose.

(Continued from Page 1) personal relationship with the pres-

ident and his easy access to the

berger was also a frequent oppo-oent of arms cootrol proposals

advocated by Secretary of State George P. Shultz, and he was par-

ticularly forceful in resisting limits

oa the president's space-based mis-

sile defense program, the Strategic

of pressure from within the admin-

istration, it may presage a new ap-

proach to arms control in the final

under Mr. Weinberger, is known

The shift comes at a critical time

nent wants to impose. Increasing domestic problems Analysts said these factors could and the international market chaos accentuate a growing split within of past weeks led the Senate budget is treasury minister and deputy

As defense secretary, Mr. Wein- cord is whether Mr. Reagan will

Aided by former Assistant Secre-tary Richard N. Perle, Mr. Wein-pansion in its spending.

ouclear weapons that could lead

aext year to an agreement entting

A critical factor in such an ac-

phase, and he oversaw a major ex-

Close acquaintances said Mrs. Weinberger's health has been dete-

riorating steadily in recent months. She recently completed a series of radiation treatments for the malig-

nancy and has had persistent prob-

lems with arthritis that occasional-

ly has left ber bedridden, they said.

If has left ber beandaen, they said. The couple, who celebrated their 45th wedding anniversary in Au-gust, recently sold their large resi-dence in McLean, Virginia, and moved into an apartment at the Watergate complex in Washington because they could not install an elevator for her in the McLean

elevator for her in the McLean

For at least the past year, Mrs.

Weinberger has spent most of her time at the couple's Bar Harbor, Maine, home while her husband

remained in Washington. Mrs.

company, has shunned the Wash-

ington political and social circuit

Criticiziag "impatieat ele-ments," Mr. Gorbachev said. "It

stages and try to do everything with

Some Western diplomatic ana-

a day after China's newly elected Communist Party chief, Zhao

Ziyang, said that allegations of

"It is unfair to shift the responsi-

Mr. Armacost declined to com-

who argued that the fundamentals

allegations of Chinese human

rights violations in Tibet made by U.S. congressmen.

of U.S. concern about the human

rights situation in Tibet arose dur-

-

Mr. Armacost said that the issue

bility for the intensification of ten-sions in the Gulf in China," Mr.

weapons sales to Iran were

house, acquaintances said.

those arsenals in half.

commission to tell the government Saturday that it must withdraw its planned finance bill for 1988 and adjust it to take account of the proposals. more difficult economic circum. The day before, a coalition disstances

The Communist Party was bereach 6 percent by December, and that Italy's trade deficit doubled to 8.67 trillion lire (\$6.84 billion) in hind the Senate initiative, arguing that the bill was based on rosy world economic predictions that have been overshadowed by events. the first nine months of 1987, compared with the corresponding peri-

Divisions within the government became apparent when Giuliano Amato of the Socialist Party, who

prime minister, said it was up to the Christian Democratic prime minis-ter in go to the Senate with new

Legislator

Is Detained

In Malaysia

seized in the last week,

gan on Oct. 24.

major ethnic groups.

New York Times Service

pute had thwarted Mr. Goria's attempts to end strikes called by increasingly militant grass-roots committ

At an emergency cabinet meet-ing, Mr. Gonia's plan to curb strikes, which have disrupted train

and airport travel as well as cemetery burials, was supported by the Republicans and Liberals but vetoed by the Socialist Party:

### South Africa **May Change Policy on** School Sports Stultz.

By William Claiborne

Washington Post Service JOHANNESBURG - The South African government has pro-posed a major reversal of its segregation policy for public school sports events in which schools that do not want to compete against teams with blacks would be forced to withdraw from mixed athletics

Under existing policy, it is the teams with black members that must withdraw from competition if any objection to racial mixing is

raised. If the proposal survives a review by local school advisory groups and a strong challenge by the far-right Conservative Party, it will represent the most fundamental shift yet toward nonracial sport in South African public schools.

against blacks. Education sources said Tuesday

that the draft policy stemmed from a major controversy in February over the banning of a popular Na-tal Province high school track star from a national athletic competi-White tion in Pretoria because he was biack

The banning was a source of acute embarrassment for the gov-ernment of President Pieter W. Bo-

The government frequently cites integration of professional sports and amateur sports outside of public schools as evidence that South Africa is making progress toward eliminating the apartheid system of racial separation.

The Ministry of Education and Culture said that the proposal was still under review by advisory bodies and required final approval by the government. A spokesman said it was "premature" to discuss the reform proposals.

However, government education sources confirmed that a three-By Barbara Crossette page policy document containing the changes was discussed last KUALA LUMPUR, Malaysia - The Malaysian government an-nonneed the detention without trial South Africa's four provinces, and Tuesday of another member of the that at least two. Natal and Trans-Tuesday of another member of the opposition Democratic Action Par-ty, bringing to 92 the number of It was oot clear how the propos It was oot clear how the propospoliticians, church workers, public-interest campaigners and others constitution, which stipulates that athletic competition in schools falls

The member of Parliament ar- under the category of "own affairs," which may be cootrolled by local option.

rested Mooday night, Tan Seng Giaw, was the 10th legislator of his party to be imprisoced. Nearly half Sports outside of schools comes of the 24 Democratic Action memunder "general affairs," which are bers of Parliamen] are in custody. governable by central authority. The Democratic Action Party's

Dr. Andries Treumicht, leader leader, Lim Kit Siang, was among of the Conservative Party, con-the first detainces. The arrests begration." He suggested that the right-wing opposition to Parlia-ment would fight school sports to-The government of Prime Minis-ter Mahathir bin Mohamad has said the detentions were occessary tegration.

to ease racial tensions between Ma-Enrollment in South African lays and Chinese, the couotry's two public schools is strictly segregated by race, and Mr. Botha's govern-Although Mr. Mahathir's ruling ment has made it clear that it has Weinberger, who writes children's ance. "He's oever said that was a National Front coalitioo was re- oo intentioo of changing that po-

### WORLD BRIEFS

Man Charged With Threat to Shultz WASHINGTON (AP) — An unemployed chemist armed with three guns and at least 600 bullets was arrested Tuesday after the authorities said he told his mother he was going to kill Secretary of State George P.

Shultz. Edward Lewis Gallo, 41, of Worcester, Massachusetts, was taken into custody at a botel and charged with making a threat against a public official. A semiantomatic M-16 rille, two shotguns and 600 to 700 rounds of ammunition were removed from his car, the police said. The police said that Mr. Gallo was arrested because he "presented a possible threat to Secretary Shultz and/or President Reagan." It did not alaborate on the donner to Mr. Reagan.

elaborate on the danger to Mr. Reagan.

#### Tories Select U.K. Party Chairman

LONDON (AP) — The Conservative Party, led by Prime Minister Margaret Thatcher, named Peter Brooke, the paymaster-general, on Monday as its new chairman. Mr. Brooke, 53, takes over from Norman Tebbit, who announced in June that he was leaving politics to spend more time with his wife, Margaret. She was paralyzed in a 1983 bombing in Brighton, in which the guerrilla Irish Republican Army attempted to assassinate Mrs. Thatcher

during the party's annual congress. Mr. Brooke was appointed paymaster-general, a government minister's job outside the 22-member cabinet, after the June election.

#### Kasparov Wins Resumed Chess Game

SEVILLE, Spain (Reuters) - The eighth game of the world chess South African public schools. In effect, it will penalize white schools that refuse to compete pealing blacks

GAME 8 ENGLISH OPENING White White Black Karpov Karpov Kasparov Кагрот Laspa Kesnerov 35. Qd1 36. No4 37. Ra2 38. Nc3 39. Bo4 40. Nod5 41. Ng2 42. f4 hố Qd8 Bc8 bí Reố Bhố Kg7 Ađịo Bx15 Qd7 Na5 Rbet Nb7 Rb8 Nb7 Rb8 Rf7 Rd8 Bb6 Rf7 Bb6 Bg7 18. ef 19. Nd2 21. Net 23. Net 24. Net 24. Kh2 27. Ra3 28. Ra2 29. Net 29. Net 31. Re2 29. Net 31. Re2 33. Re2 34. Bd5 o4 Nc3 d6 c5 Nct 93 1892 13 154 Rbt 26 827 0-0 Rb8 Be6 Na5 b6 Nb7 Kb8 ef Re5 Rxf1 Rxe4 Kxg6 Qe8 de Kg7 Reside 42.... 43. Người 44. Nược 45. Quil 46. dượi Nge2 b5 Bd2 0-0 46. dxe 47. Rf2 o4 Ocl Bg5 Bxc7 48. c5 49. Rf6+ 50. Rd6

Haiti Election Council Offices Burn

PORT-AU-PRINCE, Haiti (Renters) --- Fire damaged the offices of the Provisional Electoral Council on Tuesday after it rejected four presidential candidates who had served as ministers under the former dictator François Duvalier, witnesses said.

Another fire on Tuesday destroyed a Port-An-Prince department store owned by Emmanuel Ambroise, a conneil member. Radio Métropole said that the office of an anti-Duvalier presidential candidate, Sylvio Claude, had been sprayed with bullets. Reynold Georges, another anti-Duvalier candidate in the elections, scheduled for Nov. 29, said that shots were fired Tuesday at his bouse and car. No casualties were reported in any of the incidents.

The Constituent Assembly drafted the new constitution, which instructed the council to reject candidates who had murdered, tortured, or embezzled under the Duvalier regime or supported it too zealously. François Duvalier died in 1971. His son, Jean-Claude, replaced him. He was toppled in February 1986 and fled to France.

### Astronomers Spot 'Einstein's Ring'

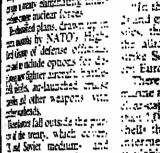
TOULOUSE, France (Renters) — Four French astronomers asserted Tuesday that they have observed "Einstein's Ring," an optical phenome-oon predicted by Albert Einstein.

The effect was created by an enormous mass bending light into the apparent shape of a ring, Yannick Mellier of the Toulouse Observatory said. It was also known as a gravitational lens, he said.

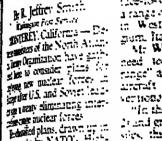
Mr. Mellier, Bernard Fort, Guy Mathez and Geneviève Soncail established that an arc of light seen through a telescope in Hawaii in 1985 was the first known example of the phenomenon. Mr. Mellier said the ring was visible around a galaxy about seven billion light years away from. Earth.

TRAVEL UPDATE minis as well as SS-4 silv-

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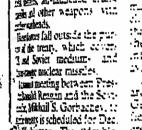
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Renherger said Monday.

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tanding to an Oct 12 speech k Wenberger at Johns Hop-

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Summent the arms agree- modern

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ALL DESCRIPTION OF THE PARTY OF

toughen penalties against the wearing of masks at demonstrations. Chancellor Helmut Kohl's cen-

ter-right coalitioa is divided over whether to strengthen the antidemonstration laws.

"Normally the autoaomous groups do aot kill people, so this is something new," said Gerd Langguth, a Bonn University political

servative forces within the Commu-

"It just didn't go far enough,"

one Soviet scientist said in an inter-

view. "At this point in his reform

campaign, Gorbachev has got to be

win support among those still sit-

According in one view, the ad-

dress reflects the influence of con-

servatives who cancould publicly against the dangers of some of the reforms during Mr. Gorbachev's

56-day absence from public view in

Some Western diplomats specu-

lated that Mr. Gorbachev had soft-

ened his remarks to reflect criticism

raised during a review of the ad-dress at an Oct. 21 plenum of the

Central Committee. Others empha-

sized that the subjects of the

speech, such as Stalinization, excite

so many passions across the Soviet Union that Mr. Gorbachev had to

broach them with a sense of bal-

The part of the speech consid-

ered by Western analysts as most indicative of a conservative shift by

Mr. Gorbachev was his veiled re-

"We must not give in to pressure in those overly headstrong and im-

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proponents of Soviet reform.

ance.

August and September.

nist Party.

ting on the fence.

chev's views and those of more con- restructuring."

hail S. Gorbachev, eliminating medium- and shorter-range missiles in Europe. The agreement is the first major arms control treaty of Mr. Reagan's presidency and is to

be signed al the first U.S.-Soviet summit meeting in the United States since 1973. Even more important, Mr. Reagan and Mr. Gorbachev appear to

The comment was widely inter-

slowing the pace of reform. Mr.

more coavincing if he is going to making the remarks. The case re- vative members of the Soviet lead-

(Continued from Page 1)

important relacionships we have

Mr. Armacost said that he visit-

ed China for talks with Chinese

Foreign Ministry officials, mainly

concerning international and re-

gional issues. In the course of his

just-completed three-day stay, he

met with Foreign Minister Wa.

Xueqian and with Deputy Foreign

He said that Chinese officials

had repeated an earlier statement that China would take "strict mea-

sures" to prevent Chinese weapons

exports from being diverted to ei-ther Iran or Iraq. Mr. Armacost said he was not certain what the

The State Department official

said that the Silkworms were of special concern to the United

States because they have the range and capability of being used against "nonbelligerents" and ship-ping in the Gulf.

The United States decided last

month to postpone considering a further easing of restrictions on U.S. high-technology sales to Chi-na following franian Silkworm mis-

sile attacks on a Kuwaiti oil termi-

nal and on a Kuwaio tanker flying

Mr. Armacost's comments came

the U.S. flag.

Minister Zhu Qizhen.

would have an effect.

apparent mixture of Mr. Gorba- account the objective logic of the Nov. 9.

developed."

buke of one of the most outspoken measures were, but hoped they

offer for a second term as defense secretary, according to friends. leave the job," said one acquaintance.

If Mr. Weinberger remained in scientisl who has written a book on be heading toward a period of in-office until next March, be would nizations in refule a CBS News tensified bargaining over strategic surpass Robert S. McNamara as broadcast even before it was made.

**SOVIET:** Softening of Gorbachev's Positions Attributed to Domestic Tensions

(Continued from Page 1) patient people." Mr. Gorbachev portedly will be examined by the ership gained a stronger fonthold a series of half measures — an said. "who do oot want to take into Politburo and the Moscow party on during Mr. Gorbachev's absence in

preted as criticism of Mr. Yeltsin, should be clear that we cannot skip

Yeltsin later offered to resign for lysts say some of the more conser-

**MISSILES:** U.S. Warns Chinese

baseless.

Zhao said.

ence of views."

deaths.

who, in the Oct. 21 meeting, report-edly railed against party leaders for one wave of the hand."

his place in history to have served out" the full second term.

Frank C. Cartucci

the longest-serving U.S. defense

"I'm surprised he's leaving be-

fore passing the mark McNamara

made," said one close acquainl-

secretary.

books and runs a small publishing goal, but be has enough interest in

that her busband relishes, and tried In Monterey, Fred S. Hoffman, a to persuade him to turn down the Pentagoo spokesman, said "ao sian Chinese Association, lost comment" when asked about Mr. grouad to Mr. Lim's party. "She has always wanted him to resignation surfaced two weeks ago, Mr. Hoffman vehemently denied the reports, calling oews orga-

turned to power in the elections like with more than a two-thirds majority in the lower house, one of the Tutu Calls For Release parties in the coalition, the Malaydenounced on Tuesday the deten-

tioo of the Reverend Stanley Mo-Political commentators said then goba, president of the South African Institute of Race Relations and that this appeared to reflect concerns among ethnic Chinese voters president-elect of the Methodist that alliance with Mr. Mahathir's Church, and demanded his imme-United Malays National Organizadiate release, United Press loterna-

tioa was aot in their interest. tioaal reported from Johannes-The arrest of Mr. Lim is also burg According to church officials, being interpreted as an expression of Mr. Mahathir's frustration over Mr. Mogoba was taken from his the leading role Mr. Lim had been taking in blocking the awarding of Durban home by the police on Monday and detained under the State of Emergency decree. The poa construction contract for a major aorth-south highway that the government sought to give to a compaay partly owned by his party.

August and September. The chief party ideologist, Yegor Most of all, however, the Demo-K. Ligachev, and the head of the cratic Action Party, which is multi-KGB, Viktor M. Chebrikov, both racial in composition in a political members of the ruling Politburo, system where most parties are made public appearances and esbased on a single ethnic group, had been held responsible for faming a dispute on the future of Chinesepoused a more conservative line than Mr. Gorbachev's while the Solanguage schools.

#### **Mexico Tries to End Air Strike Threat** Archbishop Desmond M. Tutu

MEXICO CITY (AP) - Federal mediators are working to resolve a threatened strike by Mexicana Airlines pilots, studying a petition by the company to have the strike annulled.

The 976 pilots, who are seeking 75-percent salary increases, continued flying in compliance with a presidential order issued at the start of the

strike at 12:01 A.M. Sunday. Flight attendants and ground crews carlier accepted Mexicana's offer of 69.5-percent pay increases. That also is the last known offer to the pilots. Mexicana has about 13,000 union employees. Mexico's inflation rate last year was nearly 106 percent.

The Prado Museum in Madrid, one of the most renowned art museums in Europe, closed its doors indefinitely Tuesday until workers and directors reach an agreement in a wage dispute. (Reuters)

The British Civil Aviation Authority is investigating a near-collision lice declined to confirm or deny involving an airliner using the new London City Airport and a light that Mr. Mogoba had been de-tained. aircraft towing a glider. A spokesman for Eurocity Express said Tuesday that one of its planes was involved in the Oct. 28 incident. (Reuters)

### **INTIMACY:** More People Seeking Emotional Bonds

(Continued from Page 1) unavailability; they may be mar-ried to someone else, or addicted to

drugs or work. Judith Ladner, a therapist io Roslyn, New York, said; "There are many couples in which both partners fear intimacy so that even

though they may consciously yearn for closeness, when they achieve a measure of that closeness, one or the other will create distance until the distance itself triggers a aew move toward one another.

Some researchers questioa the assumption that men have less need for intimacy than do women. New data show that emotional intimacy is of nearly equal importance in both sexes but that there is a telling discrepancy in the place of intimacy in the emotional lives of men and women. The study, based in part on a national survey, is reported by Dan P. McAdams, a psychologist at Loyola University of Chicago, in the Journal of Personality.

Dr. McAdams's study is the largest investigation to date of the need for intimacy. It is hased oa a new analysis of the responses of 1,208 men and women who were coatact-ed during a national survey of mental health conducted by Joseph Veroff, a psychologist at the Uni-versity of Michigan. That study, conducted in 1957 and 1976, showed that over the course of two decades people saw personal intimacy as increasingly important as a source of personal fulfilment.

Men feel almost as great a need for intimacy, on average, as do women, Dr. McAdams will report in the Journal of Personality As-sessment. He found in a separate Sternberg of Yale University and

and women that although women tend to have a slightly higher need

each sex. For women, emotional intimacy tends to lead directly to happiness with roles such as wife and mother,

Dr. McAdams reports. For men. band, a sense of closeness is oot as strongly related to satisfaction with personal relationships as it is to their sense of certainty about the world. Such intimacy seems to provide men with an emotional springboard of confidence and resilience that allows achievement

"Men who value and have infimacy more feel a secure emotional base in life." Dr. McAdams said. "They report less stress and strain in life, and are more confident about the future. Troubles at work, for instance, don't upset them as

much as they do other men." Anxiety about intimacy, according to psychoanalytic thinking, can be traced in a poor relationship with one's parents in early childbood, such as an overly intrusive mother or 100 aloof father. Such parents can leave the child feeling wary of emotional manipulation or fearful of rejection. Such anxiety can result in adulthood in people who are clinging and dependent, or who are withdrawn or even hostile.

Differences between how men and women dcal with intimacy can help explain marital tensions, ac-

study of more than a thousand men John Gottman of the University of Washington.

Women tend share their feelings for intimacy than men, the differ- much more readily than do men, ence is minor. What is very differ- and such self-disclosure gives them ent, though, is how men and wom- a satisfying sense of intimacy. For en experience intimacy and the many men, however, sharing enjoy-nsychological aceds it fulfills for able activities rather than talking over feelings gives a sense of close-

> Studies suggest that men who value intimacy tend to have happi-er marriages. Men who had a high need for intimacy at age 30, whether they were married or single, had the happiest and most stable marriages 17 years later, according to a study by Dr. McAdams and George Vaillant, a psychiatrist at Dartmouth Medical School.

**Italy Kidnappers** Swap for a Monk

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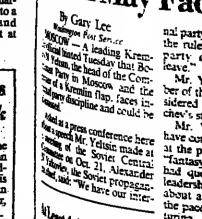
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SASSARI, Sardinia - The wife of a wealthy Sardinian farmer, who had been kid-napped by bandits in July, has been released after a Franciscan monk traded places with her, Italian police sources said. They said that Piera Demur

tas Comida, who was kid-napped on July 7, had been re-leased Monday night on a road near Sassari. She appeared to be in good health. The monk, Giuseppe Solinas,

handed himself over to the kidnappers on Friday, the sources said. They said that he was still being held, apparently while a ransom was raised.





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Line and Jamaica forms. According to the second se

**Time Bomb Is Found At Manila Summit Site** Reviers

MANILA --- A time-bomb made up of 83 sticks of dynamite was found Tuesday in a building where Southeast Asian leaders are to hold a summit meeting next month.

viet leader was away.

ment on Mr. Zhao's remarks, but The bomb was discovered hours said that "there is clearly a differbefore the Philippines' foreign sec-retary, Raul Manglapus, was due to "Our objective is to put the issue behind us," said Mr. Armacost, fly to neighboring capitals to con-vince other members of the sixnation Associatioa of Southeast Asian Nations that troubled Maof the U.S.- China relationship have not been affected by the dis-agreement over arms sales or by nila could assure the safety of summit guests.

> Political analysts said the device might have been placed deliberately in embarrass President Corazon Aquino, who bas repeatedly declared that she sees ao reason to claimed that she sees at reason to abandon plans for the summit meeting, scheduled in be the third to be held by the Southeast Asian association in its 20-year history.

ing his situation in Tiber arose dur-ing his talks in Beijing. But he said he reminded the Chinese that the United States has long recognized that Tiber is a part of China. The police said the bomb lacked He said he also expressed the blasting caps and thus could aot hope that foreign journalists would have been detonated, although it be able in travel once again in Tidid have a timer and batteries. bet. The authorities expelled them Meanwhile, a Manila newspaper on Oct. 8 following three anti-Chi-

reported that Communist rebels planned to strike at U.S. businessnese demonstrations, one of which turned inin an attack on a police men in the Philippines as well as station and resulted in at least six

military targets.

"It will get worse for the Americans before it gets better," the Fi-

north of Manila.

guards at a housing compound ont-side Clark and seized pistols and hand grenades.

Lieutenant Arsenio Pinacate of the Philippine constabulary's Capi-tal Command told reporters that 83 sticks of dynamite, each seven inches (17 centimeters) long had been recovered in a three-hour op-eration by police and army bomb

Asian member countries - Brunei, Indonesia, Malaysia, the Philippines. Singapore and Thailand are expected to attend the summit meeting Dec. 14-16.

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aancial Post newspaper quoted an unnamed spokesman for the guerrilla New People's Army as saving. The warning followed the killing of three Americans outside Clark Air Base, 50 oules (80 kilometers)

Contingency plans were in place for the evacuation of service families if accessary, a U.S. Air Force

spokesman said in a special broad-cast on U.S. military television.

disposal experts.

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The leaders of all six Southeast

### In the latest incident, on Monday, gunmen suspected of being Communists attacked security



# Threat to Shub

appropriate the second state Grant State State Grant State Grant State Grant State Grant State S ster, Massachusetts, was taka

ster, Massachusetts, Was taka i 1 making a threat against a his 1 motion guns and 600 to 700 ma its car, the police said its arrested because he "present af/or President Reagan." It doe

### Party Chairman Brooke, the paymaster and

Homan Tebbit, who among in the spend more time with he is

to spent more time with be it 63 bombing in Brighton, in which mapped to assassing the Min That sites the June election

sumed Chess Gam If any of these contests produces a surprise, that will not be much of The eighth game of the work a surprise for mose who may a a & what y is a solution of the solution of th ac of the match at 44. obvious wisdom at one stage in a

Sparne

tob turning out its voic.

ite, and that his major challenger

Other candidates included a lit-

tle-known businessman. Wallace

Wilkinson. He registered only

about 5 percent in opinion surveys

and seemed to have absolutely no

Mr. Wilkinson won. In fact, he

won easily on a blaze of television

commercials that painted him as

the nonpolitician who would

sense later.

Steve Beshear

By E.J. Dionne Jr. New York Times Service

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Nb7 NaS Nb7	38. Nc3 39. Be4 40. Nod5 41. Nr
RB8 Na5 RI7 Bd8	41. No. 41. No. 41. Sta 42. No. 54 43. No. 54 45. No. 54 45. No. 54 45. No. 14. No. 14
Bh6 Rfr3 Bg7	46. dxe4 47. RD
Rde8 Bh6 Bg7	48. e5 49. R/6+ 50. Rd6

### ancil Offices Bun

Kenters) -- Fire damaged the dia scill on Tuesday after it month SCS SHO.

sound a Port-Au-Prince department a council member. Radio Minner Reynold Georges, another miller No casualties were reponding

tested the new constitution, sit the son Jean-Claude replacifie died to France.

#### Einstein's Rin Four Franch astronomenst

ed "Emstein's Ring," an opticipe: nuclear warheads.

CHOCHOUS MASS bending links int Mollies of the Toulouse One

view of the treaty, which covers Gry Mather and Genevieve Sure A phenother a relescope in Hawrield, Shorter range nuclear missiles. U.S. and Soviet medium- and A summit meeting between Pres-

host seven billion ish years a ident Ronald Reagan and the Sovi-

U.S. and NATO officials have

issiduously tried to avoid any im-

pression that the plans to be dis-

cussed this week are designed to

compensate for the withdrawal of

Such an impression would play

West to circumvent the arms agree-

- "As you take down warheads,

you have to look at what's left,"

Mr. Weinberger said Monday.

"One of the ways of ensuring that

According to an Oct. 22 speech

"by Mr. Weinberger at Johns Hop-kins University, one of the new weapons under consideration is "a

follow-on to the aging Lance sur-

By Gary Lee

Washington Past Service MOSCOW - A leading Krem-

lin official hinted Tuesday that Bo-

ris N. Yeltsin, the head of the Com-

munist Party in Moscow and the

center of a Kremlin flap, faces in-

ternal party discipline and could be

Asked at a press conference here

about a speech Mr. Yeltsin made at

a meeting of the Soviet Central

Committee on Oct. 21, Alexander

N. Yakovlev, the Soviet propagan-

da chief, said: "We have our inter-

At Least 4 Are Killed

**By Floods in Jamaica** 

police said.

Reuters

KINGSTON, Jamaica - Flood-

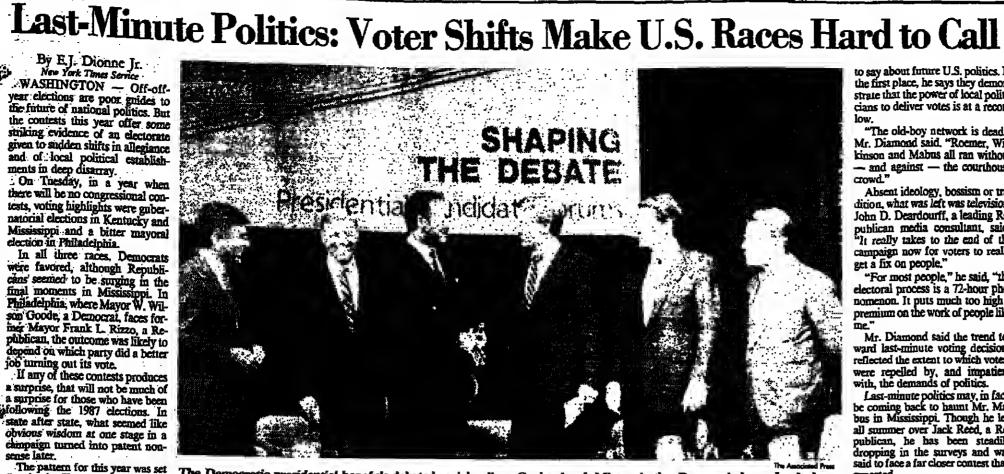
ing caused by a tropical rainstorm

in central and southern Jamaica

-what's left is enough is moderniza-

under the treaty.

'tich."



The Democratic presidential hopefuls debated social policy Gephardt of Missouri, the Reverend Jesse L. Jackson, first in the Kentucky Democratic Monday in New Orleans. From left are Governor Michael former Governor Bruce Babbitt of Arizona, Senator Albert gubernatorial primary in May. The S. Dukakis of Massachusetts, Representative Richard A. Gore Jr. of Tennessee and Senator Paul Simon of Illinois. early wisdom was that former Governor John Y. Brown was the favor-

ducted in Kentucky and stop any would be Lieutenant Governor new tax increases by instituting a state lottery.

What was most striking is that Mr. Wilkinson picked up most of his support the final week of the campaign. Next came Louisiana, and there

the wisdom proved right on one thing: Governor Edwin W. Edwards, a Democrat, his image blackened by corruption charges, his popularity sapped by the ecochange the way politics was con- nomic mess in the state, lost.

INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, NOVEMBER 4, 1987

Wilkinson's was.

**Reagan Names Labor Aide** 

The Associated Press

nated Ann Dore McLaughlin, a former undersecretary of the interior, to succeed William E. Brock as secretary of labor.

WASHINGTON --- President Ronald Reagan nn Tuesday nomi-

Welcome to the team," Mr. Reagan said as he announced her

Mrs. McLaughlin called the oomination "a very special privilege"

There appeared to be little oppositioo among Democrats or union

White House aides had said that Mr. Reagan wanted a woman in

his cabinet. Elizabeth H. Dole announced her resignation as transpor-

into a control of the book of the book of the presidential campaign of her husband, Senator Bob Dole, Republican of Kansas. Mr. Brock announced his resignation in October. Mrs. McLaughlin, 45, resigned last March as the No. 2 official in the Interior Department following several disagreements with Interi-or Servician Department following several disagreements with Interi-

Anticipating the comination of Mrs. McLaughlin, Rex Hardesty, a

spokesman for the AFL-CIO, the largest U.S. labor organization, said

Monday that the group knew "of nothing to recommend her oor

nothing to oppose her on." "So," he said, "the AFL-CIO looks forward to working with the

mont

But Mr. Adelman, in an unusual- those that can reach targets more

ly pessimistic assessment of the than 3,000 miles away.

that would give her "a special bond" with American workers.

go

slightly different. The state auditor,

nominatinn at the White House.

or Secretary Dooald P. Hodel,

oew secretary of labor."

leaders to her confirmation by the Senate.

paign with broad support, and his overwhelming victory in the Demo- over John Harper, a Republican

cratic primary was not nearly the state legislator, appears to have surprise that Mr. Roemer's or Mr. slipped, though Republicans con-What Mr. Mabus shared with Harper to win.

those candidates, however, was an anti-establishment image, in this dential politics, it may be that, escase based on achievements in bat- pecially in the Democratic contling corruptinn in local Mississippi emment

Mr. Roemer's campaign, says all by, the early standings mean less three races have important things than usual.

to say about future U.S. politics. In the first place, he says they demonstrate that the power of local politicians to deliver votes is at a record low.

"The old-boy network is dead." Mr. Diamond said. "Roemer, Wilkinson and Mabus all ran without - and against - the courthouse crowd.'

Absent ideology, bossism or tra-dition, what was left was television. John D. Deardourff, a leading Republican media consultant, said: 'It really takes to the end of the campaign now for voters to really get a fix on people."

"For most people," he said, "the electoral process is a 72-hour phonomenon. It puts much too high a premium on the work of people like

Mr. Diamond said the trend toward last-minute voting decisions reflected the extent to which voters were repelled by, and impatient with, the demands of politics.

Last-minute politics may, in fact, be coming back to haunt Mr. Ma-bus in Mississippi. Though he led all summer over Jack Reed, a Republican, he has been steadily dropping in the surveys and was said to face a far closer contest than expected

Even Mr. Wilkinson, in the Kennicky gubernatorial race, has sufferred from last-minute changes of beart in the final weeks of the contest. His once-overwhelming lead cede it would take a miracle for Mr.

If there is a lesson for 1988 presitests, where the candidates are orither well-known nor especially Harris Diamond, a consultant to easy to characterize philosophical-

**Difficulties** 

Arise in U.S.

**Budget Talks** 

New York Times Service

WASHINGTON - Negotia-

tions between Congress and the

Reagan administration to reduce the federal budget deficit have run

into problems as Democrats charged that the White House was

At the same time, House and Senate leaders and a White House

spokesman said Monday that a re-

duction in the cost-of-living in-

being inflexible.

### **AMERICAN TOPICS**

Using Econometrics down and shnt up." Mr. Davis said, "I trust the court is not In Buying Bordeaux angry with counsel."

Where does a serious wine buyer or collector find the most ing slang is being prepared for Americans so they will be able to tell "a bit of Vera Lynn" trustworthy information 00 Bordeaux and Napa Valley red wines? Not in the "sensory eval-(gin) from "browo bread" (dead) when the most popular uation" of wordy wine critics, says Orley Ashenfelter, an ccotelevision program in British history, "EastEnders," starts in nomics professor at Princeton University, but in long-term the United States next year on temperature and rainfall data. PBS stations. The glossary will Mr. Ashenfelter, who specialbe made available through indiizes in econometrics, the application of statistics to economic

summers are the key to a high-

quality red Bordeaux vintage,"

he wrote. From 1952 to 1985, he

noted, the median August-Sep-tember rainfall was 126.5 milli-

meters (4.9 inches). The median

summers in this period with be-

low-median warmth and above-median rainfall were 1954.

1956, 1958, 1960, 1963, 1965, 1968 and 1972," Mr. Ashen-felter wrote. These vintages

sell at auction infrequently, but

when they are sold it is typically

Pregnancy among U.S. teen-agers has declined slightly but is still much higher than in other

at very, very low prices."

Short Takes

problems, publishes a wine newsletter, "Liquid Assets." An When A. Richard Ross, 47, a lougshoreman in Long Beach, California, was asked how he associate collects weather data from public records at Mérigplans to invest his half of the \$12.72 million that he and a nac Airport in Graves, near Bordeaux, Mr. Ashenfelter said friend won in the California lotthe data correlate fairly predicttery, he replied, "Stay away from the stock market." ably with vintage quality. "It is no secret that hot, dry

vidual stations.

Overheard by Arlene Stern, a New York Times reader, in a hushed gallery at the Museum of Modern Art:

A glossary of Cockney rhym-

Page 3

Mother (to small child): Now. remember, what is the first rule July-August temperature was 19.4 degrees centigrade (66.6 degrees Fahrenheit). "The only when we are in a museum? Toddler (at the top of her lungs): NO YELLING!

A subconscious desire in Washington for President Ronaid Reagan to succeed, after a series of failed presidents, contributed to the news media's early portrayal of him as more popular with the public than he truly was, according to researchers at the University of California at San Diego. They found in their study of post-1945 opinion polls that Mr. Reagan was the least popular of all newly elected presidents dating back to Dwight D. Eisen-

industrialized countries, according to the federal Centers hower. for Disease Control in Atlanta. Of every 1,000 American wom-en aged 15 to 19 in 1983, 87 Shorter Takes: A jail prisoner was killed and another inbecame pregnant, a drop of 1.6 percent from the 1980 rate. This contrasts with an 8.2 percent rise over the six years preceding 1980. In 1981, the pregnancy rate per 1,000 teen-age women was 45 in England, 44 in Canada, 43 in France, 35 in Sweden and 14 in the Netherlands.

Six days of questioning of a single prosecution witness by Daniel Davis, the defense counsel in a trial in Los Angeles Superior Court, came to an abrupt halt when Judge William Pounders gave Mr. Davis a 10-minute warning and then announced, "Cross-examina-tion is now at an end." He later

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crease for Social Security was oot a concrete proposal in the ocgotiations seeking ways to reduce the deficit by at least \$23 billion. [The Senate Democratic leader,

brinde

Robert C. Byrd, charging Tuesday that President Ronald Reagan was not "wholeheartedly engaged" in the bargaining, said he was unhap-

jured when a makeshift rope of sheets broke as they were lowering themselves from the fourth floor of the Bi-State Justice Building in Texarkana, Texas. · The New York Public Library, overflowing with books, is to add 84 miles (136 kilometers) of stacks to be built under adjoining Bryant Park, which will be restored. The project will take two and a half years and cost the city \$21.6 million. • Starting Dec. 6 it will be

illegal for any individual in Pennsylvania to possess milkand bread-delivery crates or shopping carts, on pain of a \$300 fine or 90-day jail sentence. told the persistent lawyer to "sit -ARTHUR HIGBEE



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NATO Discusses Placing **New N-Arms in Europe** By R. Jeffrey Smith face-to-surface" missile, which has

Washington Post Service MONTEREY, California - Defense ministers of the North Atlantic Treaty Organization have gatheped here to consider plans for deploying new nuclear forces in Europe after U.S. and Soviet lead-

ers sign a treaty climinating intermediate-range nuclear forces. The classified plans, drawn up in recent months by NATO's High-Level Group of defense officials, are said to include options for deploying new fighter ancraft, battle-field missiles, air-launched cruise

missiles and other weapons with These forces fall outside the par-

aroused some protests from West Germany, is to deploy new battleet leader. Mikhail S. Gorbachev, to field nuclear artillery shells and insign the treaty is scheduled for Dec. in Washington. The "doublecrease their range to about 30 miles from about 12 miles. zero" treaty would force the Sovict The West Germans are said to be Union to dismantie its SS-20 moconcerned that such shells will be bile missiles as well as SS-4 siloused on their territory, and have based missiles, and SS-23 and SSrecommended instead that NATO 22 short-range missiles. consider ocgotiating U.S. and Sovi-et reductions in such weapons. But Interest in the new deployments siems from what Defense Secretary other allied governments have op-Caspar W. Weinberger described posed the negotiations as a step toward the "denuclearization" of as a need to correct the "mal-do-phyment" of nuclear forces that would remain after the intermedi-Western Europe.

a range of 74 miles and is deployed in West Germany, Britain, Bel-gium, Italy and the Netherlands. Mr. Weinberger also spoke of the

need to "increase the effective range" and survivability of NATO aircraft capable of carrying conventional and nuclear warheads. "In the absence of the Pershing-

2s and ground-launched cruise missiles, this is essential" to provide the alliance with a capability to strike Soviet territory from Western Europe, Mr. Weinberger said. There are 400 U.S. Poscidon submarine missile warhcads, 1,071 nuclear-capable aircraft and more than 1,000 tactical nuclear artillery shells that are not covered by the intermediate-forces treaty and

available to NATO forces. A third NATO option, which has

gressive television advertising program and vaulted past everyone.

But the man who defeated him in Roemer cast himself as the champion of those who wanted to take on a multiparty primary was a surprise. Representative Buddy Coemer, a Democrat, like Mr. Wil-

the power structure, Like Mr. Wilkinson, he was a Democrat with an

be knocked Mr. Livingstoo into a

the and

poor third-place finish, persuading Mr. Edwards, who came in second in drop out rather than face a humiliating result in the runnff. In Mississippi, matters were only

kinson, had been last in the surveys all summer. Other candidates, including Representative Robert L. Livingston, a Republican, seemed the far more likely victor. In the final two weeks of the campaign Mr. Roemer ran an ag-

Like Mr. Wilkinsno, Mr. Ray Mabus, went into the cam-

appeal to conservatives. Mr. Roemer was so strong that

### EL UPDATE End Air Strike Th

Federal modiators are working th an Airlines pilots, studying a prar presidential order issued a draft ato-forces treaty takes effect.

M crews carlier accepted Main the Ther also is the last known 13,000 union employees Menorie 6 sercent.

while one of the most renowned -348 U.S. Pershing-2 and ground-launched cruise missile warhcads B tadefinitely Tuesday und an at in a wage dispute. Automity is in estigating a of the are London Cin Airer into the hands of Moscow, officials said in Monterey, by lending credence to Soviet allegations that the deployments would enable the involved in the Oct is maint

### eking Emotional # John Gottman of the

Washingh's Women teni dur Women tend shirts and such and such a satisfiers and and women a satisfiers are and a

and some a satisfiers and the many man has been as the satisfiers and the many man has been as it is the satisfier of the satisfiers of th Station season in منافع مستعدم المنافع مستعدم المنظم تركيم المنظم المنظم المنظم معالية المنظم المنظم 1.1 acel (די היאנייה איזי איזי) איזיין איזיין

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A fourth option is the deployment of new air-launched cruise missiles with a range of about 350 miles. There also has been scattered ar weapons.

discussion of deploying new sea-launched cruise missiles under NATO control, bot the idea has so far attracted little enthusiasm. A final NATO decision is still

months or years away, according to the U.S. representative to the alliance, Alton G. Keel Jr.

Mr. Keel acknowledged that the effect of a decision to deploy more' modern ouclear forces would be to limit the total number of U.S. warheads removed from Europe, lessening the treaty's impact on NA-TO's military posture.

He added that none of the options calls for a "one-for-one substitution" of new warheads for those being removed.

Yeltsin May Face Discipline by Party

leave

mine

forms.

the rules, then he breaks internal

party discipline and he must

Mr. Yeltsin, a nonvoting mem-

ber of the Politburo, had been con-

sidered one of Mikhail S. Gorba-

have come to Mr. Yeltsin's defense

at the party meeting, dismissed as

"fantasy," reports that Mr. Yeltsin had questioned Mr. Gorbachev's

leadership and had complained

Mr. Yakovlev, who is said to

chev's staunchest supporters.

"I think there will be a net reduc-tion" in the number of U.S. war-heads under NATO control, he said.

Adelman Doubts Strategic Arms Pact

said that they might also reach

agreement on a treaty to cut long-

range missiles by 50 percent in time

for a summit meeting in Moscow in

the spring

bad for national security. And he arms control outlook that stands in By Jack Nelson expressed concern about verifica-Los Angeles Times Service WASHINGTON - President Ronald Reagan has little or no tion of Soviet compliance. Mr. Reagan and Mr. Gorbachev chance of reaching an agreement with the Soviet Union to reduce plan to sign the treaty, which Mr. Reagan has hailed as the first agreement ever to eliminate an enlong-range missiles, Kenneth L. tire class of nuclear weapons, at a Adelman, director of the Arms summit meeting in Washington scheduled for Dec. 7. Control and Disarmament Agency, said Monday, Administration officials have

Ann Dore McLaughlin

He added that Mr. Reagan also faces substantial problems in seeking Senate ratification of the soonto-be-completed treaty banning medium- and shorter-range oucle-

Mr. Adelman, who has aonounced plans to leave the Reagan administration after the December

summit meeting with the Soviet leader, Mikhail S. Gorbachev, said he still expects the Senate to ratify the Intermediate Nuclear Forces treaty eventually. But he said Scnate opponents would be emboldened by Mr. Reagan's political weakness in the aftermath of the trade Iran-contra affair and could try to attach "killer" amendments aimed

at precluding ratification. By the time political opponents have finished attacking it, Mr. Adelman contended, the agreement "won't seem like such a grand achievement." Although he said he supported the treaty, Mr. Adelman said that opponents could make "powerful arguments" that it was

relating to the Japanese failure to Compiled by Our Staff From Dispatches WASHINGTON - The White House announced Toesday that sanctions against Japan would be partially lifted, probably

this week, following a finding that Japan had stopped dumping com-puter chips in foreign markets outside the United States.

Sanctions involving 100 percent tariffs nn certain Japanese elec-tronic goods and totaling \$300 million were imposed in April because of what Washington said was the dumping of computer chips in the anno United States and in third countries and the failure of Japan to

The chief White House spokes-

man, Marlin Fitzwater, said that

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open its markets to U.S.-made

open its markets to U.S. chips. statement The Commerce Department said on Monday that Japan had stopped

dumping computer chips in third countries. It found in June that dumping on the American market had stopped, and rescinded sanctions totaling \$51 million.

sharp contrast with the president's

views, raised questions about the

intermediate-forces agreement and

predicted that Mr. Reagan and Mr.

Gorbachev - instead of signing an

agreement to reduce long-range

missiles - would settle for a pre-

liminary "framework" for agree-

The proposed treaty covering in-

termediate forces would ban all

missiles with ranges of 300 to 3,000

miles (500 to 5.000 kilometers). A

strategie arms treaty would limit

the number of long-range missiles,

Earlier Tuesday in Tnkyo, the Japanese government called on President Ronald Reagan to lift the \$84 million in trade sanctions, following the Commerce Department cement

"The Ministry of International Trade and Industry assumes that the U.S. government," based on recognition that the dumping has stopped, "will promptly lift the nese standards.

py with the talks so far and was ready to move ahead with a Senate package of tax increases and budget cuts, United Press International reported from Washington.]

According to Democratic offi-cials involved in the orgotiations, which resumed briefly Monday afternoon, White House negotiators did oot live up to the agreement to put all programs, except Social Se-curity, on the table for discussion.

Instead, they said, the White House team retreated to Mr. Reagan's original budget proposals, insisting on a small package of in-creases in fees and a mix of spending cuts that protects the mil-



nal party affairs. If someone breaks bachev's strongest supporter and a the rules, then he breaks internal key architect of the the Soviet leader's policy of glasnost, or openness.

chips.

He was asked why Mr. Gorbachev, in a major speech on Monday, had referred to the "thousands" and not the millions who had suffered under Stalin.

about a "cult of personality" and the pace of perestroika, or restruc-He said instead that Mr. Yeltsin were "rumors." had supported Mr. Gorbachev's re-

According to some reports, Mr. Yeltsin has offered his resignation. "This is not a fire," Mr. Yakovtion drive of the 1930s. lev said in an apparent attempt to lessen interest in the affair. He add-

ed that the Moscow party would killed at least four persons and left eventually examine the affair. We nearly 1,000 people homeless, the are not in any hurry," he said. The appearance of Mr. Yakov-They said Monday that three lev, 63, in connection with the celebridges had been washed away and bration of the Soviet Union's 70th

historical accounts of the millions of people purged or killed through forced collectivization under Stalin Western and some Soviet histori-

had said millions he would have if he had said thousands."

power poles had been toppled, cut-ting electricity to some areas. exposure He is said to be Mr. Gorof certain people."

However, in a wide-ranging press conference that lasted for an hour and a half, Mr. Yakoviev, handled thorny questions with a style more reminiscent of an earlier generation of Soviet officials.

He responded by suggesting that

ans agree that at least seven million people died during the collectiviza-"Why do you think," Mr. Yakoviev said in a reference to Mr. Gorbachev's remark, "that if be

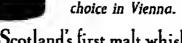
For additional information, please contact been speaking more truthfully than "I know the rumors that persist in the West," he said, adding that many rumors lie on the conscience



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12 YLARS OL

can be traced back to 1747 when the Hapsburg kings **JENLIVE** ruled in Austria. anin oʻragi. Ar Sheke Tr C SHUT (DP Today, Scotland's first malt whisky is also first



Scotland's first malt whisky.

the ministry said. Dumping is the practice of sellmarket share. Japanese officials have said in

penetration by U.S. companies is not due to Japan's policy but the failure of U.S. firms to meet JapaThey see many of Japan's tax, land and educational problems as having been "drafted" back then as well.

They ruefully believe that the U.S. government is the most powerful force for inducing necessary changes in the methods of government.

This unfortunate reality, I believe, is rooted in the styles of American leadership and Japanese follower-ship. America's remains the over-

Minister.

many of us in Japan feel it is about time we stopped doing their bidding. The United States has been calling

the shots and sending conflicting eco-

nomic signals for a decade. It has expected the rest of the world, espe-cially Japan and West Germany, to inderwrite America's inability to

come to grips with its own problems.

critical. America wants Japan to

come to the rescue, to carry a heavy share of its burden. There may be

some good reasons for that - and we

Japanese have tried to comply -- but

Americans cannot expect to continue Americans cannot expect to continue to exercise sole leadership. The era of American begemony has to end. We Japanese, along with a

few European countries, have the right, and the obligation, to share

leadership with the United States.

We must assert more control of our

own affairs and begin to deal with our problems in a way that is right for

the world, not just America or Japan. The Asahi Shimbun, Japan's big-

gest-circulatioo newspaper, recently carried a cartoon in which Big Broth-

er, the United States, summons a Jap-

anese official to do something. And

the government acts promptly. The next frame of the cartoon shows a

package tour of Japanese citizens fly-ing on a jumbo jet to Washington.

Takeshita's

**Adroitness** 

Should Help

By Jiro Tokuyama T OKYO - In helping choose No-born Takeshita as the next presi-

dent of the Liberal Democratic Party,

and hence as Japan's next leader, the

outgoing prime minister, Yasuhiro Nakasone, was seeking above all to

preserve party unity. Mr. Takeshita and the other candi-

dates for the party presidency - for-mer Foreign Minister Shintaro Abe and Finance Minister Kiicbi

Miyazawa - have similar approaches to dealing with the urgent issues facing

Japan, including economic friction with the United States, tax reform and

land prices. The problem was how the

anty could avoid discord and close ranks to carry out the policies. Mr. Nakasone realized that the in-fluence of Mr. Takeshita, who heads

Now, as its problems are becoming



### **Gorbachev:** Pragmatism

In Beijing, Deng Xiaoping quietly passes power to the next generation to continue a new and pragmatic economic course. He won the battles to do so over the last decade. In Moscow, Mikhail Gorbachev struggles to follow a similar path. His speech to com-memorate the Bolshevik Revolution was littered with the historical warfare of 70 years that still resonates in the Kremlin.

Page 4

The ceremony in Beijing may be of more lasting significance, bot the speech in Mos-cow holds more immediate importance. It opens a window into the mind and circumstances of the man who leads the second most powerful oatioo in the world and who will come to the United States in December

for fateful negotiations. Two things stand out about his address Monday. He was decidedly the pragmatist, threading his way through past and present land mines. He was less startling in condemning past evils than Nikita Khrushchev in his famous Party Congress speech in 1956. But while Mr. Khrushchev's speech was secret and took years to seep into full view, Mr. Gorbachev's was carried live on Soviet television for almost three hours.

The new Soviet leader disappointed all who expected him to tell the whole truth about Soviet history. That so many had such high bopes shows how far toward openness Mr. Gorbachev has come. The disappointment shows how far he has to go.

His speech also showed just how surrounded he is - by friends and enemies, ghosts and fellow leaders, the party elites and the masses. Lenin, of course, was praised

without qualification for his "swift change of form and method, flexibility, unusual tacti-cal solutions, political audacity..." When Mr. Gorbachev took up the Stalin

"the bitter truth" — then hedged. He called Staim's crimes "enormous and unforgiv-able," then reduced the millions who died m able," then reduced the millions who died in the purges and collectivization to "many thousands." It is tempting to see a compro-mise between Boris Yeltsin, the Moscow party leader who presses for faster change, and Yegor Ligachev, the second in command who resists blackening of the party's record. Mr. Gorbachev saved real fervor for his reform. Some efficiency as id one too bird

reforms. Some critics, he said, are too timid, and "prefer to keep licking off the slip-ups" rather than seeking solutions. Others are "overly zealous and impatient." Reflecting the dilemma of a man who must at once exhort his people to greater activism and e them on food prices and job stability, Mr. Gorbachev urged the curious combi-

nation of "revolutionary restraint." There is an important message in this for the West, as the Reagan administration prepares for the Soviet leader's visit to Washing-ton. Mr. Gorbachev is sufficiently confident of his personal power that he goes directly to the Russian people. But he is sufficiently wary of support for his policies to tread carefully. Once again, this should warn the West against the unrealistic expectations. Mr. Gorbachev is bound by his own history, culture and political system. As a pragmatist, he never forgets that. The West shouldn't either.

- THE NEW YORK TIMES.

### **Deng: Great Experiment**

Characteristically, Deng Xiaoping, the octogenarian leader of China's latest and most promising phase of modernization, made astute political use of his retirement. He dragged out with him almost half the members of the Communist Party's Central Committee and Politburo, most of them, like him, the beroes of the old guard, but most of them, unlike him, footdraggers on reform. He arranged to retain, for now, anyway, chairmanship of the party commission that oversees the military. And his protégé, Prime Minister Zhao Ziyang, takes over as party leader. Not only has Mr. Deng survived revolu-

tion, war, purge and privation, he has had the wit to see that China had to start matching the material standards and competition of the industrialized democracies and that it could do so only by embracing, selectively, their ways. Nine years ago he instituted a program of change that in its conceptual boldness and achievement surpasses anything the cautious

Soviets even now are contemplating. Westerners note, with pride and a bit of smugness, that the Chinese are unbinding

Don't Slam Shut the Door The U.S. Congress passed the Immigra-tioo Reform and Control Act last year to requests have been granted. The most effec-tive way to spur applications is to decide cases and let beneficiaries spread the word.

make it harder for new illegal alicns to stay in the country — and easier for old ones. The act provided amnesty for aliens who had been in the United States since at least 1982. But they were given only 12 months to apply, and even that time has been constricted, Fairness alone would impel Congress to keep the legalization door open an additional year. to May 4, 1989.

their economy from the rigidities of central their economy from the rightness of central planning and adopting certain aspects of a free market. The Chinese insist, however, that they are building a "primary state of socialism" in which escape from lingering "semifeudal" and "semicolonial" conditions and the clutches of the bureaucracy will take until the middle of the next century. Thus, though reform is hailed as China's liberation, it is to proceed at a very gradual pace — a pace slow enough for the Communist Party, even while it loosens its grip at the local level on some activities, to retain monopoly control at the top. Or so it intends, anyway. Mr. Deng realized that Mao's Cultural

Revolution was strangling China as well as brutalizing its people and that reform could advance only when China had entry to the world economy and to longer was in a state of international siege. This dictated a foreign policy of general accommodation, especially with the West. It gives the United States a huge stake in the success of the great multidecade experiment that Mr. Deng is bequeathing, be hopes, to friendly heirs.

- THE WASHINGTON POST.

It comes as no surprise that the Immi-gration Service is still ironing the wrinkles

out of this massive effort. There have been

computer problems. National and region-

al information campaigns take time to

develop. Outreach and networking have

been inadequate: It takes vast effort to

penetrate thousands of alien enclaves. In

addition, clarification is needed for regu

the party's largest faction, with 114 members in the Diet, could not be ignored. Since Mr. Takeshita is an old friend of Mr. Abe's and has the support of Toshio Komoto, another fac-tion leader, his appointment as party Mr. Takeshita, known for his pro-dence, could be expected not to do anything to alienate Mr. Miyazawa. Still, donhis remained. The first

concerned Mr. Takeshita's cautious pobilical style. He likes to draft a scenario, let others have their say and, after watching the trend, reach a solution that enables all to save face. This has proved an effective method.

His ability to lay the groundwork and look after his followers is one of his strong points. "I do the sweating

**B** OSTON - The panic that en-By Laurence J. Kotlikoff cent of U.S. wealth because the seems to be subsiding. Now, if the bysteria about the U.S. budget and certainly didn't stop it: Since 1950,

U.S. productivity and per capita dis-posable income have more than dou-bled, and the real ecooomy has in-creased by a factor of three. We also need to distinguish be-we also need to distinguish betrade deficits can be calmed, the economy may have a chance. While deficit hysteria comes in a variety of forms, the standard refrain

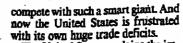
is that the "twin towers" are distorting the U.S. economy, pushing down the dollar's value, raising interest rates, tween real and nominal debt; that is, to figure in the effects of inflation.

There they ask Uncle Sam to tell the Japanese government to reduce taxes in Japan, lower real-estate prices, change the education system and eliminate pollution. The joke — all too true — is that the Tokyo govern-ment listens to the United States 'enemies." such as the Soviet Union. "enemies," such as the Soviet Union. This American conventional wis-dom, coming perhaps from the mili-tary practice of dividing everyone into allies and enemies, is becoming obsolete. Even as the Soviet threat seems to diminish, America has bemore than to its own citizens. Another cartoon, which appeared during the dollar's sharp fall last spring, showed a muscular American pushing the head of a Japanese down into a basin of water. The more he pushed down, the higher the yen rose. gun using such expressions as "high-tech enemy" to describe Japan, or speaking of a "trade war" with Japan.

pushed down, the higher the yen rose. These cartoons capture some of the feelings of Japanese today. They are *inustrated with their government's in-*ability to change the status quo, even in some ways that ultimately would benefit the United States. They note that not a single sentence of Japan's constitution has been altered since it was directed by General MagAstimut. As these pressures built up, the American mass media have mostly reported American viewpoints about who is to blame. Few Japanese have spoken up, and few Americans were patient enough to listen when they did. Here are only a few illustrations of what has been going wrong. • In the early 1970s, there was heatwas drafted by General MacArthur's occupation army after World War II.

ed debate about color televisions. Quotas and tariffs on color TVs forced most Japanese companies to produce in the United States to overcome trade restrictions. Meanwhile, most U.S. manufacturers left their country to produce in Mexico or Asia.

 For 20 years after the war, Japan had trade deficits with the United States. It worked hard to increase its exports, despite the odds against such a small country ever being able to



The United States explains the im-balance by saying Japanese markets are closed to the Americans. So the Tokyo government has devised a se-ries of "action plans" to rework tariffs and other trade restrictions. Today Japan's trade practices are among the most liberal in the world. So the U.S. argument changed to focus on nontariff barriers, claiming that the long chain of distribution and trade practices made it difficult

for Americans to succeed. But what about IBM, with \$6 billion in sales in Japan? What about Coca-Cola, with a 70 percent share of the Japanese soft-drink market? Well, they say, they are exceptions. They are no longer American companies. They are multinationals.

It so happens that these "multinationals" have come to Japan to produce and sell some \$44 billioo worth of goods to the Japanese that the United States does not count as U.S. exports to Japan. That is the reason for the imbalance — not the access, oot the fairness.

The writer is the managing director of the Tokyo office of McKinsey & Co., a New York-based management con-sulting firm, and author of "Beyond National Borders." He contributed this comment to The Washington Post.

country borrowed from them to go

on a consumption orgy. Foreigners own 2 percent of U.S. wealth be-cause they decided the United States



By Tom Wicker N EW YORK - During his quick visit to Havana and Moscow, President Daniel Ortega Saavedra of Nicaragua has a decision to make that shouldn't be hard. Either he returns to ... Managua this week ready to negotiate a cease-fire with the so-called con-tras, as he agreed when he accepted. the Arias peace plan for Central America or the world will hold him;

America, or the world will able finite responsible for subverting it. His Soviet hosts, who profess to support the Arias plan, might help persuade him if they increased their economic aid — particularly the minimum of 365,000 barrels of ail;

minimum of 365,000 barrels of oil that Nicaragua needs for the rest of of the year. In 1986, Soviet oil deliveries totaled 4.6 million barrels; so far this year, only about 3 million barrels; have been delivered or promised. In Washington, President Ronald Reagan is doing his part, no doubt reluctantly. His administration is de-laying its planned request for military, aid to the contras until January, when the peace plan is supposed to go fully into effect. If it does, either the mili-tary aid request won't be made at all or Congress surely would reject it. The delay appears to have resulted partly from White House doubts that, Congress would approve more mili-

Congress would approve more mili-tary aid while the fate of the peace plan is pending; and from insistence: by President Oscar Arias Sánchez of Costa Rica and other Latin leaders

Costa Rica and other Lann leaders that renewed military supplies for the contras would sink the peace accords and renew the war in Nicaragua. To this point, however, neither Mr. Arias nor Nicaragua's National Rec-onciliation Commission — established as required by the peace plan — con-sider Mr. Ortega's Sandmist govern-ment to have done enough to satisfy that plan's requirements. Last week. that plan's requirements. Last week, Mr. Arias publicly criticized Mr. Orte-ga for his inwillingness to negotiate a, cease-fire with the contras.

Witbout such a cease-fire, he pointed out, Honduras would be unable to keep its commitment under the accords to deny use of its territory to the contras. But if a cease-fire, were oegotiated and an amnesty decould demand that the contras lay, down their arms and leave Honduras, The day after Mr. Arias spoke out, bowever, the Sandinist regime de-elared that there would "never, at any time or or in any place, be any direct or indirect political dialogue, with the counter-revolutionary leadwith the counter-revolutionary lead-ership." The peace accords, in fact, do not call for "direct or indirect, political dialogue" or for talks that-would involve the contras' future role, if any, in Nicaraguan political life, or for a new form of govern-ment. All that's required by the Arias plan is negotiation of a cease-fire, a-

the agreement they made with the other four Central American nations in August, Mr. Arias said, he would fi demand international political and economic sanctions and that "the en-tire world should isolate them." In

The Biggest Danger Is Deficit Hysteria

far less comprehensive undertaking. Mr. Ortega and the Sandinists are risking a lot by taking a stand against such a negotiation. If they fail to keep

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The first goal was to deter niegal minu grams by forhidding employers to hire them. Early evidence indicates that this goal is being met. The secood goal was to bring out of the shadows hundreds of thousands of aliens who have lived in the country illegally, and furtively, for years. This goal has been less well met.

Many of the eligible aliens oced more time to apply. The Immigration and Naturalization Service did not start taking applications until May 5. So far, across the nation, less than a million "illegals" have applied for legalized status. INS legalization offices are operating at 50 percent capacity in the West and only 20 percent in the East. If these rates continue, the program will legalize far fewer aliens than anticipated. Also, the approval process has been painfully slow. Only 75,000 amnesty

tions about length of continuous residence. proof of employment and policies regarding the protection of family members. Aliens, some daunted by language, have hung back. Some do not understand the new law. Some fear, incorrectly, that even if one member of a family is cligible for amoesty, a spouse, parents or children could be deported based on information on the application form. There must be time for accurate information to be disseminated and digested, and for understanding and trust to develop. The Immigration Service is, after all, the agency that deports people. The Immigratioo Service has worked hard to make the amnesty program work.

By extending legalization to May 4, 1989, Congress would ensure that it does. - THE NEW YORK TIMES.

#### **Other Comment**

#### **Do Russians Want Change?**

The growing resistance to perestroika, or restructuring, of which Mikhail Gorbachev spoke is a worrying phenomenon, but it did not prevent him from saying, on the Politburo's behalf, that the reform program would continue. But in the running of Moscow itself there have been signs that disagreement about pace has become disagreement about policy. And in factories, people unused to taking decisions resist the process Mr. Gorbachev has set afoot and calls democratization. The big question is: Do the Russian people want the changes Mr. Gorbachev is determined they shall have? Are they so accustomed to obedience and confinement, like birds in a cage, that they can't think of how to handle the democratic socialism Mr. Gorbachev offers them? That looks like a real danger for, presumably, the relaxation of authority allows people to choose authority if that is what they prefer. Unfortunately there would be many among

Mr. Gorbachev's listeners in the Supreme Soviet who would applaud such a course.

Last Thursday, Attorney General Edwin Meese seized control of the U.S. presidency, jerked it hard to the right, and won Judge Douglas Ginsburg's nomination to the Supreme Court. A few days earlier, Chief of Staff Howard Baker and Secretary of the Treasury James Baker had captured the White House and oudged it slightly to the center, when moderates got Ronald Reagan to say he was willing to negotiate a tax increase with Congress. But the times are too perilous to allow the luxury of ideological holy wars. Resolution of the critical issues of the day - the economy, the Gulf, arms control - demand a united, rational White House working in concert with Congress.

- The Los Angeles Times.

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- The Guardian (London).

#### The Peril of a House Divided

and others take the credit," he says. But Japan now faces an uncertain future. The international situation is changing rapidly. There may not be time, some critics say, for Mr. Take-

shita always to await consensus. His supporters disagree. A coordi-nator like Mr. Takeshita, they say, is exactly what Japan needs. The prime minister is faced today with the difficult task of balancing the vested in-terests in the country. At the same time be must have the toughness, as

Mr. Nakasone did, to oppose the vested interests when it is for the greater good of the nation. Mr. Takeshita showed his competence during the party's presidential campaign. Resisting calls from younger Diet members for a vote, he paved the way for Mr. Nakasone to choose by arbitration. Facing a possi-

ble split in the Abe-Takeshita alliance, he maneuvered for the support of both the Komoto and the Nakasone factions. And after be was chosen, he pledged to pursue politics of "bold ideas and implementation." A second doubt concerned his lack

of experience in international affairs. At age 47, he became chief cabinet secretary under Prime Minister Eisaku Sato. He served twice as finance minister under Mr. Nakasone, and was the ruling party's secretary-general when named to be its president. He has oever been foreign minister.

As finance minister, however, he gained international experience at summit meetings and meetings of the Group of Five industrialized nations. Moreover, domestic and foreign policy issues have become increasingly intertwined in recent years. And such external problems as ag-

riculture and the removal of nontariff trade barriers involve vested interests that must be dealt with at home. Mr. Takeshita's adroitness in domestic affairs will be useful.

In foreign policy, Mr. Takeshita, like Mr. Nakasone, will emphasize Ja-pan's role as a member of the free world and its ties to the United States. Mr. Takeshita probably will visit Washington soon. He is to attend the summit meeting of the Association of Southeast Asian Nations next month in Manila and to visit Seoul early next year. He will place high priority on improving relations with China. How closely will Mr. Takeshita be

influenced by Mr. Nakasone? minuenced by Mr. Nakasone? During a meeting Oct. 15 with the prime minister, Mr. Takeshita said cryptically. "I have my own views regarding foreign policy, but I will listen carefully to your opinions."

The writer is senior adviser to the Mitsui Research Institute and a former dean of the Normura School of Advanced Management. He contributed this to the mational Herald Tribune.

saddling future generations with debt and threatening the country and the world with severe recession. The cure, it is said, is to cut the budget deficit by \$23 billion, to at least send a signal that "someone is minding the store." The true story is that conventional

budget deficits tell us next to nothing about fiscal policy. There is oothing to suggest that fiscal policy is ont of control, or responsible for the evils that are so commonly ascribed to it. In fact, a broader look suggests that fiscal policy in the 1980s has been tighter than in the 1970s.

Yes, the United States has run large budget deficits in the 1980s. However, the ratin of total government debt - federal, state and local - to gross national product is not particularly high, whether measured against those of other nations or those of the past in the United States. Today. America's oet government debt is about 30 percent of GNP, roughly the same as in Japan, Canada or West Germany, and much lower than in Italy or Britain.

Currently. U.S. gross federal debt - oot counting government assets amounts to 54 percent of GNP, compared with 96 percent in 1950, when the couotry was emerging from World War II. While the 1950 debt burden may bave hindered growth, it

#### Greenspan's Policy

**D**ERHAPS the most important revent following the stock market meltdown" was the dramatie infusion of hard cash into the U.S. financial system by the Federal Reserve Board. Anyone who had doubis about the ability of the oew chairman, Alan Greenspan, to respond in the right way to crisis had his answer. The Fed's prompt turn toward monetary ease owered interest rates and softened the blow of the market crash.

And in doing so, Mr. Greenspan abandoned the futile strategy of the former Fed chairman, Paul Volcker. That policy, of boosting interest rates, had as its first priority stability for the dollar, oot stability of the economy. Mr. Greenspan changed that on Oct. 21 by easing money and interest rates. It was an implicit acknowledgment that the dollar must fall some more - gently, if possible - and that stability for the economy should get the top priority.

But as everyone in financial markets knows, the Fed can't keep printing money forever, which could touch off a massive collapse of the dollar, and a reversion to the old policy. For Mr. Greenspan to continue on course, he

must have help: a sizable reductioo in the U.S. budget and a lowering of West German interest rates. - Hobart Rowen, The Washington Post.

Real U.S. federal debt will increase al investment is returning after more only slightly this year, even after add-ing in the 1987 deficit of \$148 billion. ral process may continue for years; That's because inflation will have reduced the real value of the federal debt by about \$100 billion. If Washington succeeds in cutting the deficit further, the country could actually run a budget surplus in 1987, after correcting for inflation.

By focusing on the hudget deficit. we also miss two policy changes that much bigger worry than a moderate were fiscally very conservative. The first is the 1983 Social Security legisla-Federal Reserve Board should extion, which cut future benefits. The pand the moncy supply moderately, change was the fiscal equivalent of running a \$1 trillion surplus in 1983, to lower short-term interest rates. but that didn't show up in the official deficit figures. lo effect, the 1983 law took away most of the fiscal stimulus of the Reagan tax cuts of the 1980s. If Social Security liabilities are added in, total government debt actually would have declined slightly since 1980. The secood thing missed by the divestmeot already occurred, with the drop io the stock market and last

deficit oumbers was the effect of the the day after, oot the day before, greater emphasis on investment inand it's time to pick up the pieces. centives in the 1981 tax law. The incentives made new investment reladangerous national pastime, Fixing tively cheap and lowered the value of on these arbitrary numbers could existing assets. In effect, the change burn older people, who owned exist-ing assets, and helped the young, who could take advantage of the enhanced lead to irrationally tight fiscal policies and damaging trade restric-tioos. The United States needs to consider more meaningful measures tax incentives to buy new assets more of fiscal policy, and to drop its obcbeaply. This highly conservative posession with official deficit numbers. The writer is chairman of the eco-

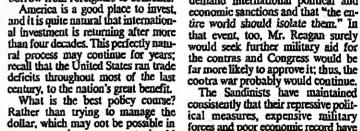
licy, which was reversed in 1986, pro-duced the equivalent of roughly \$300 billioo in added revenue in 1981. nomics department at Boston University Taking account of the changes in and research associate of the National Social Security and the tax laws leads Bureau of Economic Research. He con-tributed this to The New York Times,

to a startling conclusion: Fiscal po-licy was fairly tight throughout the years 1981-86; much tighter than in the 1970s, when the liabilities of Social Security more than doubled. We should also think about fiscal policy in light of the stock market crash. In the last month, older investors, who hold a disproportionate share of securities, have lost almost \$1 trillion. Their loss, however, is a gain for the young, who get to buy up the same physical assets at lower prices. This "intergenerational transfer" acts like a tax increase, soaking

Irish Secretary, during his visit to Birmingham tomorrow [Nov. 4]. A body guard of young conservatives is being formed to line the streets, from the station to the town hall, and already over 2,000 applications for enrollment have been received. The detectives say they have oo information of any dynamiters being in the town.

#### 1912: Bulgaria's Fever

PARIS - [The Herald says:] With PARIS — [The Herald says:] With the Bulgarian army almost at the gates of Constantinople and the Turkish army, according to all re-ports, utterly routed, the time for the intervention foreshadowed by the Powers appears to be at hand. But, with Tsar Ferdinand's army flushed with victory and determined to conwith Tsar Ferdinand's army flushed with victory and determined to see through the task it set itself, the ques-tion arises: Will mediation be accept-



consistently that their repressive political measures, expensive military forces and poor economic record have any event, the government should been necessitated by the contra war aim at avoiding a recession, which is a organized, financed and in large measure directed by the Reagan adminisincrease in inflation. To this end, the tration. This plausible claim has brought them much support almost everywhere except in Washington. If that claim is true, it's hard to see

Americans need not be frightened how the Sandinists could refuse a by the silly ootion that a falling dollar will drive away all foreign chance to put an end to the war by refusing to ocgotiate the required cease-fire. If, instead, Mr. Ortega iovestment, bringing on a currency crisis as foreigners try to withdraw stands on the technicality of refusing their money eo masse. In fact, that to meet with contra leaders, he will not only visit more war on his people and sacrifice much international good will, week's drop io the dollar. This is he will tend to confirm those who believe that, war or no war, the Sandinists do not intend to relax their Deficit bysteria has become a tight political control in Nicaragua. So far, the Ortega government has offered to meet with contra military,

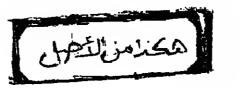
but not political, leaders and has declared its own cease-fire in four small war zones. Neither Mr. Arias, the Reconciliation Commission or the other parties to the accords regard these ctions as sufficient compliance. Central American leaders are sup-

posed to announce on Nov. 5 boy they plan to comply with the accords by January. For Daniel Ortega, that date will bring a moment of truth. The New York Times.

100, 75 AND 50 YEARS AGO 1887: Protecting Balfour Bulgarian Government, the Mir, is to BIRMINGHAM, England - Re- be taken as truly reflecting national protect Arthur James Balfour, the posed to place the settlement of her claims in the hands of a third party.

opened here [on Nov. 3], split into three groups. The first is the demo-cratic bloc, America, Great Britain and France, which lined up for the restoration of peace between Japan and China. The second group, China, backed by Soviet Russia, declared

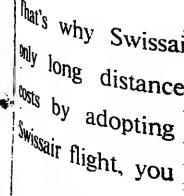
peace impossible so long as Japanese aggression persisted. The third, Italy isolated in this conference, but Germany - virtually advised the



1937: Far East Talks BRUSSELS - The Nine-Power Conference on the Far East, which

obviously the mouthpiece of the two the dictator countries, Japan and

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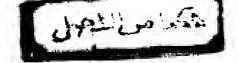
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older people so that the young can enjoy the benefits at a later date. Thus, in terms of fiscal policy, the \$1

trillion market decline has achieved the equivalent of five years of \$200 billion fiscal surpluses. What about the other debt bugaboo, the trade deficit? Yes, the Unit-ed States is running a large trade deficit. But oo, it is not in any real

sense a "debtor nation." Total (pri-vate plus government) wealth is roughly \$15 trillion. Of this \$15 trillion, less than 2 percent is owned by foreigners, after factoring out Ameri-

can ownership of foreign assets. Contrary to conventional wisdom, foreigners do oot owo 2 per-



### **OPINION**

# For Ortego A Moment Of Truth The New Crop of Journalists Is Eager, Open and Realistic By Flora Lewis Students had not been practiced in artic

TEW YORK - Durine bio visit to Havana and have mesidem Daniel Ortega Salate Micharagua has a decision to mate C OLUMBIA, Missouri - Naturally, there was a lot of talk about the role of the press and its responsibilities during the annual Journalism Week at the University of Missouri's School of Jour-Managua this week ready to save if the so-called a sare in a sare of when he sare of when he save nalism. It is the oldest school of its kind. founded in 1908, and proud of its contri-Arias peace plan for the so-densities, as the agreed when he ache a the Arias peace plan for the 1 Ar bution to professionalism.

To judge by the questions they asked an assortment of visitors, the students belied the image of a new generation's His Soviet hosts, who poter apport the Arias plan with a persuade him if they menaged single-minded march to yuppiedom. They were sensitive, informed and showed concern about being good citibonomic aid \_\_\_\_\_particular zens as well as getting good jobs.

Somerica of 365.000 bands ( In fact, several complained privately that they were not being taught enough

that Nicaragua needs for the national privately what they were not being taught enough about 3 million bareds for the national privately bat they were not being taught enough about 3 million bareds what the past and the world outside that confronts America. For them, the vietnam War is already history, but they said it is skipped over with a bare men-tion in their courses. They wanted deep-ter probing into how and why it hap-pened, what went wrong, what to watch wat to watch what went wrong, what to watch out for as the nation moves ahead. They criticized what they considered excessive American inwardness, self-con-gratulation, ignorance of other countries. One said a teacher told the class that only a democracy can have a free press and that only America meets the standard. The delay appears to have na Congress would apprive those dome partly from White House doing country has precisely the same constitu-

Congress would approve men bigs is pending; and from men by President Oscar Anas Shine Costs Rica and other Lain by Costs Rica and other Lain by contras would sink the pear of and renew the war in Nicarage To this point however, man

Arias ner Nicaragua's Nationale omiliation Commission - crais as required by the peace plan-ader Mr. Ortege's Sandmix pe Thing: Allies Must Pay More" (Oct. 14): ment to have done enough by that plan's requirements late Mr. Arias publicly chucket it on U.S. and West European financial and troop commitments to NATO was inter-

sponsible for subverting it

Without such a case of the such as the suc able to keep its communat sche marks for research and development the accords to deay used and of bonsumer products rather than dery to the contras. But fars fense. Other countries where military where negotiated and an area fense. Other countries where military where negotiated and an area spending is modest (compared with the chared, the Hoaduran goz United States) have built impressive stan-could demand that in one dards of living while America has been down their arms index it is built perfecting the Trident-2 missile and the MX. The result is that Sweden, however, the Sandmark result is that Sweden, built and the MX. The result is that Sweden, built and the MX. The result is that Sweden, however, the Sandmark result is that sweden, the start and the MX. The result is that Sweden, chared that there were a Japan have, despite their social problems, any time of of any place far more livable societies today than does direct or indirect pound in the United States. Is it much consolation with the counter-coordinate that America has the fanciest weapons? ership." The prace start ... Mrs. Schroeder's solution is that the do not call for dara an U.S. allies in Europe should shoulder

political dialogue of fith more of the financial and troop burdens role if any in Nicarman -His, or for a new lett by the a ment All Contractor of Last Mr. Ortega and the seren

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lating the notion, and they minded that it had been left so vague for them.

A few years ago, a 12-year-old in Florida told me he had learned in school that it was wrong to call the United States democratic because it is a republic. He had no inkling of the difference between the principle of a government and the selection of its titular head.

The Missouri college students were appalled to hear about it, but not really surprised. They were disdainful at what they considered most Americans' lack of

knowledge about such basics. They wanted to be journalists because they were seriously interested in public affairs and in providing the information a country needs to run itself and to make its society function satisfactorily. They wanted to travel and to learn and to know people different from themselves, not just to shine in television lights.

They did not imagine they were going to change the world, fix all its flaws and save it from perdition. They did not even bother with the questions I often get from earnest do-gooders, such as "What should the press do to prevent war? What should the press do to assure peace? To save the environment? The eradicate poverty?" As if the press makes the world's decisions.

But they said they felt they could contribute by digging out and telling truth as best it can be found. "I think I can make a difference," said one student who clearly wanted to. They were worried about politics --- no



mention of the stock market --- and particularly about choosing a president. They were sophisticated about how television can conceal and distort as well as reveal the essence of a candidate as he goes about manufacturing an image. They wondered how they could find out the telling details of a man's relations with his staff, the kind of people he listens to, the way he conceives of a politician's duty, which give much more insight into how he is likely to wield power and bear responsibility than do his campaign talks. That indeed, they thought, is an abli-

Association. Mr. Eisner conveniently

forgets that high real interest rates are due to the deficit. His hypocritical con-

fusion of cause and effect reminds us of

a certain president's being a proponent

ALAN SITKIN.

Zurich.

gation of the press, all the more in the age of high-tech public relations hype. They do not like being fooled and they dn nnt want to take part in the fooling. They want to be told, and they want to tell, straightfnrwardly.

These were only a few students, on one campus, but they did seem to represent their classmates and their peers. They were optimistic but oot dreamy, eager to get on and turn their hands to work they can consider useful and interesting. There has been much talking about "the closing of American minds," but there was no

sign of it here. If anything they were asking for more, not less substance in their education, and the opportunities they talked about were for responsibility and exertion, not self-indulgence.

This is a good sign when the mood seems gloomy and fearful, uncertain about the economy, fretting that a canny Russian leader is about to pull a fast one on a naive, trustful America, irritated that the world fails to see the United States through American eyes. The new crop looks fine, able and realistic. The New York Times.

Jim Brady's Painful Saga: There Can Be No Better Ğift

#### By David S. Broder

WASHINGTON - For the last six-and-one-half years, the most inspiring story in Washington has been that of the struggle of the White House press secretary, Jim Brady, to recover from the oear-fatal head wounds he received during the attempt by John Hinckley Jr. to assassinate President Ronald Reagan in March 1981. Now this story has been given the full-scale treatment it deserves in the book "Thumbs Up" by Mollie Dickenson, just poblished by William Morrow & Co. It is a book that makes you weep, for

pain and for joy, along with two of the

#### MEANWHILE

most courageous people the United States can count among its citizens, Jim Brady and his wife, Sarah. Discount if you wish fur my friendship with the Bradys and the author but, believe me, this is a Washington story that is a powerful antidote for the cynicismbreeding novels, memoirs and news stories that usually come from the capital. It is a near-miracle there is such a story to tell. The first of six bullets that Hinckley fired from close range split Jim Brady's skull just above the left eyebrow, splintered and sent its fragments upward on a destructive, diagonal path ending just behind his right car.

In the emergency room at George Washington University Hospital, Dr. Arthur Kobrine, the surgeon who was treating Jim, told the president's physician, "It's a terrible injury. I doo't think he has a chance... but I think we should try." While Jim was still in surgery, the television networks were told and reported, that he had died. But 24 hnurs later, he was able to squeeze Sarah's hand. The second night at the hospital, he could take a ball of gauze and tape, wind up and toss it across the room. The next morning, Jim's ourse had him demonstrate this for Dr. Kobrine, who asked him what he was throwing. "Ball," Jim said, uttering his first word. And amid the tears of Sarah and the ourse, Betsi Horwath, Dr. Kobrine says, "It was then I knew that his computer hadn't crashed."

"The computer" that was saved was one of the quickest, wittiest minds in the political world, housed in a shapeless bulk of a body that made Jim defensively nickname himself "The Bear." Mollie Dickenson does not suggest that Jim's bulkiness helped save him, but his sense of humor clearly has been one of the keys to his recovery. Reading "Thumbs Up," it is extraordinary how often Jim's own observations make yoo laugh aloud at what would otherwise be almost unbearable circumstances.

"Thumbs Up" is unsparing in depicting the repeated setbacks, the allbut-overwhelming frustration that both Jim and Sarah Brady have faced.

When he beat the 10-1 odds against his even surviving through the surgery, and when he showed so quickly that he retained vital motor and mental skills, false hopes of a quick, complete recovery were raised. Two years after the shooting. Jim, seriously depressed, solbed out his frustration to Dr. Ko-brine. The surgeon, who had grown immensely fond of this patient, decided that it was time for "tongh love." He told Jim: "You're shot in the brain. You're never going to be as good as you were. Yon've just got to be tough. Jim. Yon've just got to be tough."

Page 5

Jim has been tough. And in a different way — which this book describes but does not romanticize - Sarah has demonstrated at least equal strength of character. As it is recounted how the Bradys have struggled to come to terms with the reality that "he had permanently en-tered the world of the disabled," one key is their ability to turn their personal plight into a lesson for others.

Jim Brady has become a counselor, role model and inspiration to other padents in his continuing program of physical therapy. And Sarah Brady has become a national spokeswoman for the fight to control access to the kind of handguns that Hinckley used against her husband and the president.

The Brady saga is not finished. He continues in therapy, which now includes horseback riding, and his physi-cal mobility outside the wheelchair continues to improve. So does his endurance and his mental agility. Jim and Sarah Brady have become welcome regulars on the Washington social scene. At an autographing party for "Thumbs Up" last week, he had a word of personal greeting fur everyone in line - and a joke.

With Jim Brady, you keep coming back in the sense of humor. Before the shooting, he delighted equally in quick one-liners and in complex tales of improbable romance and adventure, often involving mythic animals. Since the shooting, the penchant for raunchy and/or ridiculous animal tales is just as strong. "You've got to persevere," he told an interviewer last year. "Persevere, and keep your sense of humor. They

couldn't shoot that away." "Thumbs Up" is oot specifically a Christmas book, or a self-help book, or an inspirational tome. It is a professionally written, remarkably unsentimental report on how two people have drawn the strength they needed from doctors, nurses, therapists, family members and friends — but most of all from each other and from themselves - to deal with the calamity that struck them and permanently altered their lives. I can't think of a better Christmas

present far anyone who is facing trou-bles, or someone who is heedless of the blessings in his own life. The Washington Post.

Paying for NATO: The Answer Is to Invest More in Peace of public opinion in Europe. In both the West and East blocs there has been a swelling of peace sentiment, and high Representative Patricia Schroeder's exhopes that a successful meeting between Ronald Reagan and Mikhail Gorbachev will result in the elimination of two

classes of nuclear missiles from Europe. of a balanced budget amendment and A successful summit meeting could be a step toward solving the problems Mrs. Schroeder addresses, A U.S.-Soviet treathen proceeding to parlay short-term growth into votes and long-term finan-cial imbalance. We oeed more honesty and courage, and less propaganda. I miss Paul Volcker. ty would improve the political climate in Europe: "enhanced deterrence" could be replaced by enhanced East-West mutual confidence. Then, rather than arguing with allies about who should pay more to maintain NATO, we can togeth-er explore ways to reduce both NATO **Delors Told the Truth** and Warsaw Pact forces in a way that would serve common security.

ROB PRINCE. Helsinki,

#### **Mistaking Cause and Effect**

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Robert Eisner's contention that the recent market downtum is due to high and Japan - to pay for the American

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LETTERS TO THE EDITOR deficit. So far the U.S. government has interest rates and not to the deficit (IHT, done nothing to fight its own problems. Oct. 26) reflects a distressing incursion Instead, it lets others do it. of ideology into the American Economic

G. VAN HEEMST. Putte, Netherlands.

#### Americans in Vietnam

F.F. Clairmonte's comments on U.S.-Vietnamese relations recall the latent anti-Americanism that was common among some members of the International Commission for Supervision and Control of Vietnam and Laos in Saigon in the 1950s. ("It Was Hardly a Partner-

ship." Letters, Oct. 19.) Having served as a U.S. Foreign Service officer in Vietnam before, during and

after Mr. Clairmonte's experience, and Regarding the report "West Rebukes Delors After a Costly Gaffe" (Oct. 30): having spent considerable time in the field with Vietnamese troops during the French Indochina war and the U.S. in-Of course Jacques Delors, president volvement, I find his attempt to attach a racist label to all U.S. advisers unacceptof the European Commission, was right, and of course he knows exactly able. His allegation that Indian members what the Americans are thinking: Treaof the ICSC, and the French, were victims clear case of life imitating Art. sury Secretary James Baker wants the dollar down and wants us - Europe of American racism is ludicrous. The Indian army officers of the ICSC

به الدامية والدارية الدهامية والسالي

were hardly the type to suffer "a whiplash of humiliation" from any quarter, and the French in Vietnam at that time, military and civilians, spent more time sniping verbally at the "Americques" than wonying about their own bruised egos.

True, some U.S. advisers never did understand Vietnam or the Vietnamese. But for each adviser in that category there were many others who lived, worked, fought and often died with their Vietnamese counterparts.

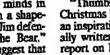
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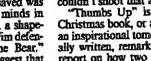
bat. Everybody debates the pros and cons nf Patricia Schroeder's crying. Vice President George Bush jokes about American workers, comparing them to the Russians. The news reports about the U.S. presidential race are wackier than an Art Buchwald column. It is a RICK BENGE Vienna.

HOWARD R. SIMPSON.

**Stranger Than Fiction** 

Mario Cuomo sleeps with a baseball





# An airline An airline without an without a **Economy Class lacks First Class lacks** flexibility. sophistication.

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By Edward A. Gargan New York Times Service BELIING - Twice in recent months, Prime Minister Zhao ence for governance over politics, Ziyang said he did not want the Mr. Zhao on Monday was named "I'm not that fit to be the general secretary of the 46-milliongeneral secretary," be tald an member Communist Party.

American televisioo interviewer

ANNOUNCEMENTS

just one month ago. "I'm more fit sonally speaking," he said, "I think to look after economic affairs." I'm still more suited for the posi-But despite his seeming prefertion of prime minister." Mr. Zhao, 68, has held the post

INTERNATIONAL CLASSIFIED

(Continued From Back Page)

on an acting basis since January, when Hu Yaobang was forced to member Communist Party. Even then be demurted. "Per-protests.

ism into the leadership with his In this stage, which, he declared, sharply cut Western-style suits and will endure for more than a centu-

nates Chinese politics. For the last week, be has directed the proceedings of the 13th Con- country. gress of the Communist Party, a Born i gathering usually held every five years to approve the party's policies and new leaders. He opened the proceedings with a forceful and detailed exposition of his plan to continue the reshaping of China's economy by relying still more on camitalist techniques. Although known as a pragmatist

who has to an impressive degree succeeded in manipulating China's mammoth government bureaucra-cy to his will, and who has made inroads against local party bosses who oppose some of his policies, Mr. Zhao emerged this week as the party's leading theoretician of re-form, a stance critical to his success as party leader.

In his remarks to the congress, he

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With the retirement of nearly ev-ery aged revolutionary from Chi-na's leadership, and the decision by Deng Xiaoping to step out of the imelight, Mr. Zhao, who first in-incred a note of sational cruision-nonced underdevelopment. jected a note of sartonial revision- nounced underdevelopment.

iridescent violet ties, oow domi- ry, virtually any economic practices are permissible as long as they contribute to the modernization of the

Born into a family of landlords and grain merchants in November 1919 in Henan Province, he joined the party's youth league in 1932. Unlike the generation of Chinese

years of the revolution. decades after 1949 in Guangdong self paraded through the streets of Province, where he worked his way Guangzhou wearing a paper dunce up to first secretary of the provin-

cial Communist Party, becoming the youngest regional party secretary in the country. When the effects of the Cultural

not take part in the Long March of litical leaders whose careers began 1934, which became a political lit-inus test of revolutionary zeal after 1949. At a raily staged by the identified as the party chief of Si-the People's Republic was founded Zhao called on the young zealots province, and once its wealthiest,

ears of the revolution. was sweeping China, just a few Mr. Zhao spent most of the two months later Mr. Zhao found him-Gnangzhou wearing a paper dunce cap and jeered by Red Guards as a "counterrevolutionary.

the party secretary of Inner Mongoba, apparently repentant. In a speech at the time, he ferociously Revolution began to be felt in speech at the time, he ferociously Guangdong, Mr. Zhao exhibited a attacked any form of private enter-political malleability that has char-prise, material incentives, and free prise, material incentives, and free

of the Cultural Revolution, Turning his back on Macist or thodoxy, Mr. Zhao introduced policy, including the expansion of privately farmed plots, the roce. tablishment of free farm markets and freedom for factories to set prices. Industrial ontput jumped 81 percent in three years and farm

production 25 percent. That performance brought Mr. Zhao to the attention of Mr. Deng, who brought him onto the Politharo and in 1980 to Beijing, where he was made a deputy prime minister. Since then, together with Hu Yao-

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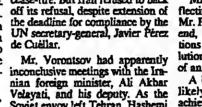
"toppeared" dance with - 28 an ef le so ora 1. C.18 41

**WONESBURY** 

announcement triggered fears that state in five years might collapse Allanta Dallas Oricago Miasni Baston Montreal Taronto Colgory Vancouw Jaleanta Bali Takya even before it starts Sunday. "This is a very serious blow to the meeting, regardless of the reasons," said an Arab official in the peace treaty with Israel. Gulf who asked not to be identi- Arab diplomats and o Soviet Effort to Mediate in Iran-Iraq War Fails By Loren Jenkins Washington Post Service Vorontsov visited Iraq and Kurwait, ABU DHABI — A Soviet effort which backs Baghdad in the war. war has failed, according to foreign The initiative by Yuli M. Vorontsov, a first deputy Soviet foreign Aldwych House, 71-91 Aldwych, London WCZ. Tel: (1) 404 44 66 aak aaw by phone with credit can minister, ended Sunday in Tehran as Iran made clear that it had no AllehitCH COMES TO BURCHE USA onytime, St 60 or less, east coasts, S36 west coast, S229 onywhere else, Pome 103 rue La Booke (a faw yords from Ch. Byseel Tel (1) 42897081, London 231 Totherham Coast Rd. Tel: 4310875 interest in accepting the cease-fire called for in a United Nations Security Council resolution. Mr. Vorontsov, diplomats said, visited the Gulf area last week hop-HOLIDAYS & TRAVEL ing to coovince Iran to accept the resolution so that Moscow would not face the prospect of approving PORTUGAL an arms embargo against Iran. 7 DAYS INCLUSIVE TOURS LISBON ESTORIU CASCAIS COSTA VERDE (OPORTO) ALGARYYE WADERA FROM LONDON TO: 5174 5172 5147 5147 Home Contact: ndon, Tel 4933873, Tix 265653

to mediate an end to the Iran-Iraq These countries both have expressed willingness to support the diplomats and Arab abservers here. cease-fire. But Iran refused to back

UN initiative.



Soviet envoy left Tehran, Hashemi Rafsanjani, the speaker of the Majlis, Iran's parliament, criticized the

"There was no alternative to vic-

Before his trip to Tehran, Mr. tory on the battlefield," Mr. Raf-arontsov visited Iraq and Kuwait, sanjani said. Only after that, he managed to do quite well." hich backs Baghdad in the war. said, could the efforts of such "in-"Both the Arab world and Iran ternational forums" as the United

Nations have relevance. Mr. Rafsanjani, apparently re-flecting iran's formal answer to Mr. Pérez de Cuéllar over the weekend, condemned the United Nations "for issuing complicated resolutions" and "raising the question

of an untimely cease-fire." A UN arms embargo on Iran is likely to be more difficult to achieve than the cease-fire proposal. The resolution sought an immediate cease-fire in exchange for es-tablishment of an international

commission to study the question of who started the war in September 1980.

Diplomats with a close knowldge of Soviet affairs said that Moscow would never agree to an arms embargo that would force it openly to oppose Tehran.

The Soviet Union has long been Iraq's main military provider. But it also has major strategic interests in Iran, which it borders and whose will oot end when the big powers Islamic fundamentalism is viewed want it to end, but will only end as a potential problem among the when Iran decides to end it for its large Soviet Moslem population.

are just too important to the Soviet Union for them to turn against either," the diplomat cootinued. Therefore, the diplomat said, the Kremlin "will temporize" and ensure that an embargo resolution will be "weak and insignificant." Diplomats said there also were questions aboot whether China, a major arms supplier to Iran, would

agree to the sort of arms embargo that Washington is hoping the United Nations will impose. Despite reported U.S. com-plaints to Beijing about sales to

Iran of such arms as the surface-tosurface Silkworm missiles, which Iran used against Knwait earlier this month, China has shown little inclination to curtail the arms sales that U.S. officials say have occurred. China denies the sales.

A Gulf official, who asked not to be identified, said: "Frankly the prospects of forcing Iran into a cease-fire through an arms embargo is not very great. f fear this w

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### Saudi King Will Not Attend Arab Summit fied. "It tells of the degree of ten-sion that surrounds the summit. siz, Riyadh, Cairo and Washington so high over the controversial is-

By Youssef M. Ibrahim New York Times Service PARIS - Hopes that an immi- The king has always avoided con- said they now fear that several oth-

nent meeting of Arab heads of state troversy. His decision means all er Arab heads of state may also in Amman, Jordan, would bring a hope for a semblance of unity is stay away. Some went further, sayunified Arab position on relations evaporating." with Iran received a severe setback Nn explanation was given for the

king's decision, but sources said he will be represented by Crown Prince Abdallah. Tuesday when King Fahd of Saudi Arabia said he would not attend

the gathering. The Saudi monarch is the second Other Arab sources in the Gulf Arab leader to say that he will oot and in Amman ooted that the news attend the meeting. While the deci-sion Monday by Colonel Moam-mar Gadhali, the Libyan leader, to recently as Tuesday morning about recently as Tuesday morning about boycott the meeting came as a relief to many Arab leaders, King Fahd's the first Arab gathering of heads of not only about Iran but also about resuming some sort of normalized

League since 1979, when it signed a

Arab diplomats and officials in-

world between moderates and hard-liners." Many of those interviewed said mit meeting as a U.S.-inspired event against Iran. On Tuesday morning, Emir Sheikh Issa ben Salman al-Khalifa

appealed Monday for Arab unity in a speech to his cabinet. The King Hussein of Jordan and King speech was distributed by the offi-Fabd teaming op to provide & cial Saudi news agency on Tuesday. broad consensus at the gathering. The king warned of the "many dancial Saudi news agency on Tuesday. gers and plots" that surround the Arab nation and urged Arab coun-

> Arab sources differed widely in their interpretations of the king's

sues surrounding the summit meet-ing —a Sandi-led call for sanctions against Iran and restored relations with Egypt - that the king had ing this may be the beginning of a process that one Iraqi observer said will formalize the split in the Arab opted to stay out of the fray. The divisions went further than the objections voiced by Colonel Gadhafi, who described the sum-

the Saudi move took on special significance since King Fahd had of Bahrain openly called for the return of Egypt to the Arab League and warned of the dangers of the Gulf War, which be said will "spare no one.'

Since the meeting's primary mo-tivation was a Saudi desire for a relations with Egypt. Egypt has tries to close rank and unite their been excluded form the Arab views. unified voice on Iran, the gathering now appears to be losing its focus,

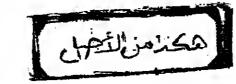
many Arab observers fear. decision. But most agreed it was an

Mr. Zhao resurfaced in 1971 as

### Page 6

# The Irresistible Rise of Comrade Zhao, from Dunce Cap to Violet Tie







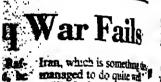
### Antiby then devastated by the of the officer the Columni Revolution Terming his back on Manue Storioxy. Mr. Zhao intoke policy, including the capacity policy, including the capacity policy, including the capacity intokenent of free farm and the freedom for factoris in materies. Industrial output intokenet spine freedom to factoria a spines. Industrial output to a spinescent in three years as a spinescent on 25 percent That performance brought That performance brought That to the attention of Mr h who brought him onto de he and in 1980 to beging the who prought un onto the hit ope and in 1980 to being the sums made a deputy ping the same then, together with hit who was made and bang, who was made pany de bang, who was made panyout the been at the center of Deng's ambitious plans to be the Caina's moribuad course

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On Tuesday morning is Sheikh Issa cen Salman 40 of Bahrain openly called b. return of Egypt to the Arth **.** and warned of the danger. Gulf War, which he said als 10 Obe."

Since the meeting's prime, tivation was a Saudi drag unified voice on Iran tage now appears to be losing ab many Arab observers los 6 10



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ADDREE S



Sting, Springsteen and Waits: Expanding the creative limits of commerciality.

## **Invasion of Smart Rock**

By Mike Zwerin tional Herald Tribune

PARIS - Yes, Kiss, Squeeze, and Madonna notwithstanding, smart rock is invading the charts. ----Suzanne Vega's "Solitude Stand-ing," Mick Jagger's "Primitive Gool," Pink Floyd's "A Momentary Lapse of Reason" and John Cougar Mellencamp's "The Lonesome Jubilce" are aimed at adult minds. And the creative limits of commerciality are expanded by three new releases from established names. Not since the heady days of Steely Dan has such all-around quality been in the top 100.

 Sting, "Nothing Like the Sun" (A&M): The marriage of Weather Report and Police, a happy couple, of their race." a summit meeting.

Along with Stevie Wonder, Teracle." ence Trent D'Arby and a handful of others, Sting is one of an endangered species, the songwriter complete songs, words and music, songs to sing in the shower, hum on the street, pick out on a piano, songs to remember.

"The title comes from Shakespeare's "My mistress's eyes are nothing like the sun." "Shakespeare is always useful for calming down violent drunks," says Sting, whose combination of meaningful agree 10 the sort of Ine inleas with rock, folk, Latin, reggae and jazz elements rends previous definitions of "fusion" obsolete. The musicians include Branford plaints a Baing hus Marsalis, Kenny Kickland, Eric Clapton, Mark Knopfler, Andy surface Susport men Summers (fellow ex-Policeman) irm roci anna Kat: Minn Cinelu, Manu Katché, Ruthe princip Charles ben Blades, and the Gil Evans Or-medination to curulise chestra (on Jimt Heddin's "Little that U.S. official str Wing").

"They Dance Alone" is a gueca, a Chilean courting dance that the cy this world ever knew."

Sting explains in his liner notes - monica, discrete synthesizer beds "photographs of their loved ones or full-out two-guitar rock, Spring-pinned to their clothes." "Fragile" steen's voice seems to be coming is about a situation in which "it's from an isolation booth. With his becoming increasingly difficult to technological experience, financial distinguish Democratic Freedom means and sensitivity, this is un-Fighters' from drug dealing apoliti-cal gangsters." "Englishman in and timely catharsis for a record New York" is about a friend who deficit. "told me over dinner that he looked

• Tom Waits, "Frank's Wild Years" (Island): No need to Q-tip forward to receiving his naturalization papers so that he could com-mit a crime and not be deported." your cars, it's oot a short cicuit, your needle isn't dusty and noth-"Rock Steady" is exactly that. And Gil Evans "reminds me of one of ing's wrong with the speakers. It's Tom Waits and his "Operachi Rothose wise elders from Star Trek mantico in Two Acts," a story who are the only survivors of a about how "One moonlil night planet after some holocaust, the planet after some holocaust, the Frank packed up his accordion and said blow wind blow wherever you may go . . . Cause I'm going straight to the top . . . up where the air is fresh and clean."

A pretty rock star who can think and sing: "Every day another mir-

Asked by Musician magazine why Frank leaves Rainville ("a • Bruce Springsteen, "Tunnel Of Love" (CBS): Although it is a hapgood place to dream yourself away from") by train, Waits respooded: py surprise to hear Springsteen move toward the best of his possi-"The thing about train travel, at least when you say goodbye they get gradually smaller. Airplanes, ble worlds - between the unrelenting macho back-beat of "Born in USA" and the "how sensitive I people go through a door and am" mood of "Nebraska" - this they're gone. They say oow that jet (No. 1 this week in the Billboard lag is really your spirit catching up chart) is not a happy album. to your body."

His songs are therapy for him, His mournful wheeze reminds and though his family scrapbooks you of Louis Armstrong, Rudy and personal confessions are not Vallee with his megaphone (actually it's a police bullhorn). Hoagy Carmichael, Howlin' Wolf, Capnecessarily about his own experience, gremlins do seem to have invaded his mind. The opening track tain Beefheart and Frank Sinatra "Ain't Got You," a holler, is four with laryngitis. The accompani-stanzas of despair. He has fortunes ment — which includes accordion of diamonds and gold, houses (by Los Lobos's David Hidalgo). across the country, a diamond watch, pounds of caviar, a fancy pump organ, "cocktail piano," op-tigon, plucked banjo, glockenspiel foreign car, a hundred pretty womand-crusty,-howling horns - reen knock down his door and folks sembles Kurt Weill, Frank Zappa, the Lounge Lizards, Harry Partch he doesn't know want to kiss him, and a Las Vegas bar band. The lyrics (by Waits and his wife, Kath-

### comedy of ancient memories and modern mistakes, Shaffer is, I

think, telling us that we have destroyed the warmth of history only to replace it with the chill of practicality. But his play goes off at so many eccentric if usually enjoyable tangents that we end up, much like the tourists we slarted with, gazing in awe at a structure riddled with eccentric corridors leading nowhere very specific.

It is kind of typical here that the play's most fascinating character, Maggie Smith's mother, who once ran an all-female troupe of strolling players performing Shakespeare to

a set of which

By Sheridan Morley International Herald Tribune meet

LONDON - The play that brings Maggie Smith back to We do, however, get to meet the Margarets Smith and Tyzack, who Peter Shaffer for the first time in duly form an odd-couple team of more than 20 years is a weird and amazing and touching credibility. Whether acting out the daft cha-rades organized by Smith as Lettice wondrously ramshackle saga of two middle-aged spinsters bent on demolishing modern London land-(a growth that, as she notes, was marks in order to reassert the supremacy of the romantic historical one of God's mistakes; Lovage is (even when not wearing the bloodmerely an herh of miraculous proppast over a present of urban and erries) or setting out to wreak urban terror, they are the best double act At the opening of "Lettice and Lovage" (Globe) Smith is discovin town, one much aided at the last by Richard Pearson as an under-

standahly bemused solicitor in Michael Blakemore's marvelously adroit production. There are still moments when this is a play saved only by its two central performances. After the major two-man conflicts of minute, where she can't even read service employer (Margaret Ty-

what we have given up, but what we have become. She lives in a Victori-an varicose hasement in Fact

stomach and Richard III's hump, is phony past of stage tours and tour- whimsy is the finest-played comedy continued to write in this early the one we never actually get to ist traps and over-illustrated histo- in town. ry books. Her determination never

to do anything merely brings her close to one of the pavement loonies who end up as bag ladies, instead of someone whose views on the awfulness of all modernity we can take very seriously.

Certainly she is a plaze of color

#### THE LONDON STAGE

red dress of Mary Queen of Scois oo the scaffold) against the clenched, cropped grayness of Tyzack, and that makes their eventual reconciliation and love for each other all the more touching, but it still doesn't give us much of a play.

In a world getting uglier by the service employed integrate is zack) who first sacks the outlandish guide and then, less plausibly, falls so far under her speil as to end up in the hospital with an ax wound when one of their re-creations of the execution of Charles I goes a Such every British architects of the 1950s.

Margarets rampant, Shaffer seems

Everyday

we have to earn

our stripes.

an varicose hasement in Earls story and at its worst simply a yelp first (1946) and hitherto unpro-Court, dreams of Mary Queen of of pain from someone who can't get duced play of John Whiting who Scots and her own mother going the modern world to make any kind over the top on French tours, and of sense on her own exotic scale of amazed Dordogne peasants in finally accepts that fantasy floods values. The final victory of Blake-France while armed only with a in where fact leaves a vacuum. Yet more's production is that what early age of 45. What this suggests is that doubled as Falstaff's her beloved past is in fact a totally could have been no more than a coy is that he would have been, had he

Π

Theima Holt's "World Theatre" season at the National, which has thing very sinister going on underbeen one of the great and powerful

joys of this London year, came to an end last week with a brief visit **Roving**" is a country-house weekend to which a faintly furtive boatfrom Moscow's Mayakovsky company, presenting at the Lyttelton Boris Vassiliev's Tomorrow Was War." As new Soviet drama this which there has been a world war turned out to be more than a little and one of them has gone on to unexpected: a long, poetic, nostalfame and fortune on Hollywood.

gic piece set among a school of 16-year-olds in the summer of 1940 but recalled through the horror of the war which came to Russia immediately afterward, killing most of those we have grown to know. Like "A Summer of '42" on the other side of the political world, it suggested a moment of lost quite captured the imagination or dreams; but the story was one of

a long and often uneventful eve-

the translation over the head phones. It is difficult to think of another actress in the world who could with one single voice have brought an alien play so close to the hearts and minds of its audience.

At the Orange Tree in Richmond, Sam Walters has a discovery of considerable fascination in the duced play of John Whiting who was to go on to "The Devils" and "Saint's Day" and "A Penny for a

Whiting's career might have worked out very differently indeed. Walters directs a strong cast headed by Brian Deacon as the evacuee movie star, Rob Edwards as his strange host and Joan Moon as the girl they once and maybe still share WORLDWIDE ENTERTAINMENT

Page 7

vein, the most direct bridge from

Coward to Pinter: a writer of light

domestic comedy, yet with some-

The reunion proves more than a

little uneasy. Whiting is writing

about the way the past impinges on

the present and also about the in-

tense sexuality of the British at

their most properly behaved. He

chose to go on from there toward a

kind of poetic drama that never

the loyalty of a 1950s audience.

Had be stayed with the comic menace of "No More A-Roving,"

neath .

U.F.A.M. résident - Ch. de BAYSER SACEA 225, av. Orde-Gaule 92200 NEULU FINALE OF Finday November at 7 p.m. IVth INTERNATIONAL 47 04 76 38 CHAMBER MUSIC F. 50 & F 80 CONTEST OF PARIS (a.e. Mondial Musque)

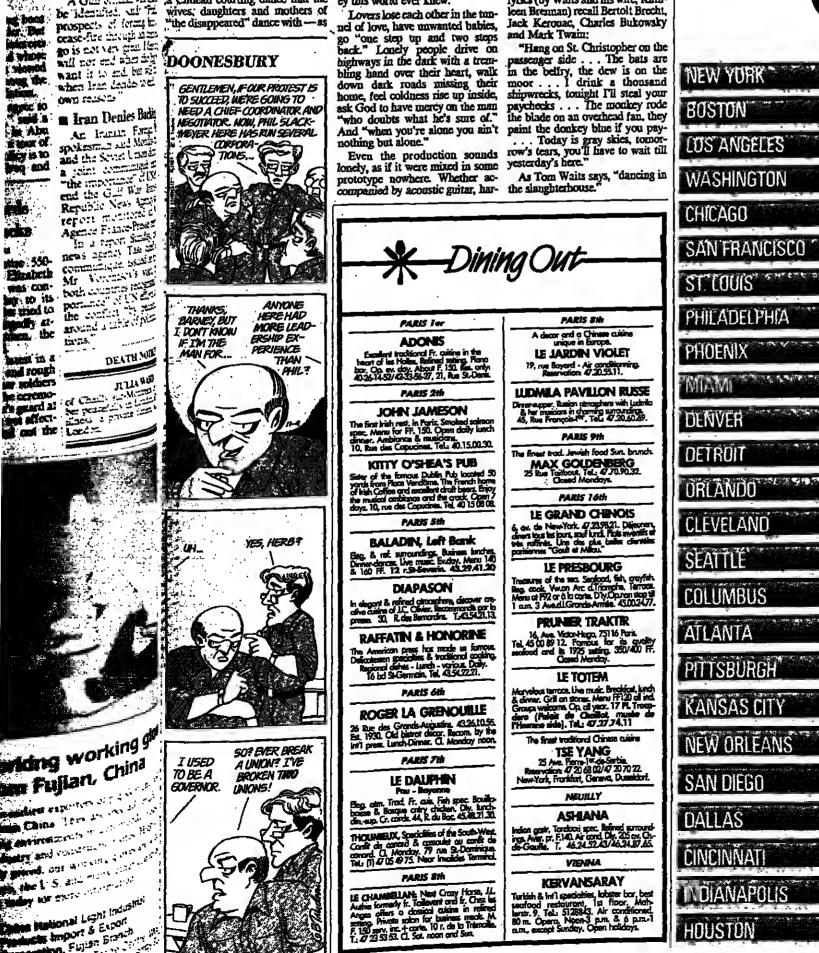
There is a distinct contradiction ning so moving was Vanessa Red-here, and in his determination to grave's lyrical and live delivery of his entertainments rather than his major work. Shaffer also clearly has some- huild a comic showcase for the two thing he wants to tell us about the awful architectural and social drift to have given up on too much logic. of modernity, the way that the past The result is an evening of cha-impinges on the present. The form rades, culminating in Smith, heavi-he has used is that of a fable rather by disguised in wig and beard as the

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INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, NOVEMBER 4, 1987

ARTS/LEISURE



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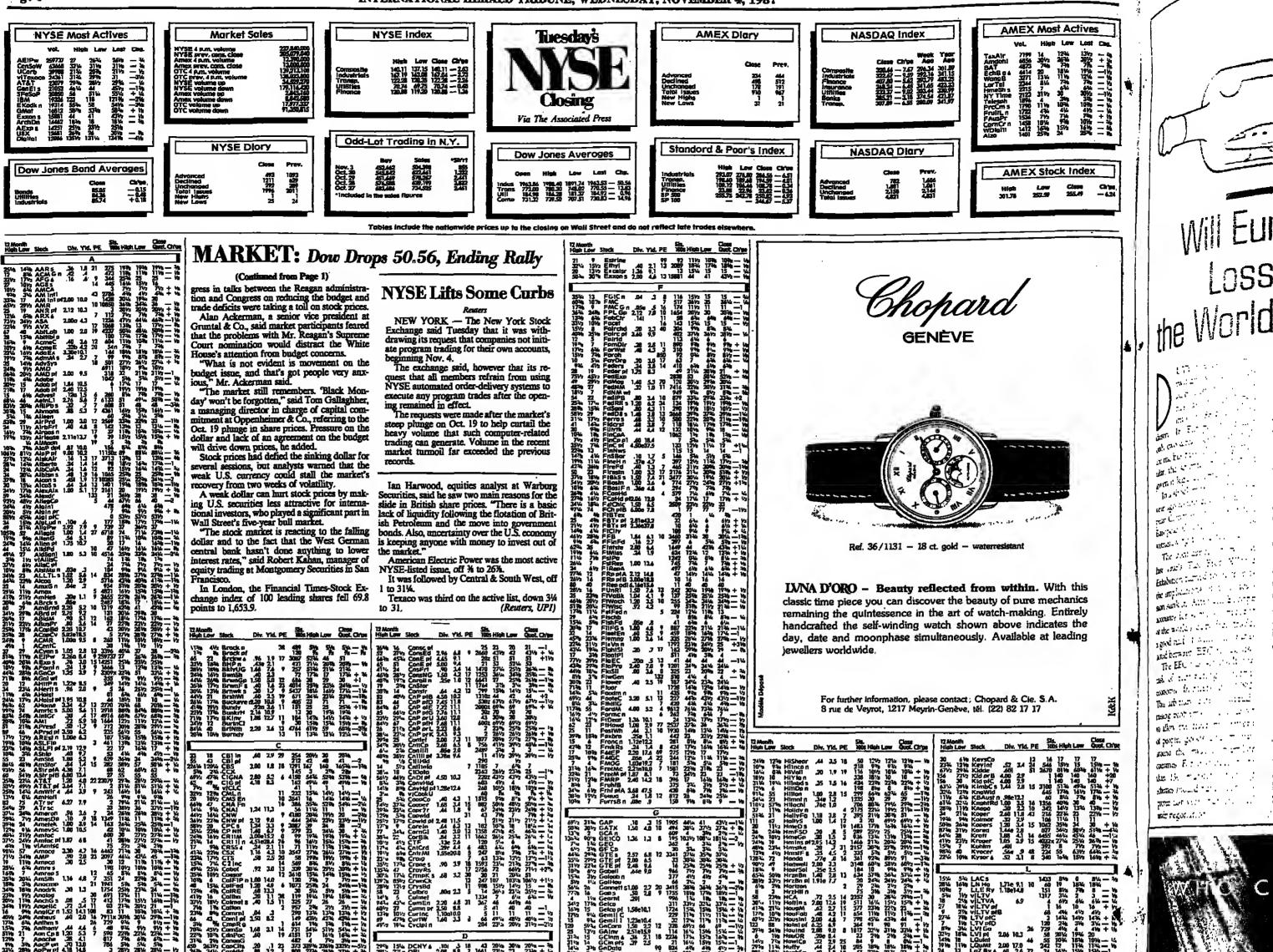
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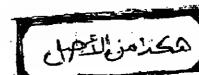
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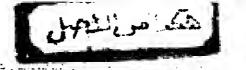






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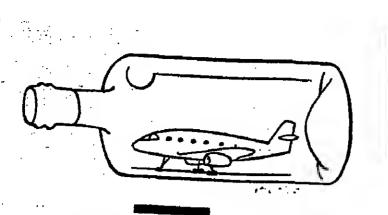




ADVERTISING SECTION

#### INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, NOVEMBER 4, 1987

ADVERTISING SECTION



# Will Europe's Loss Be the World's Gain?

UTY free existed in a twilight world, tolerared by customs authorities as it developed into an \$8 billion industry. In Europe it needed only two directives to rationalize the business. One in particular, the seventh, would have given it legal acceptance. In a shock move, virtually a

year ago to the day, the European Commission advised the European Council that it was withdrawing this directive.

task of climinating internal

economic fronders by 1992.

This arbitrary date is already

raising problems in the drive

to allow the freer movement

of people, goods and money

around the twelve member

countries. For instance, more

than 130 market opening

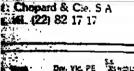
schemes should have been ap-

proved last year, but are still

under negotiation.

The confidence shown ar from within. With this last year's Tax Free World beauty of pure mechanics Exhibition turned to horror 25 watch-making. Entirely the implications of this deciindicates the sion sunk in. After all, Europe isly. Available at leading h accounts for some 46 percent of the world's dury free trade, a good half of which is transacted between EEC residents. The EEC has set itself the

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contained in well-intendoned memoranda rather than formalized legislation or draft directives. Committee discussion delays matters while common agreement is sought. The industry is seizing its opportunity to create a strong political and economic lobby while time remains. Philippe Harron, currently

The decisions required are

on secondment as director of the International Civil Airports Association European Community Burezu from the British Airports Authority, has been the prime lobbyist at the EEC and industry coordinator the past five years. His members are going to be among the hardest hit, firstly by the loss of revenue from duty free sales and secondly by the cost of restructuring their airports to restrict sales to EEC travelers while allowing them to non-EEC residents. Harron's lobbying platform is powerful and clear. He argues that duty free revenues keep fares down. Without them the EEC itself calculates

that sea ferry fares would rise by 30 percent and air fares by 20 percent. There is no denying that

the world's travelers. A further consideration, it discourages minor but cumulaove smuggling by allowing open purchase. And it does no harm to national graders as the reduced prices allow travelers to pamper themselves with goods that they might otherwise be unable to afford. Nor does it affect aircraft safery. As Britain's aviation

people and promotes Europe-

an exports by providing a

high quality shop window to

minister, Michael Spicer, MP, commented in reply to a parliamentary question: "My chief inspects of accidents

duty free is popular among has advised that there is no international travelers, who evidence that the carriage of tend to regard it as a right and alcohol in aircraft passenger recognize that it gives good cabins has jeopardized survivvalue for money. But, equally al of any survivable aircraft importantly, the business proaccident.' vides jobs for some 250,000

un

In Harron's view, duty free facilities should remain until the last customs officer in the EEC has been withdrawn.

At the time of their privatizaoon, Sir Norman Payne, chairman of the British Airports Authority, was asked if the termination of duty free to EEC residents would adversely affect the company. He expressed the view that the problem could probably be solved by swift diversification elsewhere and the raising of landing charges.

In Britain the industry has gathered itself under the title of The Dury Free Council and

the slogan "Value Duty Free." This council under the chaitmanship of Peter Rees QC. now a member of the House of Lords and past MP for the major English Channel port of Dover, has appointed a public relations company, Profile, to plan its campaign. Companies from all parts of the British duty free industry are providing the funds.

Ball = 12=

It is also hoped that their international trade association the International Confederation of Suppliers to Airlines Airports and Shipping (ICO-SAAS) will link Britain's acoons with those of the duty free trade in other EEC countrics.

Meanwhile, the Europe against Cancer campaign is determined to eliminate the sale of tobacco in dury free

shops. If this movement gains the desired momentum it could achieve its objective before the 1992 date in the current climate for duty free abolition. With the current concerns for reducing alcoholism and alcohol abuse, liquor sales in duty free may follow fast behind. That would decimate Europe's duty free trade well before the Commission's target date.

Before 1992 a new European Parliament is due to be elected. Perhaps the newly elected representatives will rake a more benign view of this whole matter. Whatever the outcome, even if Europeans must suffer the loss of their treasured duty free, the rest of the world's mavelers will still be able to make purchases as they depart from the cononent.

# Today's \$8 Billion Market

of miniaturized clothes iron, ROM virtually nothing to \$8 billion in hair dryer and shaver, all in a something over thirty years is not bad by any

took off with the opening of a

shop in Shannon Airport, Ire-

Not surprisingly, with the

advent of the jumbo jet and

the rapid growth of air maffic

in the 1970s, the business re-

flects the way that the mass of

The nature of products sold

and their relative importance

has shifted somewhat over re-

cent years. As greater diversity

of products has been accepted

for sale in the larger areas

made available by airport op-

crators to this highly profit-

able business, so the core

products of tobacco and liquor

have given way to the influx

of fragances, electronics, fash-

ion, luggage and other prod-

There are clear develop-

ments toward selling goods

designed especially for easy

and light transport and use,

items such as liquor gift packs

in casy-to-carry cartons, toilet-

ty packs containing a selection

of small bottles or a collection

land in 1953.

people aravel.

special travel pouch. World ferry traffic is mainly concentrated in certain areas industry's standards. Originally based on an old such as the English Channel, maritime concession, duty free the North Sea and the Baloc, shopping as we know it today

where a very large trade is conducted between the Scandinavian countries. Because of the frequency of travel between its closely located counmes, Europe has dominated the world's duty free trade. This is why the possible climination of duties and taxes between member couotries poses such a threat to this significant industry.

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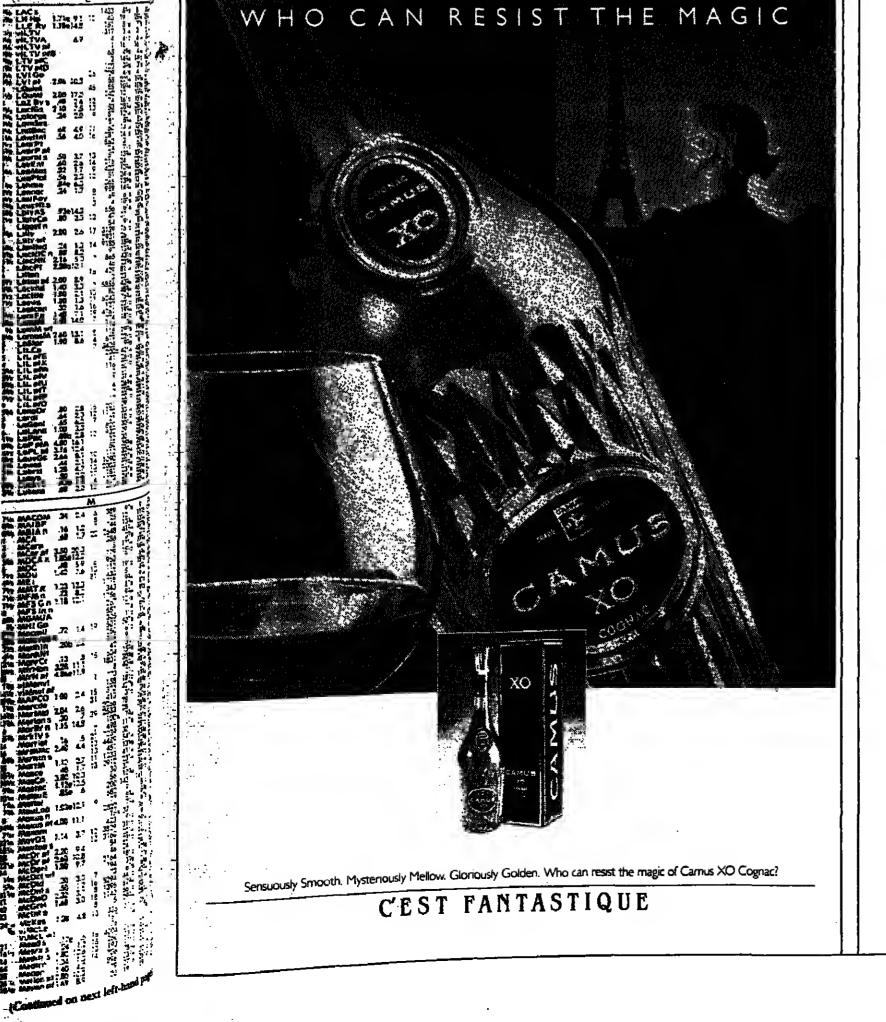
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There is some contention as to whether duty free offers a real, rangible benefit. While dury or tax is deducted, the price is often considerably raised. Yet a typical demand made by a duty free franchiser is that prices be 20 percent below those in local cides.

The benefits, when all is said and done, depend on the nationality of the shopper. Buying whisky in Heathrow will certainly be advantageous for a Scandinavian or Japanese. However, since business expenses or holiday money is usually used for the purchase, caution is not necessarily the major concern.

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ucts.



beautifully made purses and wallets. Today, connoisseurs of leather in more than 50 countries appreciate the wide range of Goldpfeil products which include luggage and other travel items, handbags, business accessories and specially designed gifts. Goldpfeil - when only the very best will do. We are exhibiting at the Tax Free World Exhibition in Cannes in the "Méditerranée Village" stand N 14.



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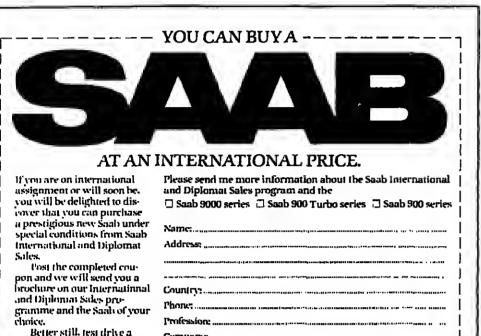
### **DUTY FREE SPIRITS**

HE origins of today's booming dury free trade can be traced back to the liquor concessions made to sailors in international waters hundreds of years ago. Much later, a naval commander, Alan Villiers,

was heard to say, "Only fools all types and brands from and passengers drink at sea." Today's passengers - whether traveling by land, sea or air still consume a great deal. The choice of drinks is daz-

which to choose. Here is a brief guide to what to look out for as you travel around the world Whisky has a particular at-

zling and the gondolas of the traction for the duty free shopduty free shops are laden with per with the choice of blended



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or single malts providing a variety of tastes to suit every preference. A name well known and developing strong duty free sales is William Lawson's from the little town of Banff in Scotland. Here they have their own distillery. the MacDuff, which produces much of the malt whisky used for blending. More particularly, it produces the distinctive Glen Deveron single malt, which is exported around the world. Named after the nearby stream that provides the water for the distillery it is matured to both 5 years and 12 years to give its smooth, distinctive taste. These popular malts now hold the num-

ber two sales position. Lawson's Finest Blend Scotch Whisky is another firm favorite with scotch drinkers, particularly in Eutope, and contributes significantly to some 7.5 million bortles bearing the William Lawson's name that are sold worldwide.

One of the most unusual single malts to try is Isle of Jura, Its distinctive waisted bottle contains 2 10-year-old whisky of remarkable character; an island malt with a highland haver. Isk of Juzz is the only male whisky that bears the name of its place of origin,

The House of Camus, noted for its fine quality cognacs and Chabot annagnacs, is unique in that its brands have been predominantly built and established in the duty free world.

Today Camus offers a range of distinctive cognacs to de-

light the most critical connoisseur. At the top of the range and launched early in 1987 is Cannus Extra. In its slender, decanter style bottle with its distinctive red and black box this is truly the king of cognacs. That being so, the queen must then be Camus XO with its fine Baccarat bottle, the best of all XO quali-



and will soon be available to travelers.

Finlandia, exported to over 70 countries in the world, can be found on the world's leading airlines such as British Airways, Finnair, El Al, TAP. Wardair, Recent listings indude Air Canada, Sydney airport and the majority of US-Canada border shops as well as

tics available. The main seller though, by far, is the popular Camus Napoleon in in a gold and red box.

Gift appeal is a big feature of the Cannus range so note their porcelain 'book' presentations and the Baccarat 2000 decanter too if you want to flatter a friend - or yourself. Armagnac, that distinctive drink still only known and appreciated by truly knowledgeable drinkers, is well rep-

resented in duty free by Chabot Extra. Its unusual, eightsided hottle, hased on a traditional flask design, will enhance any drinks cupboard. The steady growth of white

spirits has meant burgeoning sales for vodka. In second from pole position and 'trying harder every day is Finlandia, vodka of Finland, in its highly individual 'cracked ice' bottle. At the Tax Free World Exhibition the new 40 oz. (1.14 liter) bottle is being launched



the Adriatic coast of Yugoslavia. For a cool, clean drink there is nothing to match this delightful, ice clear liquor.

Britain's noted Beefeater Gin, produced in the heart of London, has brought its owners, James Burrough, the Queen's Award for Export Achievement five times. The only gin to achieve this distinction, it is sold in over 170 countries around the world, and long ago passed the ultimate test of the American martini to make its biggest mark in the U.S. and Canada.

For the international traveler this very individual gin can be found in virtually every duty free outlet.

For those people passing though Gatwick airport there is an artractive promotion going on there that is well worth the £24.95 being asked. A specially produced 2 liter bottle of Beefeater Gin is presented, wrapped in a high quality towel and placed in a tough nylon sports bag. For a really different ver-

sion of a well tried drink, an unusual vodka from Germany is well worth trying. The family Gorbatchov, flecing Russia after the October Revolution, established its distillery in 1921 to supply its own brand of vodka for the Russian colony that had settled in Berlin. and a calculator.

Now produced by Henkell & Sohnlein of Wiesbaden, it still uses the same special and jealously guarded recipe.

The bottle's unusual top is reminiscent of the domes of the buildings around Moscow's Red Square. Try drinking this vodka ice cold by icself or on any occasion with any food. Its clean, aroma freetaste will refresh the most jaded palate.

Aimed specifically at international travelers and duty free shoppers are promotions by leading Scotch whisky producers Ballantine's. Noted for their fine quality blended whiskies, this company has always been active in developing the duty free business for its products. Visitors to Scandinavia will find in Norway that Ballantine's is 'Brand of the Month' in duty free in November and this will be followed by a promotion of their aged qualities in December. Two leading airports will also feature special Ballancinc's bars.

If you happen to be in Brazil look out for the special carrying case holding six 1 liter bottles of Ballantine's 12 years old and on sale at all dury free outlets. This case marches the stylish brown and gold livery of the 12 years

old's carton. For business travelers evcrywhere Ballantine's is making a bargain offer of savings up to £12 on their detailed Planner. Advantage can be raken of this over 20 percent saving at Europe's ten leading airports until April 1988. Ballantine's Scotch Whisky bottles will carry a leaflet giving full details and savings varying from £6 to £12 depending on whether you buy the 12 years or 17 years old blends. The leather bound Business Planner contains sections carrying dates, notes, general and mavel information

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GOLDEN

Ta Free Witten Excer bines a Cannos this week in the same of the me mater actrice poor Countrate nes, worldwide auto une tart in mine company organs. up monocloses within the Contrata Group cases on the instand experience of the Gomes subscores Harman loss Sava Pierre Contream domain of the betard Tage be entendly operates in the enter mu-Germany, France and Bada - and more to in the add sortly."

Altangh Constant is mite diferent wines and sports Toplace will be handling a full me of dary and tax free mines ranging from postaa fragrances, wateries and duronic goods to remetime mother fashuor, corr + Martand themes represented by Tra-

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the needs of travelors

son used pourt they dont? paid in a distinction of that's

ad white box and make an and gin. Other Lice serve

models offer deluxe cord and

with its eight additional atadments Freed of the need for ouds or batteries, the Ping

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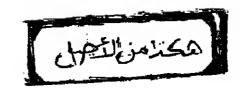
A Philips Pocket Memo will improve your secretary's efficiency too, with useful features like Visual or Electronic Index Systems for instant identification of urgent messages. Philips Pocket Memos are part of a complete system that makes your working day much easier. And keeps you ready for business, wherever you are. Philips. The sure sign of innovation.



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produced by Henkell & rist of Wicsbaden, it si the same special and jos guarded scripe

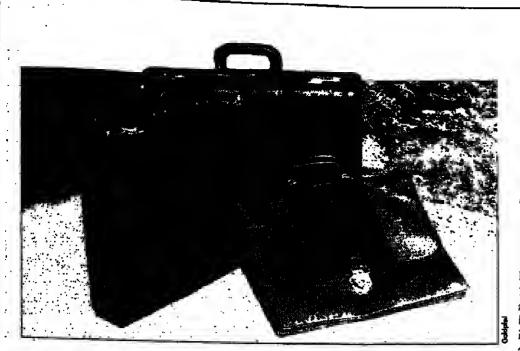
the borde's unusual top is The Bed Square Try dia this vodica ice cold by A or on any occasion why food its clean, aroma in to will refresh the most id

Almed specifically at intershoppers are promotion An Acading Scotch staisht Po ters Ballantine's Noted in their fine quality blender histons, this company has a the state of the second second second ing the duty free business for an produces. Visitors to Sea dinavia will find in Norm ther Ballantine's is Brand o the Month' in our inc November and this will be inflowed by a promotion a their aged qualities in Doon the frame point bit one's bars.

If you happen to be in Beal look out for the speak carrying case holding six 11 ter bottles of Ballantines 12 years old and on sale and dairy free outlets. This or manches the stylish brown me fold livery of the 12 ten id's carton.

For business travelos o triwinere Ballantine's s mit ing a bargain offer of saving up to £12 on their dende Planner. Advantage on h maken of this over 20 parts siving at Europe's ten inter airports uncil April 1958 Bi lentine's Scotch Whish he det will carry a leafler ging full details and savings tas ing from 25 to 212 eroning on iwhether you but the 2. years or 1" years ok blencis. The leather home Business Planner contains an tions carrying dates and interest and travel informate and a calculator





### **GOLDEN ARROW ON TARGET**

N 1856 Ludwig Krumm, Its products are available in purse maker, founded the virtually all major airports and business known today as expansion continues. Goldpfeil. A century lat-

This up-to-the-minute company, symbolized by its upward pointing golden arrow, combines the use of novel high-tech materials with a staunch adherence to the traditional art of purse making in high quality leather. The contrasts can be seen

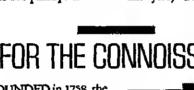
in the modern Image and Excoutive Lines. Especially suit-

able for the duty free shopper, however, are the Caracciola and Sport Collections. Caracciola has a ruggedly casual character inspired by the legendary German driving ace. A natural shrinking process results in leathers with a grained effect and subtle nuances of color. Sport epitomizes sporting elegance in the English style. Colors are a distinctive

burgundy, mellow scotch or rich expresso and classic black.

While several existing trading companies are to be found in the tax and duty free markets, most of them act as agents for some brands and wholesalers for others as well as being active in the retail area. Hubert Millet, managing director of Cointreau, comments: "We believe that this diversity of operation has a built-in bias that can conflict with optimum brand performance. Topline will concen-

trate solely on marketing the brands of our principals."





# Jasis in the Gulf

URNOVER this year chance transit stop in Shannon is expected to exceed by an Arab. \$45 million, an in-Mr. Mohi-din Binhendi, director general of Dubai's De-

crease of more than 125 percent over the partment of Civil Aviation, was lirst full year of operation in so impressed by what he saw 1986. This may not put Dubai that he contracted Aer Rianta at the top of the big league tax to do for Dubai what they had free operators but it is the way done in Shannon. McLoughlin in which the targets have been and two of his existing senior achieved - the outlets themstaff, John Sutcliffe and George selves, presentation, picked Horan, known as the "Irish staff and some of the lowest Trinity," were part of that origprices in the world --- that has inal ream. had an impact on other tax With a staff of 300 they look after 26 shopping outlets free operations.

Dubai Airport is an casis among rax free shops. "Above all we have tried m make it a pleasant place for the air travel-146451 er to browse - and spend his, or her, money," szys general manager Colm McLoughlin who is sometimes critical of the hurly-burly and so-called cheaper prices at some tax free operations. Dubai itself, which is one of

the United Arab Emirates, is virtually a tax free city as practically no duty is levied on imports, which are the basis of its entrepot trade up and down the Gulf. Against only 4 percent duty, McLoughlin has had to make his prices competitive with the local market where traditional haggling, particularly in the gold souk, is still common.

Gold is the top selling item, service are top priorities in Durepresenting 19 percent of turn-over followed by liquor and bai's strategic duty free policy. Says John Sutcliffe, deputy gencigarettes accounting for a eral manager: "By far the most combined 24 percent. These are followed by perfumes, electronics and confectionery,

Dubai's rapid takeoff in the rax free would (it has three major awards behind it and McLoughlin, a winner himself last year, is one of the judges this year) came about by a

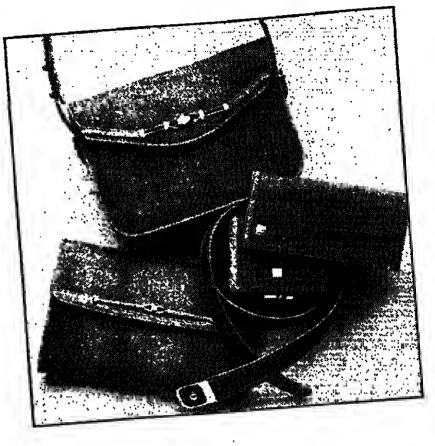


considerations. Equally imporcourse, service," says Sutcliffe. cant are choice, well presented "Service before profit" is displays, shop facilities and, of also the aim of Mr. Mohammed Mounib, operations manager of the Abu Dhabi duty free complex, where rurnover in the first half of the year has already reached \$9.7 million. Electronics and cameras have displaced liquor as the best selling product category topped only by robacco. Because of a wide variety of fragrances being offered in the perfume shops, sales have doubled this year and are expected to reach just under \$3 million by the end of December.

the second second 

--- Lee Voysey

III



COMTESSE. THE HANDMADE PERFECTION.



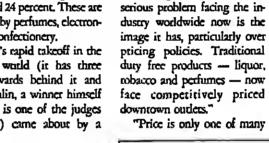
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が正式にいたい

rive is optimum brand performance."

firmly rooted in the

#### FOR THE CONNOISSEUR OUNDED in 1758, the House of Berentzen is



Mohammed A. Mounib.

on the airside and three on the

landside, including a newly

opened arrivals duty-free shop.

Other developments include 2

cigar room in the liquor shop

and a converted ladies fashinn

Concentrating on value and

shop selling accessories.

### **COINTREAU LAUNCH TAX FREE TRADERS** OT news from the

Tax Free World Exhi-

bition in Cannes this

week is the launch by

the major drinks

group Cointreau of Topline

Tax Free Traders. This is a

new, worldwide duty and tax

free trading company operat-

ing autonomously within the

Cointreau Group based on the

first-hand experience of its

German subsidiary Herman

Joerss. Says Pierre Cointreau,

chairman of the board, "Top-

line currently operates in three

areas - Germany, France and

Benelux - and more will be

Although Cointreau is not-

ed for its wines and spirits,

Topline will be bandling a full

range of duty and tax free

products ranging from tobac-

co, fragrances, watches and

models offer deluxe cord and battery operated versions. The Philips Cosmetic Set pampers the travel weary body

with its eight additional at-

tachments. Freed of the need

for cords or batteries, the Philips Combi gas powered hair

curler and styling brush is

ready to use in a minute and

The flavour

of an island

Isle of Jura

SINGLE MAU SCOTCH WHISK

in a single malt.

perfectly safe to handle.

nic goods to jewelry.

added shortly."

er this prestigious com-

pany, based in Offenbach, was

expanding and international

business represented 20 per-

cent of its turnover. Today

Goldpfeil has its own bou-

tiques in cities such as Miami,

Mexico City, Tokyo, Singa-

pore, Hong Kong, Mel-

bourne, Sydney and London.

ness. probably todan to increase ing a very hand ou speak seven nove your catures like Visu it identification sare part of a col 3 day much cibit

erever you are

PHILIP

XIL.

and other fashion items. Maning coordinator, "will be a major benefit and our objecufacturers represented by Top-

TRAVELING LIGHT

For men, the Philishave HILIPS certainly has electronic rechargeable shaver the needs of travelers in with its double action shaving mind. Look at their Lasystem is accognized as one of dyshaver range for inthe most powerful on the marstance. With a conveker. Philips also produces a nient travel pouch they come folding hair dryer. With its packed in a distinctive black lightweight pouch it makes an and white box and make an ideal gift. Other Ladyshave ideal travel companion.

Peter Brandsma.

line will have the full benefit

of their experience and con-

tacts in all branches of the dury free made allied to their

considerable marketing exper-

tise. No competitive brands

will be held in the portfolio.

"Topline's independence,"

save Peter Brandsma, market

market of its own. Drink it straight or try the Berentzen Paradise, a refreshing cockrail created by Gilberr

Legends from

Russia

ONLY VODKA FROM RUSSIA IS GENUINE RUSSIAN VODKA

Emsland district of Northern Germany where the distillation of grain spirits enjoys a rich tradition. The product for which Berentzen is best known today is Appel. Germany's top export-

ed spirits brand, this trend setter was launched in 1976 and immediately created a

Guille of the Intercontinental Hotel in Geneva, by blending Berentzen Appel with vodka, fresh orange juice and just a little Campari.

#### THE FIREBIRD

Half the night went by when suddenly the garden was lit up as if by sunshine. **Tsarevich** Ivan looked, and he saw the Firebird come flying up and perch in the appletree and peck at the golden apple. He crept up quietly

and caught the bird by the tail.



SSIAN VO



#### ADVERTISING SECTION



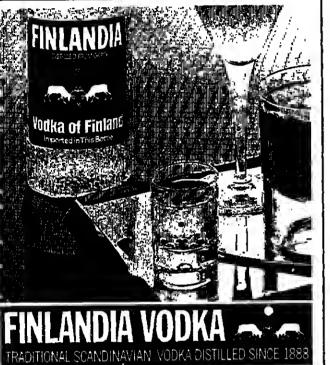
Mohi-Din Binhendi. Director General of Dubai's Department of Civil Aviation.

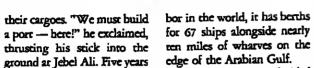
# **Onshore Haven**

EGEND has it that the Ruler of Dubai, Sheikh Rashid bin Saced Al Makroum, out for a picnic one day in the mid 1970s, saw a line of ships on the horizon waiting to unload

IV

thrusting his stick into the ground at Jebel Ali. Five years ago the port was ready - but scarcely overused. The largest man-made har-





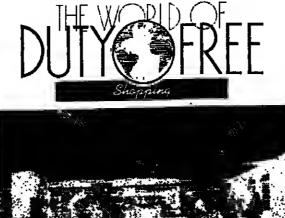
Then in 1985 it was decided

to turn the whole 7,500 acre site into a cax free zone, a kind of offshore base within the emirate. Anyone wanting to use the free zone is offered a wide-ranging package of tax incertives and other benefits from cheap electricity to duty-

free exemptions on all imported goods and equipment. Since the change in status to a fully fledged free zone, applications from companies wishing to set up manufacturing, assembly, or simply warehousing and distribution facilities, have been flowing in at 2

steady rate. One of Jebel Ali's strengths is its strategic geographical location and its ability to serve 2 potential market area of more than one billion people.

> This Advertising Section was written by Peter R. Wenban & Associates.





Comments Ed Buder, recently appointed marketing director: "We have now assigned more than 130 leases covering everything from offices to factory premises. We are really optimistic, especially about the manufacturing side, as we are offering some unique benefits."

Some of the big names which have taken the plunge and moved into Jebel Ali include Arco, Black & Decker, Toyo Menka, McDermott and Union Carbide. There has been so much interest from the textile sector that a temporary "hold" has been put on any further applications.

Butler's view is that, with a \$2 billion investment in the port and its infrastructure, the FZA has got to get down m business and get things moving. It cannot afford administrative hangups for whatever reason. One of the principal artractions to foreign operators and joint venture partners is that because Jebel Ali is in effect an "offshore" situation the FZA takes care of all immigration issues and the sponsorship problems which are a peculiarity of doing business in that part of the Arab world.

Also within the industrial area are several capital intensive industries such as the Dugas processing plant, one of

the largest aluminum smelters in the region. Dugas also produces most of Dubai's fresh water from an associated desalination plant.

One of the newest developments is the combination of air-sea duty free cargo from

OST diplomats already know what tourists and expatriates are now learning about tax free automobile purchases.

Special duty free prices for the finest makes of European automobiles, including Volvo, Saab, Mercedes-Benz, BMW, Audi, Volkswagen, Jaguar, Citroën and Fiat, can result in considerable savings. Increasingly, too, a network of duty free car dealers are offering rop-of-the-line North American and Japanese models.

With a little advanced planning, a tourist can fly to Europe, visit either a car manufacturer offering duty free prices or a reputable dealer specializing in tax free shopping and drive off on vacation in the latest model. At the end of the tout, the tourist mercly drops the new car off at the designated shipping center and, upon the new car's delivery in their home market, the duty free car buyer often finds that the savings on domestic taxes more than pays for the



ADVERTISING SECTION

#### Gold boutique at Dubai International Airport.

Jebel Ali and the nearby international airport at Dubai. Many distributors and manufacturers from the Far East are

shipping consumer goods to Jebel Ali and then flying them air cargo for onward regional distribution. This cost effec-

becomes even more advanta-

tive solution can cut freight bandling times by as much as one third. - Lee Voysey

The Ultimate in Fly/Drive

#### are offered by auto dealers and manufacturers.

With a duty free purchase, the vehicle can be driven for revelve months in a country in which the customer does not reside. In some cases, this can

Diplomats and expatriates returning home have long been the backbone of the duty free car industry. Many of Europe's tax free dealers have been serving the diplomatic-/expansion market for decades and have developed roadside service packages, technical compliance options, special , at should also take into acinsurance and licensing amenitics, all of which helps to take the hassle out of internaoonal driving. In addison, some dealers supply special

more people are becoming A major factor in savings - besides local and national aware of the savings and availability of tax free purchasing. raxes — is the currency exchange rate, and duty free car

The manufacturers themselves see dury free as deserving sales volume reflects this. A of special separate marketing European model that is base priced in Deutsche marks can efforts because -- as in the duty free industry in general - the diplomats, expatriates and tourists who buy are becoming a key part of the opmarker branding of their products.

#### Por further information, please write:

GERMANY ACS Automobil & Container Service, P.O.B. 190 106, D-6000 Frankfurt/M. Anno Becker, Suidoernissir, 150, D-4000 Dusseldorf 1. when combined with a Euro-BMW-Enler, Woogstr, 34-39, D-6000 Frankfurt/M 50. pean vacation or visit. If you compare the price of buying a Marco Trade Wasserburger Str. 19, 8013 Haar/Munich, new top model car in your Nassar Export GmbH, Flainzer Landstr, 191, D-6000 Frankfurt/Main. home country versus the duty free price abroad, and add the savings that your new car will OCM GmbH, roll up in the form of local Tenstorgenstr. 8, D-8000 Dusseidorf. rourist transportation between Denmark, France, Germany, Trasco Germany, Steindamm 38, D-2820 Bremen. Holland and the U.K., for example, then buying duty free

#### SWEDEN

and contributed to 11. ME PULLOUT from the Nordie adual stocks name Shares in com And she of the few North egian sto 1 A2 on or the second by chout 60 per mans have plunged by chout 60 per bisaien. Electrolax AB has seen th bisaien (\$14.5) in 214 kroac ablinday. In contrast, the company different to 410. had Sucies and Nervan, share a to ment taxes on equity, trading it some taxes on equity, trading it some from returning to the Norther I fands Vacolin, cressions of Ohmans,

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sudance to Sweden's 2 percent 1 mashare trading is to function effi dimple abouished for forrighters. trenisparliament plans to vote un suggint i percent tax. head losephson in analyst with

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In the Nordic Ex

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Tarsi in Swedish shares :- YETY ER held innden, head of the New You dater house Carnegie

& Latin of Sweden's Share Prom whealong and thresome process to when Stock Exchange of the sell-off

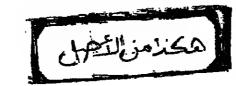


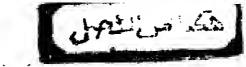
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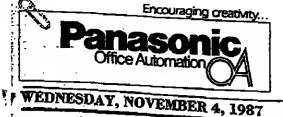
Third World motoring. The amount you save buying a duty free car varies according to the country of registration and the level of purchase tax in those countries. For example, in most of Latin America, only diplomats can import a duty free car.

be paid for in dollars at most be extended for an additional duty free outlets at that day's exchange rates, so savings are very much dependent on the relative strength of the currency in which you are paying.

Most dealers will help you select the most favorable currency prior to selling you 2 The bottom line you arrive count the considerable savings such a purchase can make







### Herald Eribune. **BUSINESS/FINANCE**



projections suggested that there was ample flexibility for Mr. Law-

son to achieve his goal of cutting

the basic rate next year to 25 per-

Mr. Lawson acknowledged that

Britain's trade performance would

worsen next year. He said the defi-cit in the current account, the

Another blemish on the overall

**Industry Output** 

Reaters

### INTERNATIONAL STOCK MARKETS

### **Foreigners Get Cold Feet On the Nordic Exchanges**

#### By PER ISAKSSON Reuters

TOCKHOLM - The plunge in world stock markets has prompted foreign investors to sell enormous amounts of shares on the Nordic stock exchanges, sowing doubts about whether foreign money will return, analysts say. They contend that foreigners, who entered the Swedish, Norwe-gian, Finnish and Danish markets only a few years ago, often had no alternative to withdrawing funds from the country because currency regulations prevented them from investing in other local assets

Bjorn Karlin, president of the Swedish Share Promotion Asso-ciation said: "We are very worried that many of them won't

return once the crisis is over." He said preliminary figures Taxes on share showed that foreign investors

accounted for up to one third of the net sales on the Stock-holm Stock Exchange in the second half of October. - Lee Voyser

An institutional broker in Stockholm said, "They have just dumped shares whole-

sale." The Affarsvarlden index on "free" shares open to overseas owners shumped by twice as much as the 22 percent for the Stockholm Stock Exchange's all-share index in the second half of October.

institutions, was also evident on the much smaller Oslo, Helsinki and Copenhagen exchanges. For example, the Oslo Bourse allshare index fell 32 percent in the two weeks ending Friday, while

Bourse, where they account for about 20 percent of volume, has put heavy pressure on the Norwegian krone, which lost almost 2 percent in value against other currencies last week.

said, "It has not been the major reason for the price falls, which is domestic investors reacting to the international situation, but it has greatly contributed to it."

fall by 90 kronor (\$14.57) to 234 kronor in the two weeks that ended Friday. In contrast, the company's restricted shares fell by only 15 kronor to 410.

that current taxes on equity trading might discourage foreign investors from returning to the Nordic markets.

Tomas Nicolin, president of Ohmans, a brokerage house, said in a reference to Sweden's 2 percent tax on share volume, "If foreign share trading is to function efficiently, the turnover tax will have to be abolished for foreigners."

ing a similar, 1 percent tax.

Richard Josephson, an analyst with Enskilda Securities, the

"Interest in Swedish shares is very modest at present," agreed Harald Lunden, head of the New York office of the Swedish brokerage house Camegie.

Mr. Karlin of Sweden's Share Promotion Association said it

### Pennzoil Ruling Is Upheld **Texaco** Indicates

### It May Seek Talks

Compiled by Our Staff From Dispatches NEW YORK — In a severe blow to Texaco Inc., the Texas Supreme Court has upheld the record \$10.3 illion judgment awarded by a jury to Pennzoil Co. as compensation for Texaco's interference with a merger contract.

Texaco said it would appeal the its last remaining appeal, but the company's president said Texaco hoped to reach a "reasonable" out-of-court settlement with Pennzoil. James W, Kinnear, the presi-

dent, said the Texas court's rejection of Texaco's request to reverse the judgment is a legal "atrocity that cannot go unchallenged." The Texas high court declined

Monday to hear arguments on the case, saying the Texas Court of Appeals had made no reversible error when it upheld the verdict in February.

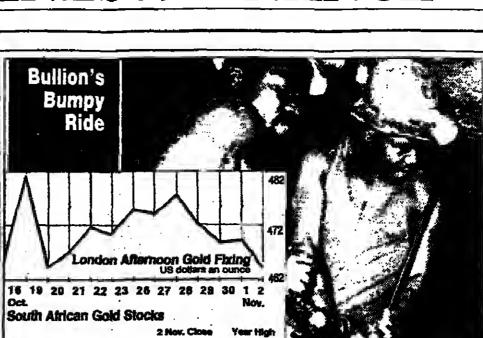
> Analysts said shareholders and creditors were likely to step up pressure on Texaco, which filed in April for protection under federal inkruptcy rules, to settle.

"This is going to increase the pressure on Texaco from other creditors and shareholders to think about a settlement," said Jay Westbrook, a law professor at the University of Texas. "When you only have one more bite left on the apple, it tends to focus your mind on

what needs to be done." The case arose over a disputed 1984 merger between Texaco and Getty Oil Co. Pennzoil believed it had agreed to merge with Getty, but Getty's directors solicited a merger with Texaco to thwart the Pennzoil deal, Pennzoil sued Texaco for interfering with its contract,

and in November 1985 won its verdict from a Houston jury. Texaco stock fell \$3.25 to close at \$31 on the New York Stock Exchange. Pennzoil stock was up \$10.625 to \$65.50 a share.

Moody's Investors Service Inc. said Monday that it had downgrad-ed Texaco's \$8.2 billion of debt from Ca to Caa. (UPI, Reuters)



#### Anglo American 253.500 280.750 Consolidated Gold Fields 8,380 15.250 Gold Fields S.A. 11.625 18.000 Freegold 7.080 12.250 Blyvoor 3,260 5.380

### For South Africa, a Golden Cushion **Precious Metal Softens Impact of World Stock Crisis**

By William L. Claiborne

Washington Post Service JOHANNESBURG - In South Africa, all that glitters is gold.

Stock markets may crash in New York, London and Tokyo, the world's industrial powers may impose punitive trade sanctions on South Africa and foreign corporations may pull out their capi-

But the economic reality in South Africa is gold, and everything else is little more than a sideshow. Never has that been demonstrated more clearly than during the worldwide equity-market crisis.

"Investors in South Africa are far more concerned with advances in the gold price, the key to the entire domestic economy, than with swings in share prices overseas," said a Johannesburg stock-broker after a boom in the local stock market two weeks ago.

Since the price plunge on Wall Street on Oct. 19. there have been up-and-down flutters in the price of gold resulting from investor uncertainty, from attempts by futures speculators to force prices upward and from moves by central banks around the world to stabilize the dollar.

Similarly, there have been spasms in the Johan-nesburg Stock Exchange. The market climbed ini-tially to a record high on the expectation that world investors would take cover in gold, then plunged 12 percent the next day when Wall Street's partial recovery seemed to dash those hopes.

Despite the swings, gold has remained around \$475 an ounce after initially touching \$481 on Oct. 19, and local brokers are guardedly optimistic that weakened confidence in other investments will fuel

world demand for gold and drive up its price even Brokers here also noted that South African min-

ing bouses remained insulated from the turbulence as investors, including those abroad, rushed for their shares.

Since gold was first discovered outside Johannesburg in 1884, it has dominated South Africa's economic life, lifting it above the destitution of its African neighbors while at the same time profoundly affecting its attitudes toward pressure for racial reform.

South Africa produces more than half of all the gold mined in the non-Communist world, and its underground reserves are estimated to account for about half of all the recoverable gold that exists in the world.

Gold accounts for nearly half of South Africa's export earnings. It brought in \$8 billion last year, bolstering the Treasury with a \$3.5 billion trade surplus, and rendering South Africa essentially nmune to trade sanctions.

Mining exports, including gold, diamonds, coal and strategic minerals, account for 60 percent of

the country's export earnings. The general rule of thumb in the industry is that every \$50 increase in the price of an ounce of gold means a \$1 billion increase in South African export earnings, A \$50 price increase looks plausible when viewed against the longstanding \$35-per-ounce price of gold in 1974 and the jump from \$280 an ounce in 1985 to more than \$450 just two years later.

Industry executives and Western diplomatic analysts estimated that even though gold exports this See GOLD, Page 13

# **Lawson Predicts U.K. Growth Of 4% This Year**

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By Warren Getler ional Herald Tribune

. . .... .

LONDON - The chancellor of the Exchequer, Nigel Lawson, pre-dicted Tuesday that Britain's econcent, from 27 percent. omy would grow by a healthy 4 percent this year and by 2.5 percent in 1988, despite uncertainties stemming from recent turbulence in world financial markets.

broadest measure of trade perfor-mance, would widen to £3.5 billion, In his Autumn Statement to the from £2.5 billion this year. House of Commons, Mr. Lawson sounded a bullish note on the Britrosy scenario was a predicted rise ish economy. He said that with rein inflation from 4 percent at the end of this year to 4.5 percent a surgent exports and continued strong domestic demand, the nayear later. tion's economy was well placed to "weather any storm" that could follow the recent drop in market

values. But the finance minister made no mention of any imminent cut in

In Germany Fell interest rates, a move that many market analysis had expected to encourage international expansion 4.1% in Month after market declines. British base lending rates were last cut by half a BONN - West German in-

point, to 9.5 percent, on Oct. 23. Analysts say they now think that Britain will not slash its key lending dustrial production, seasonally adjusted, fell a provisional 3.6 rates again until the United States percent in September after a formally announces moves to cut downwardly revised 4.1 percent its budget deficit and West Germany agrees to lower its interest rates. "I agree with the chancellor's

ing trade position and that manu-

facturing output had only recently returned to the level of 1979. Mr. Lawson said higher than ex-

pected growth this year had con-

tributed to increased tax revenues,

which by year-end were likely to exceed official forecasts by almost

The ministry had originally said output rose 4.6 percent in generally upbeat tone," said Bill Martin, an economist at UBS-Phillips & Drew, the brokerage. "His

August. On a two-month comparison forecasts are sound." But the Labor Party's spokes-man on treasury affairs, John Smith, denounced Mr. Lawson's which the ministry says it thinks is a better indicator of trends than data for one month, industrial output rose 2 percent in speech as a "confidence trick," not-August and September. The industrial production ining that Britain still faced a worsen-

dex, base 1980, stood at a provisional 103.8 in September. against 107.7 in August and 103.5 in July. According to the Bundesbank, the central bank, the production index stood at 105.2 in September last year, producing a year-to-year de-cline of 1.3 percent. Also on Tuesday, the Federal

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£2.5 billion (\$4.25 billion). He said that as a result, the gov-ernment's budget deficit for the fis-Labor Office said unemploycal year ending next March would be as low as £1 billion. ment, unadjusted for seasonal factors, fell to 2.09 million, or Analysts said that although Mr. 3.3 percent of the work force, in Lawson made no mention of possi-

October, from 2.11 million, or 8.4 percent in September. ble tax cuts for the coming fiscal year, the revenue and spending

IF YOU PURSUE outgrowth of the strong beliefs of its founder and principal share-

trading could repel overseas investors, analysts say.

The exodus by the foreign investors, mainly U.S. and British

the Helsinki Unitas index dropped 13 percent. In Denmark, the Copenhagen Stock Exchange index slid 14 percent. Bankers said the retreat by foreign investors from the Oslo

Stein Brunn, a securities analyst at Den norske Creditbank

HE PULLOUT from the Nordic exchanges has hit indi-vidual stocks hard. Shares in computer maker Norsk Data A/S, one of the few Norwegian stocks available to overseas

investors, have plunged by about 60 percent in two weeks. In Sweden, Electrolux AB has seen the value of its free shares

In both Sweden and Norway, share analysts said they feared

Norway's parliament plans to vote in mid-December on levy-

London arm of Sweden's Skandinaviska Enskilda Banken, said at a seminar last week that the only Swedish stock in which foreign investors would be big buyers was ASEA AB, before its merger with another maker of heavy industrial machinery, BBC Brown, Boveri & Co. of Switzerland.

would be a long and tiresome process to rebuild confidence in the Stockholm Stock Exchange if the sell-off by foreigners continued.

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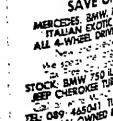
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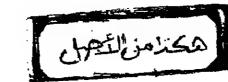
FIGURES AS AT DECEMBER 31, 1986: TOTAL ASSETS: US \$ 16.8 billion SHAREHOLDERS' EQUITY: US \$ 1.6 billion

It is active in 19 countries around the world, including the important banking centers of London, Luxembourg, Milan, Paris, Hong Kong, Singapore. Montreal, Tokyo, and of course,

New York. The dedication to excellence of Republic National Bank is a natural

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Arte 41-4 Nichors 1 45 102 57 47 Nichors 125 10.7 49'2 25 Nichors 125 10.7 49'2 25 Nichors 110 107 24'2 102 Nichors 117 127 16.0 25'4 44 Nichors 1772 16.0 93'4 123 Nichors 117 155612 93'4 123 Nichors 117 13'4 123 Nichors 120 51 31 15'4 12'4 Norals 120 51 31 15'4 12'4 Norals 120 51 31 15'4 12'4 Norals 120 51 31 15'4 13'4 Norals 120 51 31 15'4 13'4 Norals 120 54 9 24'4 15'4 Norals 120 54 9 24'4 15'4 Nichors 120 54 9 24'4 15'4 Nichors 127 64 9 24'4 15'4 15'4 15'4 15'4 15'4 15'4 15'4 1	37% 24/2         NOSIPW 2.02         42         18           50         401         NSP wpt 3.10         9.5           40         442         NSP wpt 4.10         9.5           40         442         NSP wpt 4.10         9.7           414         43         NSP wpt 4.10         9.7           546         647         NSP wpt 4.10         9.7           547         547         NSP wpt 4.10         9.7           548         548         NSP wpt 4.10         9.7           544         547         NSP wpt 4.100         9.7           548         548         548         1.4         13           5749         77         Nortrat 1.20         2.7         2.2           544         254         Nortrat 1.20         3.7         2.2         1.6           5244         254         Nortrat 1.20         3.7         2.2         1.1         3.14           514         Nortrat 1.20         3.1         3.14         Nortrat 1.1         3.1         3.1         1.1         3.1           615         3.14         Nortrat 1.20         5.1         1.1         3.4         1.1         3.4         1.1         3.1<	J         Vorting           21/2 22/3         Ooking 1,52         5.4         13           18         7% Ooking 1,52         5.4         13           37% 22%         Ooking 1,52         5.4         13           37% 22%         Ooking 1,50         1.0         5           37% 22%         Ooking 1,50         1.0         3           37% 22%         Ooking 1,50         2.50         9.3         31           37% 22%         Ooking 1,64         1.0         5         31         4           31%         100 ECD         1.00         3.7         8         12         12         14         34%         00 Ecd 0         1.00         1.8         8           35         34%         Ohed 1         1.04         1.1 <td>544, 3234 Dillin 1,40 4,0 13 1 1134, 644 Dimin, 1 2244, 844 OhiLines 13 1 1934, 934, Ohilines 40 2,9 44 20 DNEDK 2,56 10,2 18 1334, 6 Domin, 0 1,35 17,1 1345, 642 Ometica 1,35 17,1</td> <td>P         P           165         255%         PHH1         108         3.8         12           15         155%         PHC         148         4.5         10           16         275%         PHC         120         15         12           16         275%         PHC         120         15         12           15%         276%         PFG s         120         15         12           17%         13%         PGCAS         14.6         10.7         3           17%         13%         PGCAS         15.4         10.7         17           15%         PGCREs         106         1.0         2         17         19         PGCREs         10.8         7.0         11           174%         70%         PGCREs         1.00         9.0         <td< td=""><td>DS (Quotations Su or supplied by the Funds listed of quotations supplied: (d) - da</td></td<></td>	544, 3234 Dillin 1,40 4,0 13 1 1134, 644 Dimin, 1 2244, 844 OhiLines 13 1 1934, 934, Ohilines 40 2,9 44 20 DNEDK 2,56 10,2 18 1334, 6 Domin, 0 1,35 17,1 1345, 642 Ometica 1,35 17,1	P         P           165         255%         PHH1         108         3.8         12           15         155%         PHC         148         4.5         10           16         275%         PHC         120         15         12           16         275%         PHC         120         15         12           15%         276%         PFG s         120         15         12           17%         13%         PGCAS         14.6         10.7         3           17%         13%         PGCAS         15.4         10.7         17           15%         PGCREs         106         1.0         2         17         19         PGCREs         10.8         7.0         11           174%         70%         PGCREs         1.00         9.0 <td< td=""><td>DS (Quotations Su or supplied by the Funds listed of quotations supplied: (d) - da</td></td<>	DS (Quotations Su or supplied by the Funds listed of quotations supplied: (d) - da
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### BUSINESS ROUNDUP

in group net profit in the first nine months of 1987, but bankers say

the government's plans to sell its 16

percent stake will almost certainly

be delayed because of the drop in

One analyst in Frankfurt said

banks there had planned for a Nov.

9 sell-off. But, he said, 'The date has not been officially confirmed

or canceled. I presume it will be put

At short notice, VW canceled a

company presentation for bankers in Frankfurt and Zurich that had

The presentation was expected to be an unofficial kick-off for the

government's sale of its 4.8 million

shares, but neither the company,

West German presentation; had

linked it to the privatization. Since the stock market plunge, the automaker's shares have lost

more than a quarter of their value,

falling to 268.10 Deutsche marks

(about \$155) at Tuesday's close in Frankfurt from 366 DM on Oct.

Stephen Reitmann, European

motor analyst with UBS-Phillips &

politically sensitive if the govern-

ment were to sell at 270 marks."

nor Dresdner Bank, the host the

been scheduled for Monday.

the stock market.

off until next year."

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#### INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, NOVEMBER 4, 1987

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To Enter Talks

With Santa Fe

Renders

pia & York Developments Ltd. said Tuesday that it had in-formed Santa Fe Southern Pa-

cific Corp. that it was consider-

ing making an offer of at least \$63 a share for it, a bid that

would value Santa Fe at about

In a filing with the U.S. Secu-

rities and Exchange Commis-

sion, the Toronto-based Olym-

pia & York said it was

contacted Sunday by Santa Fe

about proposals that would pay

\$63 a share for the 93.1 percent

of Santa Fe that it does not

Olympia & York said it had

signed a confidentiality agree-ment with Santa Fe on Mon-

day, granting it access to the information that was provided

to Henley Group Inc. Henley has offered \$63 in cash and se-curities, or about \$8.3 billion,

for the 85 percent of Santa Feit

may explore alternatives, in-

cluding a merger, or a recapital-ization or restructuring of Santa

does not already own.

\$9.7 billion.

alrady hold.

WASHINGTON - Olym-

#### **BUSINESS PEOPLE**

#### **Dean Witter Hires 27 From Salomon** \$27.5 Million

By Arthur Higbee International Herald Trabine

Dean Witter Reynolds Inc., in an effort to rebuild its municipal-bond operation, has hired 27 municipalbond specialists, including two managing directors, from Salomon Brothers Inc. Salomon announced last month that it was abandoning the municipals business because of low profits and was laying off about 800 employees.

John M. Donovan and R. Fenn Putman, who had been managing directors in the municipal-finance department at Salomon Brothers. have been recruited by Dean Witter as executive vice presidents for municipal finance.

The New York Times reported that Dean Witter was moving to deepen its involvement in municipal finance at a time that the business has been racked by overcapacity and fewer new issues. This hospile environment has been cited for the departure from the field not only of Salomon but also of L.F. Rothschild Inc. and Continental Illinois National Bank & Trust Co. Smith Barney, Harris Upham & Co, is also curtailing its municipalbond operation sharply. Dean Witter has had only a mi-

Olympia & York said its talks nor presence in public finance since 1981, when many of the company's best public-finance personnel signed after it was acquired by Sears, Roebuck & Co. Its publicfinance unit is based in Atlanta.

the field, including Morgan Stanley; Merrill Lynch; Goldman, Sachs, and, until recently, Salomon Brothers.

Boeing Co., the Scattle airliner manufacturer, said its chairman, T.A. Wilson, would retire on Dec. 31. Mr. Wilson, 66, has been chairman since 1972. Frank A. Shrontz, 55, president and chief executive officer, will assume the additional ntie of chairman.

Fokker NV, the Dutch aircraft manufacturer, which has been in financial difficulty, said it planned to appoint Erik-Jan Nederkoom, currently finance director of Transol, the Dutch oil company, as a member of its board of management. A rescue plan for Fokker announced by the government last week was contingent on the company board's being strengthened. Woolworth Holdings PLC, the

British retailing group, said Mal-colm Parkinson had resigned as chief executive of its F.W. Woolworth subsidiary. It gave nn reason for his departure, nor did it name his successor.

president of its entertainment division since 1980, had resigned. No replacement was immediately named, CBS said Mr. Grant would form an independent production Reid as president of this interna-company linked to CBS and would tional division on Jan. 31, when become a consultant for the net-

and the group has wielded little work. CBS undertook a radical clout compared with the leaders in change of its television program the field, including Morgan Stan-schedule this fall in an effort to General Electric Co.

<u>– 1188 – 1188 – 1188 – 1188 – 1188 – 1188</u> Afrika – 1188 – 1188 – 1188 – 1188 – 1188 – 1188 – 1188 – 1188 – 1188 – 1188 – 1188 – 1188 – 1188 – 1188 – 1188

Allied-Signal Inc. of Morristown, New Jersey, said its vice chairman, Forrest N. Shumway, would retire early both from management and the board, effective Jan. 1. Mr. Shumway, 60, had been chairman and chief executive of Signal Cos. before Signal was acquired by Al-lied in 1985.

78, who remains chairman. Mr.

horse-drawn wagon. He died in June at the age of 102. Mr. Weiss, president since 1978, is married to Mr. Stone's daughter, Judith. The company, with revenues approach-ing \$1.2 billion, is the second largest greeting card company after Hallmark Cards Inc. CBS Inc. said B. Donald Grant.

Exxon Corp. said Tuesday that Sidney J. Reso, an executive vice president of Exxon Co. International, would succeed Richard G. Mr. Reid retires.

In Bonus Offers At Bond Corp. improve its ratings, which have fall-en behind those of NBC, a unit of

Agence France-Presse PERTH, Australia - Alan Bond, the financier and yachtsman, says he plans to hand out bonuses totaling 41 million Australian dollars (\$27.5 million U.S.) to retain the services of his top executives.

Page 11

The biggest payment, 10 mil-lion Australian dollars, would go to the managing director of Bond Corp. Holdings, Peter American Greetings Corp. of Cleveland said its president, Morry Weiss, had been named to the addi-Beckwith. In return, Mr. Beckwith would be asked to agree not to join a rival company for tional post of chief executive. Mr. four years if he quit the Bond Weiss, 47, succeeds Irving I. Stone,

company. Five other senior Bond exec-Stone is one of three sons of Jacob utives would have to agree to remain with the organization ny in 1906, selling postcards from a for five years to qualify for payments. Bond Corp. is a diversified brewing, media, property, oil, gas and mineral resources

group. Mr. Bond, 49, headed the yacht syndicate that brought the America's Cup to Australia in 1983. The syndicate's yacht this year, Australia IV, was eliminated in races in which Dennis Conner in Stars & Stripes regained the cup for the United States.

### Akzo Profit Dropped 20% In Quarter, Share Price Falls

Drew in London, said, "It would be from a year earlier. Pretax profit

Reuters largely by a loss in Akzo's chemical Canada AMSTERDAM - Akzo NV, the Dutch chemical company, said Tuesday that third-quarter profit fell 20 percent to 155.8 million gui-ders (\$80 million) from 195.3 mil-lion a year earlier. The news of the lower than expected earnings sent its share price plunging. Akzo shares fell 18 guilders to close at 99 guilders on the Amster-

dam stock exchange.

**Pan Am Unions** Agree to Help **Financier's Bid** 

Renners NEW YORK - Labor unions at Pan American World Airways have agreed to work with the financier Kirk Kerkorian in his effort to gain control of the airline and restructure the parent company, Pan Am Corp., union officials and a Kerkorian aide said.

Mr. Kerkorian socks wage concessions and other givement and a sp

Soint Poul Cos.

9 Monitis Revenue \_\_\_\_\_ Net Inc. \_\_\_\_\_ Per Shore \_\_\_\_ largely by a loss in ALZO's chemical fibers business. Profit per share, at 3.88 gnilders, was down from 4.87 and far below market expectations for share Molson Cos. 1223 1964 of 4.50 guilders, dealers said. 4.50 guilders, dealers said. Sales rose 3 percent to 3.87 bil-Profit 調売 1200 lion guilders from 3.75 billion. As a result of the third-quarter France results, the company said it expect-Cie. Flagaciere Paribas ed profit for the full year to fall 1st Holf 1967 1964 Pretox Net\_ 386.0 276.7 below last year's level of 840 million guilders. "We're trailing too far behind last year's profit level to be able to The Ist Holf 1987 1984 1,145. 1,147. bridge the gap in the fourth quar-ter," said Sieb Bergsma, a board Alza member. "But we still think the avecase." final result will be good." For the first nine months, profit 9 Meaths 1987 1986 Revenue 11,528, 11,548, Profit 524,8 526 Per Shore 13,12 1575 totaled 526.8 million guilders, down 16.6 percent from 526.8 million in the comparable 1986 period. United States The chemical fiber business lost Actea Life & Casualty 24 million guilders in the third 
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 Net Inc.
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 quarter after a profit of 58 million a year before. For the first nine 145 months, the profit totaled only 45 124 million guilders, Mr. Bergsma said, down sharply from the comparable figure of 226 million. He said the decline in carnings in

VW Says Net Rose 6.5% in 9 Months Otympia & York

cent to 2.03 million vehicles. A

strong 13.7 percent rise to 697,000

at home contrasted with a 7.7 per-

cent decline abroad to 1.34 million.

month results tallied with expecta-tions. But one said, "In the current

stock market environment, no-one

will take any notice of these figures.

In a normal situation they could

Mr. Reitmann said he was ex-

pecting fairly flat results for the

believed group net profit could rise to at least 600 million DM from

580 million DM in 1986.

lar," he said.

States.

whole year, while others said they

Hans-Joachim Pilz, with Bank in

Liechtenstein (Frankfurt) GmbH,

said he thought that the climate for

automobile sales in Europe and at home would deteriorate next year.

This will affect VW in particu-

VW said sales had risen strongly

at home and in Western Europe,

in Latin America and the United

first nine months, but this com-

pared with a slump of more than 39

percent in the first quarter. VW said problems in Latin America had been caused by price

U.S. sales fell 15.4 percent in the

but reported continuing proble

have lifted the stock."

Share analysts said the nine-

Revers BONN - Volkswagen AG on Monday reported a 6.5 percent rise m March of a 473 million DM loss Monday reported a 6.5 percent rise m March of a 473 million DM loss Total car deliveries fell 1.3 per-

through fraud at VW's foreign-ex-

However, Finance Minister Ger-

hard Stoltenberg said in Septem-

ber, before the stock prices fell, that

the sale would probably go ahead this year after all because the situa-

VW's group net profit rose to 393 million DM in the first nine

months from 369 million a year

earlier, while parent company net

rose 6 percent to 365 million DM

Mitsubishi Reports Net

Rose 4.3% in First Half

Agence France-Presse

Corp. has reported that unconsoli-dated net profit in the first half of

fiscal 1987 rose 4.3 percent to 5.54

Mitsubishi, which is affiliated with Chrysler Corp. of the United States, said Monday that unconsol-

idated sales in the first half totaled

824.11 billion yen, up 4.4 percent.

rose 95.6 percent to 10.60 billion

yen. Exports increased to 424,800

The government's original inten-tion was to sell its shares this year, 395,600 a year earlier, it said.

billion yen (\$40.44 million).

TOKYO - Mitsubishi Motors

Group revenue rose 2.6 percent

tion at VW had stabilized.

from 344 million.

change department.

the fiber business reflected falling

market prices and rising raw material costs this year, which contrasted sharply with last year when mar-Mr. Bergsma cited the declining

### **Company Results** Revenue and profits or lasses. In millions, are in local currencies

Fe

1987 19.188 SWL4 7.51 11,500, 500,3 4.04 Revenue \_\_\_\_\_ Net Inc. \_\_\_\_\_ Per Shore \_\_\_\_ 1987 159.7 97.4 2.03 Quarter nets incl Svs \$40.7 million ref analysis (1997) 9 Months (1997) 14 Martine (1 Faxbord and Quer. 1987 Revenue \_\_\_\_\_\_ 141.5 Net Inc. \_\_\_\_\_ (o17.49 Per Shore \_\_\_\_\_ 1914 134,6 1.72 0.14 1107 371.7 (a) 21.9 111 Southwest Airlines 1987 2007 2043 Net Inc General Public Util. 思い 194 Revenue \_\_\_\_\_ Net Inc \_\_\_\_\_ Per Shore \_\_\_\_ THE SALA 1994 2151 140.9 1967 2641 207.0 1,79 1997 nets include loss of SP mittlen. Statey Continental Atta Goost, Revenue \_\_\_\_\_\_ Net Inc. \_\_\_\_\_ Per Shore \_\_\_\_ 1987 9264 25.74 6.75 Gibrotte Flooncipi Not inc. 123 \_(a)1564 Yeor 1907 Revenue 1370 Net Inc. 0.49 Per Shore 123 1984 347 144 9 Months Net Inc. . (a)1323 o: loss. 1967 nets include wit-known af \$1412 million and kan bes provision of \$97 mil-lion. Nets and include losses of \$17,200 vs \$758.000 haque-ters and of \$272.000 vs \$42 Tenneca 3rd Quer. 1987 Revenue \_\_\_\_\_ 3460 Nef Loss \_\_\_\_\_ \$17.0 9 Months 1957 Revenue \_\_\_\_ 10,220, Net Loss \_\_\_\_ 216 Greyhound ESPES 150 Texas Air 
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#### By Clyde H. Farnsworth New York Times Service WASHINGTON - A power 1984 suruggle has broken out in the U.S. Commerce Department under its new secretary, C. William Verity Jr., over his choice to fill the new job of undersecretary for export

administration, Commerce officials say. Seeking to place his own choice in the influential position, Mr. Ver-1956 207.4 21.2 2.44 ity has proposed Robert W. Dean, an alumnus of the State Depart-1964 ment, the Pentagon and the CIA. Mr. Dean is now the senior director of international programs and technology affairs for the National Security Council.

141.3 But the choice has upset Senator Jake Garn, the senior Republican on the Senate Banking Committee 1954 2,970 2419 and one of the most persistent critics of the Commerce Department's management of export licensing programs. Those programs are 1956 1178 246.0 aimed at preventing advanced tech-1756 nology and other products that could have military use from reaching the Soviet Union and other unfriendly countries.

The Utah senator wants the job

A Power Struggle at Commerce Dept. to go to a former economist on his The Garn amendment made export staff, Paul Freedenberg, who for administration an autonomous the past two years has been assis- unit within the Commerce Departtant secretary of commerce for ex- ment and outside the trade adminport administration and is now the istration office.

acting undersecretary. Administering the export rules is Garn, and he already had his own very sensitive because of opposing man as assistant secretary, it was positions taken by the business community and the Pentagon. U.S. businesses say the controls hurt exports, and they assail curbs that bar them from a sale when their compenitors in Western Europe and Japan are free to go after the same business.

The Pentagon complains that too much U.S. technology has been used in the Soviet military buildup. Mr. Garn has long feuded with

the Commerce Department over what he contended was its laxity in export-control policy.

It was Mr. Garn's amendment to the Export Administration Act that mandated a reorganization in the Commerce Department, effective Oct. 1, under which export controls have higher priority.

Previously, management of the ting business denied U.S. compacontrols came under the undersec- mes by Washington's rigorous conretary for trade administration. trols.

Sapirstein, who started the compa-

"Since the post was created by only natural that he would fight to have that man elevated to undersecretary," said an official who asked not to be identified.

Mr. Garn is reported to have written a letter to Mr. Verity urging that Mr. Freedenberg be named. The White House office of personnel is expected to make an announcement soon. The speculation is that Mr. Freedenberg will win.

He has recently been consulting with allied governments in Western Europe to gather support for a ministerial meeting of the Coordinating Committee for Allied Export Controls, known as Cocom.

The meeting early next year would seek to strengthen Cocom's controls to try to prevent European and Japanese companies from get-

Torrepolines, Malaga, Spale, Teleshane 34-52-389689 - Telex 79423.





# **Easy Money** ECISY PHONEY Indigo has spant weeks disputing views of analysis convinced that cradit had to get ighter to slow industrial progress. The new kind of progress you'll be watching new will involve computer-integrated automation procedures that will boast cast-efficiency in areas where corporations once ran to the borks and board declars for support which is now available from chip designers and ra-boits: pioneers. Write, phone or teles for coverage of young high-tack innovators whose hares should mishrooms now that o major crash scare has flushed weak holders.

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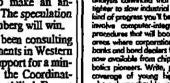
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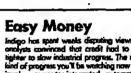
(Details in this paper soon)

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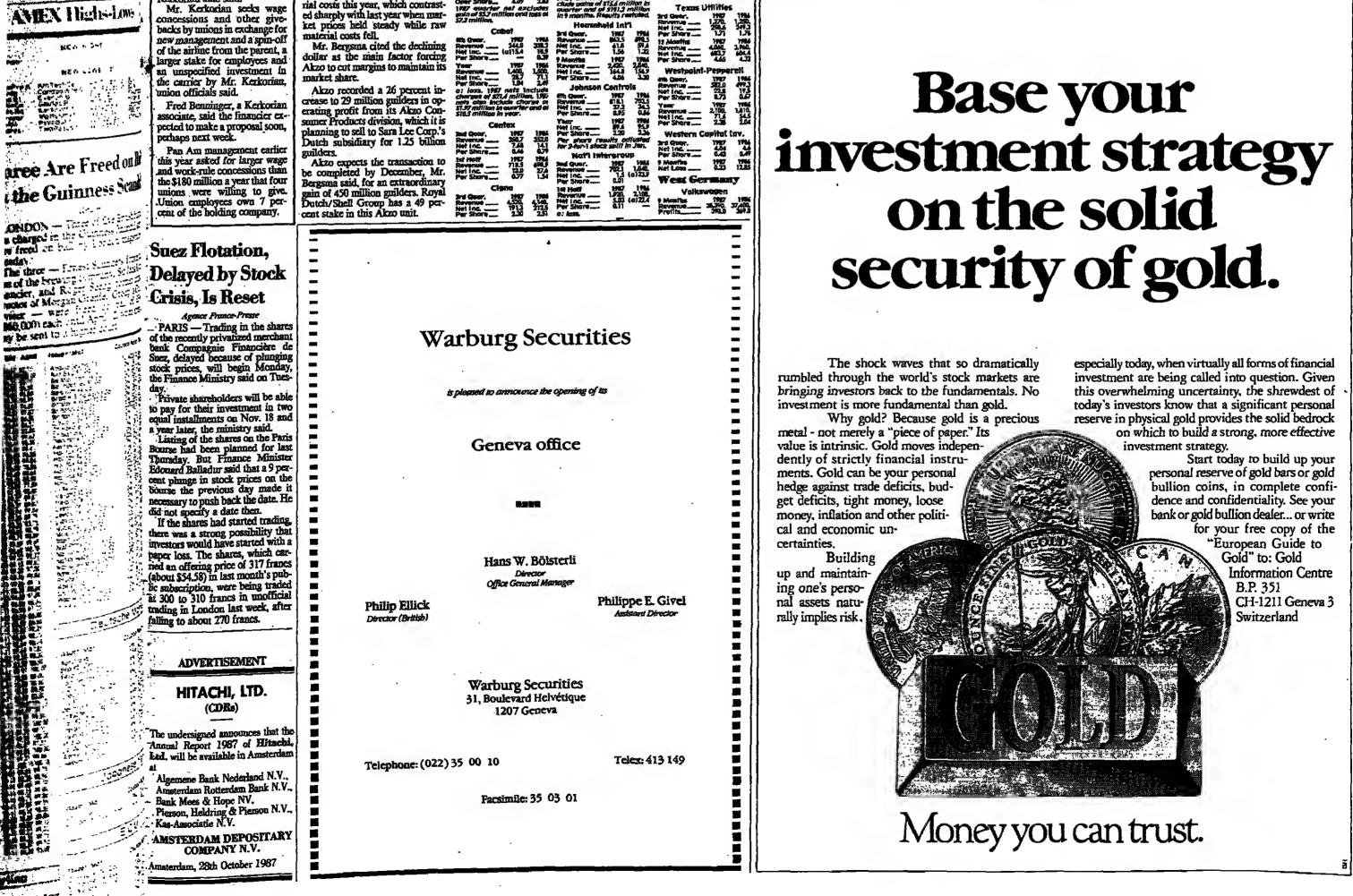












RENCY MARKET S. Bouds Rise Page 12 INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, NOVEMBER 4, 1987 Com Sant Com T Class Guot, Ch'24 12 Manulin High Low Seasan Season Higt) Low **US. 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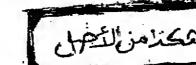
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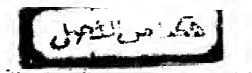
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### CURRENCY MARKETS

#### INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, NOVEMBER 4, 1987

#### Page 13

### U.S. Bonds Rise as Stock Market Renews Decline Compiled by Our Staff From Dispatches

NEW YORK - Prices of U.S. on a lot of different things over the government bonds grined as much as a point. Tuesday as the U.S.

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stock market slumped and investors showed better than expected interest in the first phase of the Treasury's quarterly refunding. The Federal Reserve Board's

generosity with reserves to the banking system also helped support prices, dealers said.

The Treasury's 30-year bond rose 1 2/32 point, or just more than \$10 for every \$1,000 in face value, 10 98 15/32 from Monday's finish week. by auctioning \$9,76 billion in three-year notes. It will sell 10-year notes and 30-year bonds later in the week. 10 for every \$1,000 in face value, 10 98 15/32 from Monday's finish week. 10 for every \$1,000 in face value, 10 98 15/32 from Monday's finish week. 10 for every \$1,000 in face value, 10 98 15/32 from Monday's finish week. 10 for every \$1,000 in face value, 10 98 15/32 from Monday's finish week.

calm the financial markets.

percent.

course of a year, but right now they are watching stocks," said Maury Harris, economist for PaineWebber Group.

In the past two weeks, bond prices have soared as skittish investors looked for a safe haven from plunging stock markets worldwide.

The Treasury began its \$23.75 billion quarterly sale on Thesday by auctioning \$9.76 billion in three-year notes. It will sell 10-year

The notes were sold at an aver-age yield of 8.03 percent, below the 8.05 percent in midday when is-sued trading. The notes, with an 8 supped against the yen and Deutpercent coupon, were sold at an sche mark, average price of 99.921.

The highest accepted yield was 8.05 percent, and the ratio of bids to the amount required was 2.38. Both figures indicated moderate, securities. but oot heavy, demand

The average yield was up from 7.94 percent at the last auction of

Traders were concerned that continued declines in the dollar decline despite a year's punitive could discourage foreign investors urade sanctions, a weakening of the from buying dollar-denominated international economy as a whole

But bond prices quickly reversed course in light dealings as stock duced the competitiveness of South prices fell and the dollar recovered African products. some ground. (Reuters, AP)

year's 640 tons, gold revenue will At the same time, the price of At the same time, gold revenue is increase because of the rising price gold has increased several times important for South Africa's puron the world markets. A study by Stellenbosch Univer-

sity economists estimates that South Africa's export revenue this year will show a barely perceptible and a rebound of the South African rand from its downspin during last year's racial upheavals, which re-

Standard Bank of South Africa is forecasting a 5 percent growth next year in gross domestic product, the country's total output of goods and services minus income from operations abroad.

Nowhere is the cushioning powters less than closing ranks and er of gold displayed so starkly as in ea's largest gold-producing compa- in from gold helps to pay for imthe effects of the sanctions legislation adopted by the U.S. Congress in October 1986 over President land has sheep. We have gold. We exploit it efficiently, and we do what any developed country would

be expected to do, which is turn it alfairs, estimated that sanctions would cost South Africa \$350 mil-

proved to be not far off the mark. According to some independent estimates, sanctions have affected 2

percent to 3 percent of South Africa's total exports of roughly \$15

GOLD: For South Africa, Precious Metal Softens Impact of World Stock Crisis (Continued from first finance page) hillion, which squares with Senator of leeway to tell the world where to combined production to nearly half vear will drop to 600 tons from last kassebanm's prediction. get off," said the analyst. combined production to nearly half

analysts here say, that the govern-ment of President Pieter W, Botha feels sanguine about the effects of sanctions and disinvestment, in the short run, at least "In reality, we have gold," said an executive of one of South Afri-

over the required \$18-an-ounce chase of imported goods, a luxiny sanctions cushion. for a country facing tight credit It is little wonder then, conomic restrictions from international

"Saudi Arabia has oil. New Zea-

Increases in the price of gold give the South African government 'a certain amount of leeway to tell the world where to get off,' one analyst said.

ports,

cials said.

tious political reform.

gold lining. For one, the demand by makers of gold products, mostly jewelry,

appears to be flattening out at a

time when the three major non-

Simultaneously, the Communist bloc countries last year doubled their 1985 sales to an estimated 402 tons. China has also emerged as a major seller to the non-Communist world for the first time in a decade.

lenders. "Growth in South Africa is high-Extra gold supplies, some analy geared to imports," said one in-dustry analyst. "With the squeeze on foreign capital, we have to pay lysts say, could cause a yearly gold surplus of more than 20 million ounces, driving the price down. for all imports through current accounts, so every dollar that comes

Moreover, although the gold price has soared in relation to the U.S. dollar, its level against other major currencies, including those of such important South African trading partners as Japan and West Germany, has not kept pace.

Additionally, if the stock mar-kets continue to fall and a worldwide recession occurs, a prolonged interest in gold as a safe haven could not be counted on, according to market analysts. They said that during most of the 1980-81 recession, which was caused by oil price rises, the price of gold fell.

Viewed from another perspective, gold also provides funds for A senior mining company executive here said there was a danger in the government's program of caubecoming too complacent about the insular effects of gold. Part of the government's strategy

is to pacify black townships through upgrading of housing and services, which will cost millions, "When the Dow Jones slipped 22 percent on 'Black Monday,' we all smiled and said, 'O.K., we can go home,' because we knew gold was going to go up," he said. "We thought everybody would say, 'Buy lending increased importance to export revenue, government offi-Industry executives say they are aware of some clouds around the gold."

But the gold price has held steady at about \$470, he said, because "people are so shocked, so unsure of their judgment that they don't know what to do with that cash.

Communist gold-producing com-petitors, the United States, Canada "But what if the herd syndrome takes over," the executive asked, "and everyone says, 'Sell gold?"

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	<b>DOLLAR:</b> Currency Slides to Postrear Lows as Bonn Accepts Weaker Level (Continued from Page 1)												
١	(Continued from Page 1)			*									
j	downward pressure on interest rates.	London Dollar Rates	such linger-pointing was senseless given the current problems. "I think at some point in time,	situation where being convinced of your own policy's correctness mat- ters less than closing ranks and									
	West Germany's economic lead- ers have opted to stay with their	Deutsche mark 1,7135 1,7115 . Peund sterling 1,7415 1,7380	West Germany will realize the world is more concerned with de-	showing flexibility." Howard Kurz, a currency expert									
į	out tightly checked inflation and a	Japanésé yés 137.28 127.00 Swins franc 1.4135 1.4140 Franch franc 5.4175 5.4101	flation right now than inflation." said A. Gary Shilling, an interna-	who heads Buchen Kurz & Co. Inc. in New York, said he saw West									
ļ	Sutious approach to monetary po-	Source : Rectory	tional economist for Shilling Ser- vices in New York.	Germany's steadfast posture on monetary policy as part of a strate-									

They maintain that this policy is The dispute was intensified by already providing more than the world stock crisis. enough funds to keep gross nation-

The U.S. Treasury secretary, al product, the nation's total output James A. Baker 3d, has described the Bundesbank as being obsessed of goods and services, growing at an annual rate of I percent to 2 with inflation and accused bank officials of causing upward pres-

But the United States and many sure on interest rates. of West Germany's European trad-Mr. Pohl rejected that criticism ing pariners have repeatedly called for West Germany to boost its doon Monday, saying Germans were not neurotic about inflation and asserting that the global rise in inmestic economy in an attempt to sour European economic growth, terest rates was started in the Unitease world trade imbalances and ed States.



such finger-pointing was senseless situation where being convinced of your own policy's correctness matgiven the current problems. "I think at some point in time, West Germany will realize the showing flexibility." world is more concerned with deflation right now than inflation," said A. Gary Shilling, an interna-tional economist for Shilling Ser-

growth isn't a problem. But they show no signs of acting."

nancial markets since the stock cri-

High Low Stoc

An economist for a major West on Monday.

ranks with other industrial nations.

ernment and the Bundesbank close

vices in New York. "I understand their historical fear of inflation but this isn't the 1920s," he said. "A lot of assets have been destroyed since the stock crash and excessive money supply

German hank in Frankfurt said the uncertainty that has dominated fi-

sis made it imperative that the gov-

d States. "Something must be done very International economists said soon," he said. "This is a dangerous

Low 2 P.AL Citie

Howard Kurz, a currency expert who heads Buchen Kurz & Co. Inc. in New York, said he saw West Ronald Reagan's veto. Germany's steadfast posture on At the time, Senator Nancy Lan-monetary policy as part of a strate- don Kassebaum, a Kansas Repubgy to force the United States to lican, who is chairman of the Sentake fundamental steps to correct ate subcommittee for African its economic problem In New York, the dollar closed at

from 1.4140, and at 5.8430 French francs, up from 5.8080. The dullar was lower against the

British pound, hawever, which closed at \$1.7420, against \$1.7400

Earlier in Paris, the mark hit a record high of 3.4090 French francs at the fixing, against 3.3995 at Fri-day's fixing, the last day of trading,

Nigh Law 7 F.AL Chile

to our advantage." Another industry analyst noted that increases in the price of gold reinvigorate business confidence in 137.50 yen, up fram 136.95 on lioo in the first year. Munday, at 1.4170 Swiss francs, np However, U.S. economists pre-South Africa, which sank at the outset of last year's sanctions and disinvestment campaigns. dicted that an \$18-per-ounce rise in At the same time, the analyst said, gold price increases tend to the gold price at then current sales levels would more than cover the enhance a feeling of defiance and export losses.

A year later their estimates have invincibility within the government and, as a result, tend to color politi-

cal considerations of how to deal with international pressure for dismantling apartheid

and Australia, are increasing their "It gives them a certain amount

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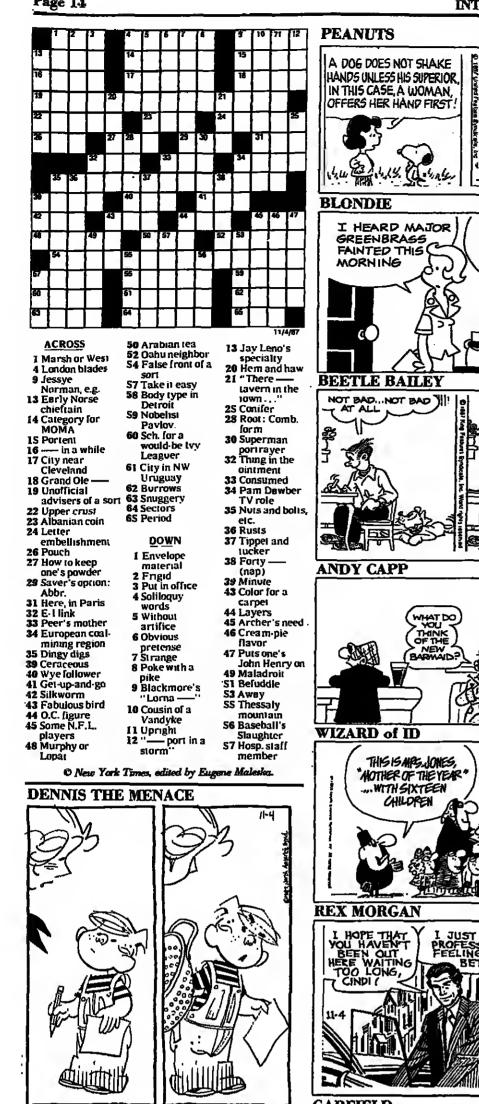
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### BOOKS

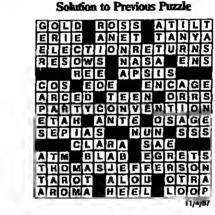
#### THE GOLDEN DROPLET

By Michel Tournier. Translated by Barbara Wright. 206 pages. \$16.95. Doubleday, 245 Park Avenue, New York, N. Y. 10167.

Reviewed by Michiko Kakutani I N his earlier novels, Michel Tournier, one of France's most controversial and acclaimed writers, has displayed a decided taste — and talen1 — for working philosophical variations on old stories. In "Friday," he turned "Robin-son Crusce" into a modernist allegory, in which the shipwrecked sailor rejects the blan-dishments of civilization; and in "The Four Wise Men," he reworked the story of the Magi, adding a fourth member to their fold. Now, in "The Golden Droplet," he takes the familiar figure of the innocent — the fellow who turns up in so many fairy tales and epics — and uses his adventures to meditate upon a favorite theme: the dynamic between innocence and T N his earlier novels, Michel Tournier, one of theme: the dynamic between innocence and experience, nature and civilization, individual and community, appearance and reality.

When we first meet Tournier's hero, a Ber-When we first meet lourner's nero, a ber-ber shepherd named Idris, he's n kind of teen-age Candide, leading an ascetic existence on an oasis in the middle of the Sahara. One day, wandering about the dunes, Idris comes across something he has never seen before: a Land-Rover, "squat, white with dust, bristling with cans, spare wheels, jacks, fire extinguishers, towropes, shovels, perforated metal sheets for freeing it from the sand." Riding in the vehicle are a man and a heautiful blond woman. The are a man and a beautiful blond woman. The woman takes a photograph of Idris, and prom-ises to mail him a copy of it, when she returns to Paris.

Idris is excited by this encounter, but his mother warns him that the camera has stolen a piece of his soul, and she worries that he is now destined to leave the oasis. Sure enough, Idris soon decides that he must go in search of the woman who took his picture; and he prepares to set off for Paris. Just before leaving, he finds a lovely jewel, lying in the sand. As an ac-quaintance later tells him, this golden droplet or "buila aurea" is "a Roman, or even Etruscan, emhiem that still custs in some Saharan tribes. Freeborn Roman children wore this golden droplet around their nacks hanging on a special ring, as proof of their condition. When they exchanged their child's toga for the virile toga they also abandoned the bulla aurea and gave it as an offering to the household gods."



### BRIDGE

By Alan Truscott

tant deuce from her partner and shifted to a club. South T HE laws of bridge bar you from taking into account the behavior and demeanor of won with the ace, ruffed a your partner, but the oppo-nents are fair game. If they look happy or sad, you can try to take advantage of that fact al your own risk. If it transpires that the happiness or

spade and took the heart ace, the diamond ace and the club Then she finessed in trumps and picked up the queen, relying on the fact that West looked mildly hopeful and

with Karen McCallum and Gail Greenberg, both of Man-Ar hattan, and Lila Perlstein of Roslyn Heights, Long Island. NORTH

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Regal Real Ma Indeed, Idris will lose this symbol of innocence, and freedom midway through the quest for hist. photo.

That quest, predictably enough, turas into a search for identity; and in the wake of leaving his childhood Eden, Idris has a series of adventures that will initiate him into the complexities of the nasty, grown-up world."

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Once Idris reaches the City of Light, howev-er, things begin to bog down — as they often do in the final portions of Tournier's novels. Events no longer seem to have any organic connection to one another; rather, they seem contrived simply to underscore the authors theme, which, this time around, seems both overly familiar and baldly expressed. overly familiar and baldly expressed.

Michiko Kakutani is on the staff of The New York Times.

#### BEST SELLERS

The New York Times on reports from more than 2,000 boe ted States. Weeks on list are not neo This list is b

FICTION

KALEIDOSCOPE by Danielle Steel \_\_\_\_\_ PRESUMED INNOCENT, by Scott Thurow LEAVING HOME, by Garrison Kellor -HEAVEN AND HELL, by John Jakes \_\_\_\_\_\_ PATRIOT GAMES, by Tom Clancy \_\_\_\_\_\_ BELOVED, by Toni Morrison \_\_\_\_\_\_ A SOUTHERN FAMILY, by Gail God

NONFICTION

VEIL, by Bob Woodward TIME FLIES, by Bill Cosby SPYCATCHER, by Peter Wright with Paul Greengrass MAN OF THE HOUSE: The Life and Political Memoirs of Speaker Tip O'Neil, with William Novak THE GREAT DEPRESSION OF 1990, by

PAMIL T' The THE THE ADD. State Gag, by Erns Bombeck. THE CLOSING OF THE AMERICAN MIND, by Allan Bloom. THE MAKING OF "THE AFRICAN QUEEN." by Katharine Hepburn IT'S ALL IN THE FLAYING, by Shifey Maclaine STRAIGHT ON TILL MORNING, by Mary S. Lovell

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11 LOVE, MEDICINE & MIRACLES, by

Bernie S. Siegel

13 THRIVING ON CHAOS, by Tom Peters 14 AN AMERICAN CHILOHOOD, by An-nic Dillard 15 THE OISCOVERY OF THE ITTANIC, by Robert O. Bellard with Rick Archbold

ADVICE, HOW-TO AND MISCELLANEOUS

THE & WEEK CHOLESTEROL CURE, by Robert E. Kowalaki WEBSTER'S NINTH NEW COLLE-GIATE DICTIONARY (Merriam-Web-1 17

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HOW TO MARRY THE MAN OF YOUR CHOICE, by Margaret Ken WEBSTERS NEW WORLD DICTIO-NARY (Samon & Schuster) THE TERRIBLE TRUTH ABOUT LAW-YERS, by Mark H. McConnack 4 21

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**INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, NOVEMBER 4, 1987** 

SPORTS

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DEAD SOCCET.

a king refusing to abdicate.

ager. He spoke for all.

Racing of Paris.

spective.

But since Portugal is not main-

stream soccer, nor does its currency

attract the stars, the inevitable hap-

pened. Porto lost its artiste, Paulo

Futre, to Atletico Madrid, and its

manager, Artur Jorge, to Matra

We knew it, didn't we, in our worldly way? The little fellow had

CLEVELAND (AP) - Hank

Cleveland Indians late Monday,

four weeks after he was fired as

general manager of the Baltimore Orioles.

Peters, 63, spent five years with

the Indians as director of player

personnel before he became head

of the National Association of Pro-

fessional Baseball Leagues in 1971.

He signed a three-year contract

Peters fills a vacancy in the

Cleveland management created by

the departure last January of Peter

Bavasi, who held the post for more

The Indians finished the 1987

season at 61-101, the worst record

Peters said that one of his top

than two years.

in the major leagues.

whose terms were not disclosed.

Kakutani is on the staff of The hashed aside last month with a

BEST SELLERS

The New York Times and on reports from 2000 total a United States, Weeks on his ar no man

FICTION

DOSCOPE by Danielly Steel NG HOME, by Garrisco Kellor IN AND HELL by John Jaks OT GAMES by Tom Clary RED, by Tomi Morrison THERN FAMILY, by Gai God

LASHES, by Barbara Raskin M, by Edward Rutherfurd CY, by James A. Aucumer IV, by Stephen King RINCE OF TIDES, by Pai County DOM, by William Safire REARD, by Kurt Vonnegu IVANKEE, by Harold Coyle --- 11

NONFICTION

by Bob Woodward FLIES, by Bill Cosby ATCHER, by Peter Wright with Part OF THE HOUSE: The Life and al Memours of Speaker Tip O'Neil,

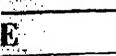
Villiam Nova GREAT DEPRESSION OF 1990 h ILY: The Ties That Bind, and Get

CLOSING OF THE AMERICAN MAKING OF "THE AFRICAN EN" by Katharine Herbarn AIGHT ON TILL MORNING . E MEDICINE & MIRACLES &

S Stept TERACY, by ED Hist Peters was named president of the LIVING ON CHAOS, by Ton Pers AMERICAN CHILDHOOD, by Au 

ICE, HOW TO AND MISCELLANDS 2 & WEEK CHOLESTEROL CURE INTERS NINTH NEW COLLE

W TO MARRY THE VAN OF UR CHOICE, by Martie Ken \_\_\_\_\_ RY (Smoor & Schuster E TERRIBLE TRUTH ABOUTLAN RS by Mark H. McCommit



result was her the and manager for 1988. Doc Edwards ertner eventualit the ule of was named manager for only the South with Karen McCalmiremainder of 1987 when he re-Gail Greenberg behalf placed Pat Corrales, who was fired hattan. 1nd Like Futur at mid-season. fod a IL ACE, ic chub.

perverseness to question destiny.

Real buys, and buys imperiously. Porto, even in its finest hour, is a For wealth, power, influence and selling club. No contest? This is organization, there seems to be where perverseness - Porto's and nothing to stop Real Madrid from of those willing to share its selfreclaiming its role as lord of Eurobelief - comes in.

Porto knows there are more fish Maradona thought he and his in the sea. Furth left, but did he

#### **ROB HUGHES**

mere \$5 million from attendance and television fees as compensation. alone outwit the West Germans in In Real's bejeweled path Vienna? Hardly. His star that night Wednesday night lies FC Porto -was eclipsed by Rabah Madjer.

Who? Bayern Munich knows Porto, to be sure, is the European who: Its chairman agreed to terms chib champion. It surprised us all by Tuesday to buy Madjer for three million marks (\$1.75 million). winning the trophy in Vienna last May with such style and command

Portuguese resistance is high. that even the opponents represent-ng Bayern Munich applauded. W"A victory for football," com-way not have retained the Europemented Franz Beckenbauer, the an Cup. Believe me and believe West German national team man-Munich: Madjer is class.

He showed it for Algeria at two World Cups, and be showed it in Vienna, scoring Porto's first goal, with an intuitive backheel, and creating the second.

Madjer is quick, he's smart, he does the unexpected and, small as he is, he can rise like a salmon to score with his head. He will be 30 in February, a terrible old age that Munich, offering a three-year con-

snatched the crown, but market forces were potting him and his tract, is willing to ignore. delightfully cheeky coup into per-Where has he been all his life? Back home in Algiers he was less Porto now faces the mighty Real

Koland T. Con

Hank Peters

ay/The Associo

SPORTS BRIEFS

Peters Is Named President by Indians

prominent than his sister, a televi-Madrid, which began this season sion broadcaster. He is oot the first by superlying all who came before African sportsman to appreciate —

it like an anesthesiologist adminis- slowly, slowly - that he could beat players, help beat nations, beat even those superstars he might see on the TV screen. Relatively uncoached, he arrives

unaware of his ceiling. Algeria is an infant soccer nation, its federation formed in 1962 and its talents not yet systematized by coaching schemes reaching down to boys all but still in the cradle.

The young Madjer didn't know who or what he was. He tried to be a defender but, diminutive for that, became by 1982 a mini-star of the World Cup as a forward. Algeria shocked West Germany

by winning, 2-1. Madjer scored, as did Lakhdar Belloumi, the "Platini of Africa" whose greater potential was later savaged by a Libyan player who broke his leg. Madjer came out of Belloumi's shadow and passed through Racing

Club Paris before joining Porto. Even at Porto, Madjer was second, often third fiddle. He was inconsistent, and where would he be without the craft of Futre or the strength of Fernando Gomes?

We are beginning to find out. Futre has gone and Gomes, who gobbled up the majority of Porto's goals, is in bad odor. Yugoslav Tomislav lvic, the oew

manager, has broken Porto's addiction to its big center-forward. fvic dropped Gomes - forever, he says - for breaking camp last month during Porto's first-round visit to Skopje in Yugoslavia.

points clear atop the Portuguese First Division, and Madjer has nine goals in ten games. The irrepress-ible Algerian struck three times in the European Cup in the club's 6-0 aggregate victory over Vardar Skopje, and midfielder Antonio de

Sousa also netted home and away. Of course, Real Madrid, with its theiling "total football," will take care of one small African import. But that presupposes Porto is Madjer and a supporting cast of 10. It's not; its defense is a United Nations.

Josep Mlynarczyk. The centerbacks are Brazilian, with the uncompromising Celso joined by the composed Geraldão, who captained Brazil's Olympic squad and then its senior team on a European tour last summer. Polish, Portuguese, Algerian or Brazilian, they adapt to Yugoslav cunning.

The question is, can Real Madrid? Real woo the first leg (played in Valencia because of Madrid boofiganism) by 2-1 with a goal in injury time. Porto deployed Madjer as the lone raider and defended with spoiling tactics foreign to Por-

inquese nature. This time, presumably, Porto must attack and Real will rely on breakaways. The Spaniards' style is also im-

ported. It is Dutch by concept and by design, controlled by a Dutch mager. Leo Beenhakker, who ad-

Sr-215

1.14

Rabah Madjer on the attack: More than a touch of class.



By Murray Chass New York Times Service

NEW YORK - By staying healthy all season. Steve Balboni of the Kansas City Royals earned more money in bonuses, \$525,000, than the baseball income earned in all ways hy 473 major league players this year.

With 684 players on major league rosters or the disabled list on Aug. 31, before rosters expanded, that means Kansas City's designated hiner made more in bonuses than 69 percent of the players. Only one member of the Pitisburgh Pirates team, Andy Van Slyke, had a larger income than Balboni's boouses and he exceeded them by only \$25,000.

A study of salaries and bonuses for the 1987 season, based on data obtained from more than two dozen management and player sources, showed that Balboni earned the most money in bonuses. After he finished the 1986 season with a bad back, the Royals were willing to guarantee him only \$100,000 in salary but provided for bonuses that he could earn as long as he was healthy, even if he did not play in the games.

The salary study further showed that 57 players earned \$1 million or more this year, while Dan Quisenberry and George Brett of Kansas City, Jim Rice of Boston, Eddie

Murray of Baltimore, Mike carned lucrative boouses, Don Sut-Schmidt of Philadelphia and Gary Carter of the Mets surpassed the \$2 million plateau. Depending on the method of val-

Depending on the method of valuation used, Quisenberry, Rice or innings pitched, Ken Dayley of St. Murray could be considered the Louis received \$250,000 for the highest-paid player. Quisenberry oumber of games he pitched in has a lucraove real estate deal in his Nolan Ryan of Houston made an contract that sends the value of his extra \$225,000 for number of starts income soaring, while Rice and and Doyle Alexander of Detroit Murray have large chunks of money deferred without interest, which decreases the worth of their contracts

in terms of present-day value. But using a conservative stan-dard method of calculation, Quisenberry, a star relief pitcher, is No. 1 at \$2,293,509, ahead of Murray at \$2,246,887 and Rice at \$2,221,629

Among the lesser-paid players but those who earned significant bonuses, Bryn Smith, the Montreal pitcher, fared well with a unique bonus provision. Because he was coming back from elbow surgery, the Expos gave Smith the minimum salary of \$62,500 but included potential bonuses based on the average number of innings he lasted in his starts.

Making 26 starts and averaging between 5% and 6 innings per start, Smith emerged with bonuses total-ing \$404,219, bringing his season income to \$466,719.

earned \$200,000 for the number of starts he made. Jim Gott of Pittsburgh and Atlee Hammaker of San Francisco, who both signed cootracts with the Giants following rotator-cuff surgery, emerged with more money in bonuses than in salary. Gott, after a

\$100,000 salary, earned \$217,000 in bonuses for oumber of games pitched and Hammaker added \$212,000 to his \$168,000 salary for the number of games he pitched. Not all pitchers carned their bo-

nuses strictly for pitching. Don' Robinson of San Francisco, for example, picked up \$175,000 in bonus-es, but \$100,000 of that total was a weight bonus. Robinson signed that contract with the Pirates, who liked to include weight bonuses in many

of their agreements. Reggie Jackson of Oakland fin-ished his career by earning an additional \$11,838.15 based on the home attendance: He got 15 cents Amoog other pitchers who for each admission past 1.6 million.

### Soviets Appear Game to Turn Athletes Into Pros

Insted Press International MOSCOW -- Professional once a word applied to money-hungry Western athletes, is no longer such a derogatory term in the hallowed halls of the Soviet State Sports

Coaches, athletes and administrators are learning to say it with far greater ease amid Mikhail Gorbachev's proclaimed policy of glasnost, openness and honesty in Soviet society.

At least one Soviet sport, soccer, is even trying it — with the Communist party's official blessing.

But the lack of experience in administering a professional sports league or franchise is painfully obvious. One spinoff: It has produced a bidding war for players with salaries approaching 600 rubles (\$960) a month for stars - not much by Western standards but three times the average wage in the Soviet Union.

There is also a growing realization that Soviet sports teams playing in international competitions may be getting less than their fair share of the take by retaining an "amateur" (ag. Some administrators, poor-ly versed in the financial aspects of sports, are short changed in the West.

Not long ago the Soviet Union vehemently condemned professionalism in sports as a the athletes do get remumerated," he said, purely Western phenomenon and disease "I think it-is-high-time to recognize big-

SCOREBOARD

while tooting the praises of its self-proclaimed "purely amateur" program. The long red line of so-called agricultur-

al students, policemen, soldiers and teachers who paraded to the medal stands in international competitions were, according to officials, nothing more than that. But today, with even the Olympic movement allowing professional athletes to compete in most sports, the Soviet Union finally appears ready to face the facts and

recognize and reward its athletes as pros. Leading the chorus are former athletes themselves, some of whom feel a tinge of hitterness toward the system that used them in their youth and abandoned them

when they were past their prime. Valery Brumel, the high jumper and gold medal winner at the 1964 Tokyo Olympics. has surfaced as an unofficial spokesman for the professionalism movement.

"We did not spare ourselves or our health. We were told for our people's sake, for the fatherland's prestige, and we went known professionally. We were not amateurs," Brumel said in a recent interview with the weekly Moscow News.

"But it was oot the thing to speak of, that we had professionals in sports, even though

time sports as a professional affair and to think about pensions for athletes."

Soviet athletes, depending on their skill level and sport, do receive spacious apartments, foreign travel and greater access to consumer goods. But once their playing days are over, such privileges are often reduced or withdrawn.

"I know a former champion who now works as a grave digger and an Olympic medal-winner who now works for his living by keeping a grocery clean," Brumel said. That is really sad."

Soviet newspapers have recently been crammed with stories about former sports heroes fallen on hard times. High iphted were the cases of European and USSR boxing champion Viktor Miroshnichenko. who is now a down-and-out hutcher on a rural farm, Suren Nalbandyan, a wrestling gold medalist at the Montreal Olympics in

1976, was recently released after three years in a labor camp for selling hlackarket alcohol. Brunel is one of the lucky ones. He has a

successful "second career" as an author and composer of music. Alexander Kozlovsky, head of the for-

eign relations department of the State Sports Committee says the idea of intro-

exact amount of the pensions was oot disclosed, Kozlovsky said it would he about the same as that of an army colonel's. Like it or not, professionalism is being forced on more traditional sports administrators because of the economic reforms introduced in the country.

As of January 1988, the government will substantially trim subsidies for unprofitable enterprises and businesses and will for the first time allow bankruptcies. With less subsidy money available, sports clubs --almost always sponsored by a factory, a trade union, a government ministry or a farm collective - are being told they will have to pay their own way as well.

The concept of self-financing stretches all the way to the top. Faced with potential cutbacks on its funds to train athletes for international events, the sports committee, the governing body of Soviet sport, is talking of permitting more athletes to sign long-term contracts with Western teams.

The player's salaries, earned in hard currency would revert to the committee or to a particular sports federation. The players themselves would get only an allowance. Reluctant in the past to permit its athletes

to reside abroad, the committee is finding that it may be financially forced to risk ducing pensions for big-time athletes has defection in exchange for the cash that top been agreed to in principle. Although the athletes can earn outside of the country.

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ic chip.	Roslve Heigh	1 300 BIC	ar mid-season.	Rally to T	Defeat Giants, 3	2.94	manager, Leo Beenhakker, who ad- mits: "It is not natural for Spanish players to do what I am asking, to		Hockey				Fo	otball			
a rely- West	÷	NOSTE K A K 15712	IRVING, Texas	s (AP) - Roger	Ruzek's three field goals in nerception return had tied t	the final	play one touch and move without the ball. It has cost me dearly —	NHL St	andings	Selected	U.S. College L	eaders			INDIVIOUAL Total Offense	Davis, LSU Kone, Syr	8 53 749 44 8 36 820 4.5
if and There	N'EST	1.15	4:11, after Jim Jeff railied the Dallas ( over the New York	Cowboys to a 33-	24 National Football Leagu	e victory	some years of my life, the color of my hair - but we are now one of the	WA	LES CONFERENCE Patrick Division W L T Pis GF GA	Ţ	EAM OFFENSE Total Plays Yds Yds P	s Slanford	Part Referes No Yes Av 22 379 13		Yds Ave Yds Pe 2900 6.5 311,1 2295 6.3 286.8	Fakova, Howail	5coring TD XP FG Pfx Pt Pg 15 0 0 90 11.25 16 0 8 96 10.47
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amaily.	●17E1 ●	SOLTE D	<b>Ruzek</b> kicked fic	eld goals of 34, 4	9,40 and 35 yards and defer Dallas turned into fourth	sive end -quarter	met an immovable Basque force last weekend. Athletic Bilbao, re-	NY Rongers	4 6 3 11 54 54 4 6 2 30 31 43 3 4 3 9 45 55	Utah 5 Wraming 1 Louisiana 51,	629 4407 429 630 3748 463 567 3654 456	15 17	25 340 13 DEFENSE Totol	Jones, Tulone	1853 5.1 264.7 1986 6.4 248.2	F	Feld Gools FGA FG Pct FGPG 10 18 \$33 2.14
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2		شقلوا	second-longest	SUSPENSION STRACK	ed Sandstrom, above; the	Canger II	the wing sustained a concussion.	bock, to a one	ned Tony Nathan, running -year contract. Walved Tate	Note: By ag	reement with the America	Washington at Houston at Sa	Philodelphic n Francisco		avid r	nor	ris
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### **POSTCARD** The Kosher Constabulary

By Marianne Yen Washington Post Service Name of fat and gristle strewn on the

concrete floor, the man in the white lab coat and hardhat paused in front of an elderly butcher wielding a 12-inch knife.

"You gotta cut these veins out!" Max Goldgrab shouted above the din of meat processing.

"I know, I know," the butcher replied as he de-veined the meat.

Goldgrab, 67, and his partner Malcolm Mintz, 58, are known as the Starsky and Hutch of New York's kosher police. More precisely, they are inspectors for the ko-sher division of the New York State Department of Agriculture and Markets. Founded in 1882, the kosher division polices the billiondollar kosher meat industry to help ensure that the one million kosher consumers in the state, the largest concentration in the United States, get what they pay for.

Goldgrab and Mintz make daily inspections like this one to determine whether meat labeled kosher is indeed prepared in accordance with Jewish dictary laws. They are part of a 12-person inspection force headed by Rabbi Schulem Rubin, 61, an Orthodox rabbi.

"Kosher doesn't taste any better; kosher isn't bealthier; kosher doesn't have less salmonella," Rubin said. "Religion is not based on logic. You can eat a Holly Farm chicken and not know the difference. But a Holly Farm chicken sells for 39 cents a pound on sale. Kosher chicken, especially right before the holidays, can sell for \$1.69 a pound.'

What is a state agency doing en-forcing 3,000-year-old dietary laws Levinicus? "reople think that ko-sher only involves Jewish people, but there are Moslems and other groups that patronize kosher prod-ucts," said Anthony Papa, assistant arginguing commissionar "Wa in agriculture commissioner. "We in the Department of Agriculture do not view our job as sanctioning religion. We're only interested in truth in labeling. It is our job to make sure the consumer is not defrauded."

times descend on more glamorous establishments in unannounced

raids. A recent target was the liner Queen Elizabeth 2, which was serving prohibited hindquarters of

ing prohibited hindquarters or meat to kosher passengers. "I could sound very heroic, but it was so simple," Rubin said. "I was watching the news one day and I saw people getting off the QE2, complaining that it wasn't ready to sail. I wondered, of all the things they failed to put in order, if one of them wasn't the kosher kitchen. So I sent my men out there and they found violations." Cunard Lines acknowledged the infractions and

paid a \$2,400 fine. Their most memorable caper in-volved a company in the Catskill Mountains that "got away with murder for 40 years," Mintz said.

Cracking the case required them to don their wives' wigs and hang around the marketplace in the mid-dle of the night picking up bits of information. Federal agriculture officials helped by planting an agent who identified non-kosher meat that was being sold to kosher resort hotels.

evidence, state troopers made the arrests, and the company was fined \$25,000 and "lost all their kosher clientele," Rubin said.

and has been chief of the unit for nearly a decade. "I inherited an agency whose philosophy was, do as little as you can, don't make waves," he said. Instead, Rubin began shaking things up. "It's very hard to find men who

have integrity, who know the meat line, and who are willing to work for \$20,000 to start. An inspector can make a lot of money if he's on the take, Rubin said. So I set rules. No free meals. No coffee. If a policeman is honest, a kosher in-spector should be doubly honest." Rubin also heads a Bronx syna-gogue. "Tm an Orthodox rabbi. Our salary isn't exactly like that of a PTL minister with all the fringe benefits. So there's a need for another job," he said. Rather than question his dual role, Rubin said, congregation members proudly tell people that "my rabbi is keeping

By Richard Bernstein

this year - and he doesn't look it.

He receives a visitor in an apartment in the unfashionable Porte de Saint-Cloud area of Paris, and the apartment has nothing of the movie star in it. There are a few sticks of cheap furniture, a bookshelf with not very many books, a few more records and compact discs, a picture of his guifriend's grandmother — none of himself, not even one in his

black tie and dinner jacket receiving the Cesar. He did not always live like a graduate student. Before he attained star status, able to command his roles rather than be commanded by them, he had fast cars and expensive apartments. Paradoxically, as he tells it, it was success that changed his life and his tester.

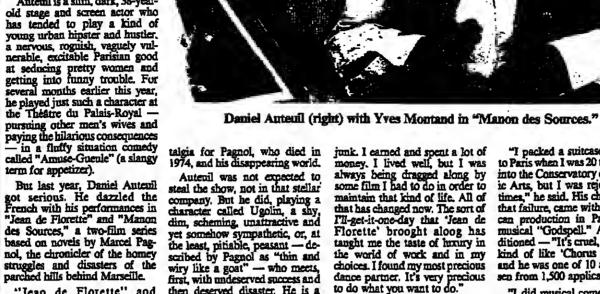
term for appetizer).

Autenil is a slim, dark, 38-year-

his tastes. When they had collected enough

RUBIN, who came here from Poland in 1933, joined the force in 1975 as a \$14,000-a-year inspector

des Sources," a two-film series based on noveis by Marcel Pag-nol, the chronicler of the homey struggles and disasters of the



parched hills behind Marseille. "Jeao de Florette" aod then deserved disaster. He is a "Manon des Sources," directed by Claude Berri and also starring Yves Montand, Gerard Depar-dieu and Emmanuelle Beart (who certain emblem of a certain disap-pearing rural France, where the cunning, calculating, earthbound, and, at the same time, dreamy peasant has the status of legend. is the granddaughter of the woman on Autenil's bookshelf), were In any case, Ugolin changed Ausomething of an event in France, tenil's life. which felt a kind of collective nos-"I used to have to do a lot of

junk. I carned and spent a lot of money. I lived well, but I was always being dragged along by some film I had to do in order to maintain that kind of life. All of that has changed now. The sort of I'll-get-it-one-day that 'Jean de Florette' brooght aloog has taught me the taste of huxury in the world of work and in my choices. I found my most precious dance partner. It's very precious to do what you want to do."

It took 17 years for Auteuil to reach his current enviable position. He was born in Algeria, where his parents, opera singers in a roving troupe, were perform-ing. He was living in Avignon when he decided that he wanted to become an actor.

"I packed a suitcase and went to Paris when I was 20 to try to get into the Conservatory of Dramatic Arts, but I was rejected three times," he said. His chance, after that failure, came with an American production in Paris of the musical "Godspell." Antenil au-ditioned — "It's cruel, you know, kind of like 'Chorus Line'" and he was one of 10 actors chosen from 1,500 applicants.

"I did musical comedy for the next two years. And I learned a lot of things, a kind of discipline that led me eventually to a certain self-discipline. I learned a lot of

afraid, you're Frank Sinatra.' It's a certain way the Americans have of taking possession of the situa-tion, of pushing expression to the limits, broadening it by virtue of energy and good health." "Godspell" was followed by a

busy career in movies and on the Then Claude Berri came up

with the idea that Autenil might play Ugolin. "I read the novels, and I was

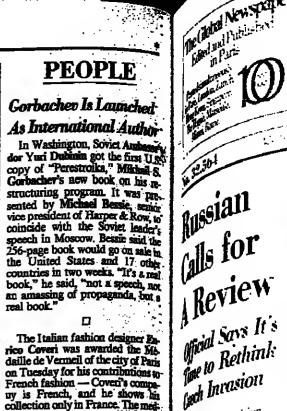
absolutely subjugated by the sto-ry and by the very powerful feel-ing that only I could play this role," Auteuil said. "You know, it was one of those things, a Joan of Arc sort of experience, where you say That's it, I've got to have it."

"So, i went to see Berri and he told me, You're too handsome for the part.' It's very flattering, but I was terrified. I went home and cut my hair just any old way, leaving holes all over. I dyed my-self a kind of rust color, following Pagnol's description of Ugolin. I let my beard grow and went back to see Berri 15 days later. We pushed the makeup a bit farther. I had the idea of putting on a false ear to accentuate the asymmetry of my face, and Berri had the idea of using fake teeth.

"Then, for six months, I didn't work, or, more accurately, for the first time in my life, I discovered the luxury of working at my pace. I dreamed about Ugolin a lot, antil I got to that point where a certain alchemy takes place and the character that you dream about takes on a total kind of reality."

Portraying Ugolin — an un-comprehendingly simple man de-stroyed by greed and hopeless love — with tenderness and mermess at the same time, Au-വില texil makes him a hateful figure but one redeemed by the simplicity of his urges and by his guilty conscience.

"For me, Ugohn is someone chosen by a high instrument of destiny, but he doesn't know it. And, during the filming, it was important for me not to know it either. In fact, I didn't want to know anything. I just let myself be carried along by the character himself. Now, I'm less obsessed. details of the profession that himself. Now, I'm less obsessed served me well in the theater later, I'm obsessed more by life than I especially this way the Americans am by acting, and the inevitable have of saying, "Sing, don't be result is I act better."



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daille de Vermeil of the city of Paris on Tuesday for his contributions to French fashion — Coven's compa-uy is French, and he shows his collection only in France. The medal was given in a ceremony at the Hôtel de Ville by Ahin Juspé, fie-budget minister and mayoral deputy to Prime Minister Jacques Chirac, who is also mayor of Paris 

The Soviet planist Lazar Berning played a Liszt concerto with fig the three is a new second seco Leningrad Philharmonic at Camegie Hall, but the novelty was the U.S. debut of the Fazioli F308 concert grand piano — a 10-foot-2-inch monster with four pedals, a three-part lid and a fighting weight of 1,518 pounds. It is the product of **Paolo Fazioli**, a pianist and engineer who formed a small company in 1981 near Venice, turning out a line of grand pianos topped by the F308, of which there are only three so far. At \$77,000 or so, the F308 tops the 1,058-pound Bösendorfer Imperial, which sells for around \$75,000. Harold C. Schonberg of The New York Times thought it had a "clear, singing treble-and plenty of power," but that the bass "may take some getting used to." Berman praised the F308 as a "bet canto piano," but and he had not stopped loving his Steinway.

Donna Rice, whose relationship estimates an Westmann and States and States and Westmann and States and State with Gary Hart ended the former Colorado senator's 1988 Demo-cratic presidential hopes, has ho-ken off oegotiations with ABC to make a film about Hart and berself. Both Hart's attorney and an ABC spokesman said the project had foundered because of what they called creative differences.

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